

MAY 16 1921

THE ANNALIST

A Magazine of Finance, Commerce and Economics

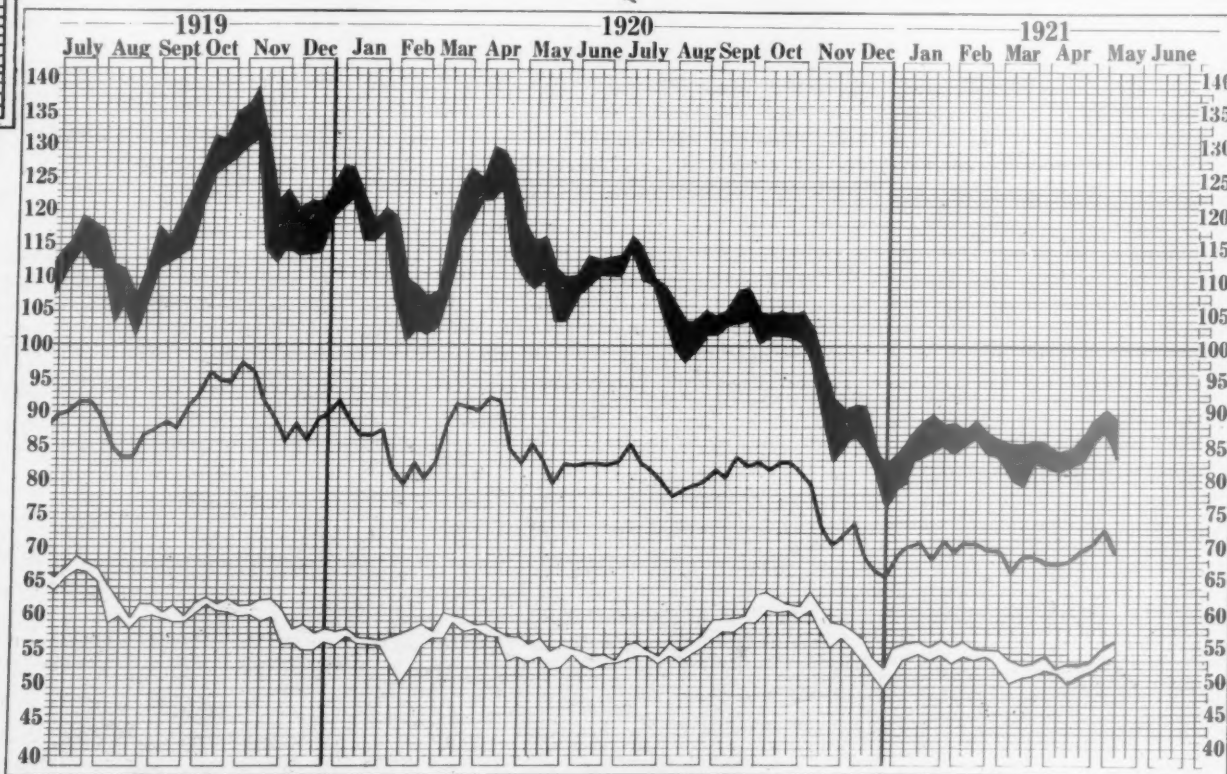
Vol. 17, No. 435

NEW YORK, MONDAY, MAY 16, 1921

Ten Cents

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The black line shows the closing average price of fifty stocks, half industrials and half railroads. The black area shows for each week the highest and lowest daily average price of the twenty-five industrials, and the white area the corresponding figures for twenty-five rails.

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To Investors**

10

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 enough to have our service dur-
 ing that period, and followed
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THE ANNALIST

A Magazine of Finance, Commerce and Economics

Published Every Monday Morning by The New York Times Company, Times Square, New York

Subscription Rates

Three Six One
Mos. Mos. Year.
In United States, Mexico,
and United States tribu-
taries\$1.25 \$2.50 \$5.00
Canada (postpaid).....1.40 2.75 5.50
Other countries (postpaid) 1.50 3.00 6.00
Single Copies, 10 Cents
Binder for 26 issues, \$1.50
Entered as second-class matter March
21, 1914, at the Post Office at New
York, N. Y., under the Act
of March 3, 1879

Vol. 17, No. 435

NEW YORK, MONDAY, MAY 16, 1921

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New Banking Methods Must Respond to New Banking Needs

An Argument for Branch Banking and the General Adoption of Bankers' Acceptances Coupled With the Exposition of a New Conception Which Contends That "Frozen" Loans and Open Foreign Credits Do Not Cause Tight Money but Are the Result of It

By A. W. RUSSEL

THIS paper presents a fundamental, simple conception of the mechanism of banking and the operations of credit money. It attempts to prove that only by conforming to such an understanding can sound theory and intelligent practice of banking be developed. Misunderstanding and confusion regarding this subject prevail to an amazing extent. Most all books written by economists on this subject in recent years confirm this serious indictment. Bankers and economists who analyze monetary conditions for the financial press seem to be wide of the mark, if their prognostications of future money conditions are any criterion of the soundness of their theories, for any one who has observed their predictions made during the last five or six years must agree that they have been invariably wrong.

With one notable exception, which is quoted below, all writings along this line build up more or less involved theories based on cause-and-effect studies applied to single banks, but they do not follow through the reactions on other banks caused by the operations of an individual bank. Actually, results of such operations on the banking system as a whole are in many cases the opposite of the results on the individual bank. Professor Chester Arthur Phillips, in his book entitled "Bank Credit," published in 1921, says:

The prime purpose of the present chapter will be to draw a sharp line of distinction between credit extension by an individual bank and that of banks taken in the aggregate. The accepted statements of banking theory, with scarcely an exception, have made no such distinction, with the result that confusion, obscurity and error prevail with reference to the most fundamental principles of the subject. The explanation of the way in which banking institutions manufacture credit, i. e., make loans equal to several times the amount of their cash holdings, has been essayed again and again, but the traditional treatment appears to be marked by lack of insight into the heart of the problem, and the subject seems still to stand in need of exposition.

WHAT "CREDIT" MEANS

This article will deal with this subject from the point of view of the banking system as a whole, and concrete banking operations will be considered as parts of and typical of the aggregates of such items as loans, deposits, cash, &c., for it is extremely difficult by the "traditional treatment" to comprehend the effects of banking operations on account of the impossibility of tracing bank credits through the intricacies of the banking system from their origin to their termination. For instance, a corporation may borrow \$100,000 to pay twenty material creditors. This \$100,000

is withdrawn from the corporation's account by twenty different checks of varying amounts, and subsequently goes into twenty different accounts of as many depositors. These depositors, in turn, use these funds in part or with other receipts to settle their obligations and so on. Portions of this bank credit may be absorbed shortly after its creation by their use in payments of loans or conversion into cash. Other portions of this bank credit may go to make up savings accounts which may remain in the banking system for many years.

The term "credit money" as used in this article refers to banknote currency and bank credit. Confusion in the use of the term "credit" should be avoided at the start. "Credit," in its broad sense, covers various meanings, from that vague and intangible thing we call confidence, as expressed in our mere opinion of the trader's integrity and his ability to pay, to that most tangible and positive form of credit as evidenced by the Government's legal-tender note.

From the lowest to the highest stage the various phases of credit are manifested by ever-increasing scope from the credit accorded another by a single person up to the universally recognized credit. But in these progressive phases of credit a marked change takes place from an intangible state of mind to a concrete, positive form when a bank enters and acknowledges its liability to a depositor in exchange for the depositor's note. This is a bank credit which is used as money, and, broadly speaking, is money.

In the early stages of banking the term "money" applied to coin only. Banknotes or paper currency represented merely promises to pay money, and did not have the universal confidence of traders. Later, when the issuance of banknote currency was properly supervised by the Government, and this currency attained universal confidence, it was classified as money. Today under our highly perfected banking system bank credits are used to settle over 90 per cent. of commercial exchanges, which indicates the almost universal confidence held by traders in this form of medium of exchange. Certainly in our business life today a credit balance in a bank is considered money.

The best form of money is that which commands the most universal confidence and which possesses the most stable value. "Confidence" and "value" imply psychological and social considerations that are involved in establishing good credit money, and it is upon these abstract factors that, almost without exception, banking theory is predicated; they are just as important in building up our credit structure as are certain elements and processes important in the manufacture of the steel which goes into

the construction of a bridge, but these abstract factors are of no consequence when the amount of money is restricted within the safe limits which the banking structure can support. Such safe limits were determined by experience and proved by most severe tests last year. These limitations are, first, the gold ratio restricting the amount of credit money that may be issued to a maximum amount fixed by the amount of gold in the banking system, and, second, to maintain the soundness of the banking structure, restrictions are placed upon the banks carrying assets in the form of loans to any one borrower in excess of an amount determined by a percentage of the bank's capital and surplus accounts. Thus the quality of our money is established by these mathematical equations, and therefore our present study is one of mathematical analysis applied to the movements of "traffic" of credit money in circulation.

CLEARING THE ATMOSPHERE

The Federal Reserve ratio of gold to credit money is derived from the totals of all the banks in the Federal Reserve system which closely reflects the condition of all the banks of the country, since the Federal Reserve system comprises a considerable majority of all the banking assets. Inasmuch as treatment of this subject from the standpoint of the banking system as a whole avoids many confusing elements we shall assume that all the banks which create credit in any form are consolidated into one bank, of which they are branches. The consolidated statement of all the banks of the country, including the Federal Reserve Banks, as of June 30, 1920, with all interbank debits and credits offset and canceled, would in condensed form be approximately as follows:

ASSETS	
Cash—gold and reserve money	\$2,500,000,000
Loans and investments.....	45,500,000,000
Total	\$48,000,000,000
LIABILITIES	
Capital and surplus.....	\$6,300,000,000
Banknote currency.....	3,700,000,000
Demand deposits	28,000,000,000
Savings and time certificates	10,000,000,000
Total	\$48,000,000,000

A clear view of the actual effects on the general monetary condition from any banking operation is obtained when the figures of the operation are resolved into the different factors of the simple mathematical equation represented by the above bank statement, and it is suggested that the reader apply every conceivable banking operation to this equation. It should constantly be borne in mind that for each debit entry on this statement there must be a corresponding credit entry, and vice versa. The total assets and liabilities must balance. For example, a borrower of \$10,000 either withdraws cash or receives credit of

this amount to his account. If he withdraws cash the total of the assets side of the statement is no changed; cash is reduced and the loan item is increased by \$10,000. If he receives credit for the \$10,000 the deposit item on the liability side is increased by \$10,000 to correspond with the increase of the loan item on the liability side. From the standpoint of the banking system at large, then, the discounting of a note is not a loaning operation, because the credit remains in the banking system, and, furthermore, before the so-called loan is made the credit to be "loaned" is not in possession of the bank, but is itself created by the loan. (In viewing this operation from the standpoint of an individual bank the banker must assume that the depositor will draw out his balance, and consequently this transaction is actually a loan. The depositor may check out immediately the proceeds of the note, but the result is a transfer of funds from one bank to another, which does not change the total by which the reserve ratio is calculated.

"TIGHT" AND "EASY" MONEY

Inasmuch as 90 per cent. of exchanges are settled by bank credits the usual effect of loans is the creation of bank credits or deposits, which remain in the banking system until they are absorbed in the retirement of loans. The individual credit balances are continually changing by transfers of funds from one account to another on the order checks of the depositors. The total of bank deposits is not affected by these transfers. When a borrower retires his note for \$10,000 he either pays this amount in cash or by check on an existing credit balance. The effect of this on the above statement is either an addition in the cash item and like reduction in the loan item, thus not affecting the total assets, or a reduction in the deposit item corresponding to the reduction in the loan item. In the latter case there results a reduction of the totals of assets and liabilities of equal amount.

It will be observed from the above statement that there had been \$28,000,000,000 of bank credits created and subject to the checks of depositors, and \$3,700,000,000 of banknote currency in the pockets of the people, thus making a total of \$31,700,000,000 of credit money which was in circulation on June 30, 1920.

When the total volume of outstanding credit money becomes inflated to the extent that the gold in the banking system will not much more than meet the minimum requirements of gold reserve ratios, then money is "tight," and a restriction is imposed on the issuance of further credit money. When money is "easy" it does not mean that there is a surplus of existing money, but rather

that a considerable amount of additional money can be created without impairing the minimum reserves. The above point is emphasized to show that, from the standpoint of the banking system at large, restrictions are placed on the amount of money that can be created, whereas in actual banking operations today these restrictions are imposed by a reverse condition confronting an individual banker when he has not the bank credits to loan.

It will be noted from the above statement that the amount of capital and surplus of the banks of the country is more than double the amount of gold or reserve money in the banking system. Applying the entire gold and reserve money to the capital and surplus accounts, it is therefore seen that \$3,800,000,000 of bank capital and surplus is created from bank loans, and that all banknote currency, demand deposits and savings and time certificates are entirely derived or created through loans. Therefore, the total amount of bank loans and investment is determined by the total of these four items of bank liability. Loans are made to create money, and it is only as money needs are lessened and the amount of money in circulation is reduced that loans can be reduced.

LOAN AND DEPOSIT UNRELATED

It should be borne in mind also that there are and can be no restrictions placed upon the use of the total deposits in the consolidated bank or any of the banks of the country, for these deposits can be directed in any way the depositors see fit. The banking regulations can place restrictions on the issuance of new

credits only. These deposits, after they are created and started in circulation, have no relation to the loans which created them.

The first report of the Controller of the Currency gives figures showing the segregation of loans and deposits of the national banks among different classifications of industry. These figures show that the holdings of deposits among different industries bear no relation to the loans of these industries. Statements of corporations show that many hold large bank balances and have no bank indebtedness, and others, on the contrary, owe the banks heavily and yet have very small balances.

If we analyze the relation of borrowers and depositors in any one bank with the total loans and deposits of the bank we would probably find that 10 to 20 per cent. of the deposits of the bank were derived from the loans made by that bank. The balance of the deposits, therefore, has originated from the loans of other banks. By the same token that portion of the credit created by the bank's loan which is not retained in the bank goes to make up the deposits of other banks.

In the above consolidated bank statement there appears \$10,000,000,000 invested in savings accounts and time certificates of deposit. This sum has all been withdrawn, directly or indirectly, from demand deposits, which have in turn been created, directly or indirectly, by bank loans. It is quite improbable that savings depositors are bank borrowers, except to a very slight extent. It is not likely that the borrowers of the \$40,000,000,000 shown on the above state-

ment hold more than 15 per cent. of this amount, or \$6,000,000,000 in deposits.

On the one hand, we have depositors who have immediate purchasing power for any form of wealth they desire to the extent of their deposit balances; on the other hand, we have borrowers who undoubtedly possess wealth in various forms which they have accumulated by purchase with funds derived from their loans, and which they expect to sell to the depositors in exchange for the depositors' funds, with which funds they propose to retire their loans.

Every transfer of funds by the checks of depositors from their accounts to the accounts of others indicates a purchase by the depositor and a liquidation of commodities or services by the receiver of the check. The one who receives the check may have bank indebtedness which this remittance would retire, or if he, in turn, purchases something with these funds and if they continue in circulation in that way they cannot fail to get into the hands of some one who has bank indebtedness in the retirement of which these funds are used, for holders of marketable stocks are most likely to be the borrowers.

"FROZEN LOANS" AND "TIGHT"

If the amount of outstanding credit money is about the limit which can be issued, and consequently a restriction is placed on further credit extension, then the depositors of those credits practically hold a monopoly of our available money supply. If for any reason such as expectancy of lower prices, they withhold these funds from exchange for

purchase of goods, the borrowers who have the goods, being unable to liquidate them to those who have the money, are unable to pay their loans, and these loans become "frozen." Therefore "tight" money, restricting the use of new credit, is the cause and not the result of "frozen" loans.

The term "frozen loan" does not necessarily convey the meaning that the loan is not ultimately good. The proportion of bad loans may be higher under prevailing conditions, but there seems to be no question raised as to the soundness of our banks. If in individual cases bankers make ill-advised loans, which will eventually have to be charged off against their surplus and capital accounts but not to an extent which would cause any apprehension on the part of the depositors, the effect of "frozen loans" does not touch or in any way concern the deposits or credits. The surplus and capital accounts of the banks act as reserve for loans, just as cash acts as reserve for deposits.

The generally accepted usage of the term "frozen credit" shows the confusion of credits with loans. The majority of bankers think of a bank credit as a bank loan. This no doubt arises from the fact that the note of the borrower is the only tangible, intact evidence of the credit which he possesses. The preceding argument has attempted to prove that the banker in making a loan has exchanged his credit, in the form of a deposit entry (which is used as money by the borrower), for the credit of the borrower, in the form of his note to the

Continued on Page 544

The Legislative Week in Washington

Special Correspondence of The Annalist.

WASHINGTON, May 14.

THE Senate has passed the Emergency Tariff and Anti-Dumping bill, retaining all the amendments recommended by the Finance Committee, but rejecting those proposed by individual Senators. The bill, as passed by the Senate, differs radically from that which passed the House, and now goes into conference to compose the differences between both Houses. The tariff features of the House bill were kept intact. The anti-dumping and currency valuation sections were entirely rewritten, however, and a provision added for the continuation of wartime restrictions on imports of dyestuffs.

The Naval Appropriation bill, which, as amended by the Senate Naval Committee, carries \$495,000,000, or nearly \$100,000,000 more than when passed by the House, has been taken up in the Senate with every indication of a bitter fight against it by Senators Borah, King and others opposed to completing the great naval program of 1916 without further investigation. Senator Borah has offered an amendment, seeking to bring about a disarmament conference between the United States, Great Britain and Japan, and has served notice that he would make a "finish" fight for disarmament.

Seeking agricultural and business representation, as well as financial, on the Federal Reserve Board, Senator Capper has introduced a bill to increase the membership of that body to nine by adding the Secretaries of Commerce and Agriculture as members.

Senator King has offered a resolution calling for investigation by a committee of five Senators of charges that various corporations and corporate associations have been conducting lobbies in Washington to influence tariff, revenue and other legislation. The resolution has grown out of the Senate debate on the dyestuffs protection amendment to the Emergency Tariff bill, during which Senators asserted that dyestuff manufacturers had maintained lawyers, agents and lobbyists in Washington.

Newcomb Carlton, President of the

Western Union Telegraph Company, has informed the House Interstate Commerce Committee that his company expects to double its cable facilities to the east coast of South America in the next two years, and plans to lay a cable along the west coast of South America during the next twelve months.

The State Department has received a reply from the Dutch Government to its last communication with regard to the participation of American interests in the Djambi oil fields. The Dutch Foreign Office makes the point that the Netherlands Legation does not draw any distinction between Dutch and foreign capital in the exploitation of oil fields; asserts its desire to see American capital take part in this exploitation, and says the question of participation of American capital in the Bataafsche Company must be subject to approval by the Dutch Government.

President Harding has modified the Wilson order for the selection of first, second and third class postmasters under the Civil Service requirements, so as to give a wider field from which postmasters may be chosen and permit business training and experience to enter the appointment of 13,000 postmasters.

Fifteen Senators from agricultural States of the West and South have formed an agricultural legislative bloc for united action on measures affecting the farmer, and have appointed subcommittees to consider the proposed changes in the Federal Reserve act, proposals for adequate warehousing, storage, transportation and general agricultural measures.

Chairman Fordney of the Ways and Means Committee has announced that most of the subcommittees framing the tentative general tariff bill had completed their work and that the bill would be ready for consideration next week by the committee in tentative form and for presentation to the House by June.

The Senate Finance Committee has begun consideration of tax revision.

The Senate Banking Committee has unanimously rejected two bills by Senator Smoot to amend the Farm Loan act, one of which required the dissolution of

joint stock banks within three years and the other proposed the removal of the tax exemption on bonds issued by banks.

Opposition to the passage of an omnibus public buildings bill has been announced by Leader Mondell in the House, who asserted that national finances would not warrant such appropriations.

Attorney General Daugherty has been asked by President Harding to investigate charges of profiteering in contracts and purchases made by the War Department during the war, the evidence of which has been developed by the House Committee on War Expenditures and referred to the Department of Justice for inquiry.

Admiral Benson, Chairman of the United States Shipping Board, has announced that private interests operating vessels to which the Shipping Board has title must place the 15 per cent. wage reduction into effect, if they wish to retain the ships. At least fifty ships would be involved.

The Senate Interstate Commerce Committee has begun its investigation of railroad conditions. Director General of Railroads Davis, in a report to Chairman Good of the House Appropriations Committee, on the progress made by the Railroad Administration in liquidating claims arising out of Federal Control, has estimated that the loss to the Government during the operation of the railroads under Federal control would be about \$1,200,000,000, or \$300,000,000 more than was estimated by former Director General Hines.

The Budget bill, as passed by the House, but with some changes in the measure which passed the Senate, has been under consideration in conference, without an agreement being reached.

Secretary of Agriculture Wallace told a House committee that is holding hearings on proposed regulatory legislation that Federal regulation of the meat packing industry is very desirable now to aid the livestock industry.



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MAY 16

Motor Car Industry Dangerously Inflated, Says Manufacturer

Millions of Cars Have Been Forced on the Public Which Now Must Pass From Hand to Hand, Glutting the Market and Depressing Prices Over a Prolonged Period—Foresees Quickest Recovery for Limited Number of High Grade Machines and the Light Weight Most Economical Group

By F. R. PLEASANTON*

IT may be agreed that the progress of civilization has demanded automotive transportation, but it would be a fallacy to conclude that the volume of production reached in 1920 is a criterion by which the economic utility of the industry may properly be gauged or by any means a true index to the extent of economic demand, without consideration of the relation between the consumption of wealth in automotive transportation, and the total of wealth properly available for the purpose, in due proportion to the necessary distribution of wealth among activities essential to continuity of existence, comfort and protection. Granting that mechanisms have been created which function physically, it is in order to inquire whether the cost of the unit of service rendered by existing vehicles is commensurate with the need for such service, i. e., whether existing types have permanent utility.

Some idea of the magnitude of the problem may be gained from a brief consideration of its overall dimensions, which are shown approximately in the accompanying table.

There is in circulation a total of \$6,000,000,000 currency, requiring a turnover of funds 8.83 times per annum. Total bank clearings are reported as \$463,000,000,000, which, divided by a turnover of 8.83, represent \$52,500,000,000 of business done. Population is reported as follows:

1900	75,994,575
1910	91,972,266
1920	105,683,108

Wage earners in gainful occupation are reported as follows:

1900	29,000,000 38.7% of population
1910	38,000,000 41.3% of population

Assuming the same percentage increase gainfully employed:

1920	46,500,000 44% of population
------------	------------------------------

Assuming average wage of all persons gainfully employed to be the laboring rate of 45 cents per hour, for eight hours a day, 313 days per year, the average annual earnings are \$1,128. As all production is measured in terms of labor, the national annual production for 1920 may therefore be estimated at 46,500,000 multiplied by 1,128, which equals \$52,452,000,000.

An analysis of tax reports shows an income of \$49,823,680,000, and, undoubtedly, a sufficient balance to bring this to \$53,000,000,000 is accounted for by corporation reserves for depreciation and undistributed surplus. Since these various methods of computation practically agree, it may be assumed that the national production of wealth approximated \$53,000,000,000 in 1920.

When rediscounting of automobile paper was curtailed by the Federal Reserve banking system in 1920, it was contended in protest by the automotive industry that 80 per cent. of passenger mileage was for business purposes. Business presumably demands economy in expenditures and a definite minimum profit in return. This being so, we must justify the cost of passenger mileage for business purposes. Eighty per cent. of 63,000,000,000 is 49,400,000,000, or approximately 50,000,000,000 miles.

Passenger transportation by public utilities may be purchased on the basis of single cash fares for 3.5 cents per mile. Automotive passenger transportation has been shown to cost 12.97 cents per mile, so the differential extra cost for business purposes is 9.47 cents per mile. Applying this to 50,000,000,000 miles indicates an expenditure of

Annual Expenditure for Automotive Transportation†

Depreciation	\$1,900,000,000
Interest	285,000,000
Tires	1,131,000,000
Gasoline	1,237,500,000
Oil @ 10% of gas	123,750,000
Roads	720,000,000
Garage (storage only)	756,000,000
Maintenance and supplies	950,000,000
Insurance	329,000,000
Drivers' wages	735,600,000
Total	\$8,167,850,000

Mileage	63,000,000,000
Average cost per mile	12.96c.

Postponing, for the present, consideration of the data on which the foregoing tabulation has been based and which will be detailed later, it is of interest to consider this expenditure in relation to the national annual production of wealth for 1920, which is reported as

Farm products valued at	\$25,000,000,000
Manufactured products valued at	24,000,000,000
Fuel, &c., and miscellaneous services for domestic consumption not listed as farm or manufactured products, valued at	4,000,000,000
Total	\$53,000,000,000

†Derived as follows: Depreciation, 20 per cent. of \$9,500,000,000, estimated domestic retail expenditure for cars in last five years; interest, 6 per cent. on one-half this amount; tires, one-half cords, one-half fabrics, basis 63,000,000,000 miles; gasoline, net domestic consumption at 30 cents a gallon; roads, State and Federal appropriations for year; garage, only one car in two assumed to pay

storage or occupy specially-built suburban garage; maintenance and supplies, 10 per cent. of cost; insurance, actual premiums reported; drivers' wages, two drivers for three trucks, one chauffeur for fifty cars outside agricultural districts at yearly wage of \$1,200; mileage, cars, light, 15.5 miles a gallon; trucks, 6 miles, and motorcycles 40 miles.

\$4,735,000,000 in excess of the amount necessary to procure equal mileage by public utility. This constitutes an extra expenditure properly chargeable to cost of sales. Capitalizing at 15 per cent. of sales, this expenditure requires that \$32,000,000,000 more of business be done as a result of the use of passenger automobiles than could be done without them. Since all business done in 1920 was \$53,000,000,000, of which \$13,000,000,000 was export and import, which obviously did not require the use of passenger automobiles to transact it, this would actually mean that 80 per cent. of all domestic business was dependent on the use of automobiles. This does not seem to be a sound conclusion, and the statement that 80 per cent. of passenger car mileage is for business purposes must, therefore, be in error. There is probably no rational basis for estimating the true mileage so used.

The extent to which labor is diverted from other channels of production, to create and maintain automotive transportation, may be visualized as follows: Since total annual expenditure equals \$8,167,850,000, and the average laboring rate was 45 cents per hour, then the total expenditure equaled 18,151,000,000 man hours per year, or 7,250,000 men employed for 313 days at eight hours a day. In other words, it requires the full-time service of 7,250,000 men to keep 9,000,000 vehicles in operation—approximately 16 per cent. of all wage earners in the country.

How much food, clothing, &c., would the labor of these men in essential industries produce?

The extent to which automotive transportation has aided production may be measured by consideration of the growth of the two major fields, i. e., farm products and manufactured products in relation to known distribution of automobiles.

VALUE OF FARM AND MANUFACTURED PRODUCTS.

Year.	Farm.	Manufactured.
1880	\$2,200,000,000	\$5,400,000,000
1900	4,400,000,000	11,400,000,000
1920	25,000,000,000	24,000,000,000

The period 1880-1900 indicates a parallel rate of growth during the twenty years preceding the use of automotive transportation; the value of farm production and of manufactured products each doubled. In 1900-1920 farm prod-

ucts increased in value 5.7 times, while manufactured products again approximately doubled. There seems to have been an abnormal increase in the value of farm products of approximately \$16,200,000,000, which we may attribute to the use of automotive transportation, in part at least.

The type of vehicle absorbed by agricultural districts has been the light, economical car, the mile cost of which is approximately as follows:

	Cents Per Mile.
Depreciation	1.26
Tires	1.29
Gasoline	1.50
Oil15
Interest19
Maintenance32
Total	4.71

Allowances for garaging and road maintenance, insurance and drivers' wages have been omitted, because the farmer is under none of this expense. His differential is then 1.21 cents per mile over the cost of transportation by public utility, even if such were available; so, assuming one-half the mileage to have been made by such farmers' cars, the extra cost of automotive over equivalent transportation by public utility would have been 25,000,000,000 miles at 1.21 cents equals \$302,500,000. Capitalizing at 15 per cent., we find an abnormal increase of approximately \$2,000,000,000 in the value of farm products sufficient to warrant the use of vehicles of this type, which is well within the actual amount experienced, and amply justifies the use of light economical cars in this field. There has been no corresponding abnormal rate of increase in the value of manufactured products, and it is therefore undoubtedly true that automotive vehicles have not justified their use on economic grounds, outside of the agricultural field, and, except in isolated cases, exist only for convenience, flexibility and pleasure, and as such may largely be counted a luxury. The passenger automobile, and in many instances also the truck, is therefore to no small extent chargeable with responsibility for decrease in the material standard of essential living, i. e., it has become a material factor in increasing cost of living.

The probable extent of the actual potential market for automotive vehicles invites consideration. Persons with less than \$2,000 income obviously should

not operate a car. Only those having more than \$5,000 a year can afford a so-called high-grade car. Tax figures show 306,132 persons having incomes in excess of \$5,000 per year. If each one owned and operated an automobile there would be a replacement market maximum demand for 61,226 high-grade cars per year on the basis of five years of life to a car. The market for passenger cars on a volume basis would, therefore, seem to be limited to approximately the 2,000,000 individuals having incomes between \$2,000 and \$5,000 a year. Exclusive of export, then, there should be a sound replacement market, on a five-year basis, for a maximum of 400,000 more cars per year, a total of 461,226. Buses, taxicabs and jitneys may bring the total to 500,000 in round numbers. On a five-year basis this would account for a total registration of approximately 2,500,000 cars. The total for 1915 was 2,423,788.

But 8,000,000 passenger cars are reported to be registered, and presumably must have recently been in operation, so it is apparent that distribution has been forced on an unwarranted basis, that the industry has become very dangerously inflated, that millions of cars now in use must be abandoned by their present owners, must pass from hand to hand in resale until they are eventually worked out of service as taxicabs, jitneys and light delivery wagons, that for many months to come they may be expected to glut the market, and that their existence will impede sales of new cars and tend to depress prices over a prolonged period.

The surest markets and quickest recoveries should be experienced by a limited number of high-grade cars and the most inexpensive and economical lightweight vehicles. The intermediary group must look forward to a prolonged and difficult period of readjustment prior to recovery, with many instances of liquidation.

It has been accepted in principle and established in fact that light construction, low power and moderate speed tend toward economy in operation. These objectives, while widely advertised, have not been generally applied in the practice of designing and manufacturing cars. An outstanding fact, attested by examination of specifications of current models, is that 1921 cars are heavier and higher powered than in 1920 and previous years.

Assuming all other items of cost to remain constant, which would not be true, for they would also vary almost directly with decrease of weight and power, each cent per mile reduction of average op-

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erating costs would save a total expenditure of \$630,000,000 annually. If the average weight of passenger cars could be reduced from 3,000 pounds to 2,000 pounds, the saving of 3.2 cents per mile would total approximately \$2,000,000,000 per annum.

If we are manufacturing cars which are not sufficiently economical to warrant their indefinitely continued use in great volume in the United States, how can we hope to export them to countries in which the cost of petrol is prohibitive? If their first cost is high, how can we hope to offset the differential set up against us by depreciated exchange?

Economy of operation has been sacrificed for power and weight. First cost has been unduly increased by provision of detailed equipment and finish tending toward a maximum of luxury in appointment and appearance. The latter contribute entirely to pride of possession and are purely luxuries. The former may be analyzed as follows:

Power—A large surplus of available capacity for development of mechanical energy over and above needs for propulsion at ordinary speeds. Desired for "pinch" purposes. Excess utilized less than 1 per cent. of driving time for extraordinary performance in traffic, informal road races, and on hills. Results in 99 per cent. operation at low thermal efficiency, with consequent wastage of gasoline at ordinary speeds.

Weight—Excess mass to give "flywheel" inertia in resistance to sudden accelerations, and decelerations, contributing a sense of smoothness and stability in traffic and dampening the response to road shocks resulting from unnecessary speed. An expedient corrective for lack of driving skill in manipulation

of clutch, accelerator, gear box and brakes, as well as failure to regulate driving speeds to road conditions.

Considered in the broader sense, is the game worth the candle? Has not the question been begged? Should we not design for economy in operation, refine our clutches and our brakes, and teach car operators how to drive? And, if we fail to do these things, can we hope to escape compulsory legislation?

It seems shortsighted to overlook the potential political effect of an ever and rapidly increasing burden for construction and maintenance of roads. We are already spending \$720,000,000 per year, approximately \$80 per car, for this purpose. Car owners are paying \$98,000,000, approximately \$11 per car, in licenses. The non-car-owning public at large is paying \$69 per car. With approximately 30,000,000 qualified voters, averaging \$24 per year, about 22,000,000 of whom neither own nor drive cars, but have to foot this bill, how long will compulsory legislation limiting vehicle weights and speeds be delayed? Road impact is most certainly a function of the product of mass and velocity. Road failures are a function of impact. The conclusion is obvious.

It would seem inescapable that the vehicles of the future, as they evolve from present types in survival of the fittest, will be those which furnish comfortable and safe transportation with minimum cost per unit of service rendered—i. e., per passenger or per ton mile—and the industry cannot count itself to be established on bed rock until this unit cost approximates the cost of service by public utility. True, some

slight premium may be warranted for flexible control of individual transportation service and for privacy. True, some individuals will always be able to finance the operation of a limited number of the most expensive and luxurious cars. It must also be conceded that in some cases service at any cost will warrant the use of the highest powered cars, in matters of life and death, or protection, by physicians and hospitals, by fire and police departments, by army, perhaps navy, and what not. Also for the transportation of mails and perishable goods, but in general it can be conceded to be true that economy must be attained.

On first consideration it would seem that the first great step forward toward economy would be accomplished by adjustment of the basis of distribution, so that the average commission on sales may be reduced from present figures, averaging 25 to 30 per cent., to a level more nearly commensurate with the fair cost of selling other commodities. Twenty per cent. saved on sales would decrease national expenditures for purchase of new cars approximately \$600,000,000 per year. A second great step forward would be limitation of prices for service repair parts to a basis involving nominal profit over cost of unit, when applied to original assembly.

Limitations of speed and the general use of the highest grade of alloy steels throughout construction would lengthen vehicle mileage and decrease depreciation.

If the foregoing be reasonable conclusions, it will amply repay designers and manufacturers of automotive vehicles to consider mass production and distribution in their natural relation to national economics, with a view to determining

1. Whether the present status of the industry is sound.

2. If not, how existing conditions may be corrected and the continued use of automotive vehicles warranted by cost of service rendered.

It is inescapable that, if the cost per passenger and ton mile for the transportation of passengers and merchandise, all things considered, is not less expensive, or at least no more expensive, than other methods of transportation affording equivalent service, the volume of vehicles in use will ultimately shrink, through elimination of the least desirable, until current output merely balances the necessary replacement of the limited number of vehicles serving isolated and exceptional cases in which unusual factors warrant service at any price and economy has ceased to be a factor.

The writer does not presume to offer a solution to the general problem. He will be more than grateful if sufficient consideration is given to the approximate data presented to induce a full discussion of the economic status of the industry, which will undoubtedly result in the submission of more authoritative figures on actual costs, more comprehensive surveys of our markets and sound adjustment of supply to rational demand.

If this is not accomplished, the industry will be restricted by the effects of legislative regulation, limited by the purchasing power of the market, checked by bankers withholding funds needed for legitimate expansion in special instances and embarrassed by their withdrawal of current outstanding loans until the total capital invested in the industry is balanced by liquidation to the normal requirement for curtailed production.

Continued Prosperity Dependent Upon Foreign Trade

Need for Long Term Credits Expounded by National Foreign Trade Convention in Cleveland May 4-7—Immediate Creation of Institutions Functioning Under "Edge Law" Prime Requisite—Relief for Farmers Urged and a Tariff Which Will Provide a Bargaining Basis

By EARL HARDING.

I MET at the National Foreign Trade Convention in Chicago two years ago S. A. Plenty, the leading manufacturer, banker and capitalist of a Middle Western city. He was among that large group of American business men who had been catapulted into foreign trade by the exigencies of the war.

"The whole world has got to buy from us," he declared enthusiastically. "See all the devastation in Europe! Why, it will be years before they can get on their feet, and meantime the world's trade will be ours if we but retain our New World vision."

Mr. Plenty went home from Chicago to find domestic orders clogging his factories, and by midsummer, 1919, he could not promise deliveries within a year. The details of export business soon began to annoy him; his world vision dimmed. Export would do as an overflow pipe, but as a regular factor in his distributing system, none of it for him! Thousands of manufacturers and producers in the United States went through similar mental processes.

Mr. Plenty's factories began to shut down a few months ago, however, and he thought of the overflow pipe. The farmers of his region, on whose prosperity his factories and his bank are dependent, cannot sell at 25 cents a bushel the corn which cost 90 cents to produce; and Mr. Plenty knows that if the bulging corncribs are not emptied before the new crop comes along his farmers will be bankrupt, and perhaps also he. He thought again of the world vision, and went to Cleveland, May 4-7, to renew his devotion to foreign trade. Burdened with business problems more complex than he had ever known before, Mr. Plenty attended this year's National Foreign Trade Convention seriously thoughtful

and eagerly inquisitive. Fifteen hundred other delegates attended. They came from all parts of the United States and from many foreign outposts of our commerce. Most of them were the veterans of American export and import trade—men and women who are in the game to stay—but none of them evidenced any of that "world-by-the-tail" spirit which characterized the Chicago meeting. The atmosphere was as different as are the changed conditions of business.

After four days and nights of serious listening to addresses by leading bankers, manufacturers, merchants and economists; after he had talked over his particular problems with some of the hundred trade advisers who were a new feature of the convention, Mr. Plenty confided to me the conclusions he was taking home and which may be summed up:

When I saw you in Chicago I thought I had world vision; I'm afraid I wasn't looking further than the dishwater radius of my back door off Main Street. I imagined, like other Americans, that we could keep on just selling to the rest of the world, piling up its debt to us, unbalancing exchanges and doing nothing to help it to pay for what it must buy. This convention has pounded in on me from a hundred angles that:

We must sell our surplus raw materials and manufactures abroad or we can have no permanent prosperity at home.

We cannot overcharge for what we sell without making it eventually impossible for the foreigner to buy; excessive profit therefore is not our first and only consideration.

We cannot have exports unless we have a corresponding balance of imports, therefore as a creditor nation we cannot build a tariff wall around ourselves without killing the goose that lays our golden eggs.

The rest of the world is hungry and ragged and just as eager as ever to buy, but, generally speaking,

it cannot buy much more for cash; it is up to us to sell on credit long enough to enable other nations to re-establish their industries and produce something with which to repay us.

Never in our generation has there been such a forceful demonstration of the old truth that we can help ourselves only by helping others.

RELIEF URGED FOR FARMERS

The convention devoted more time and thought to financing long credits than to all the other problems of foreign business. Necessity for arousing public interest in the Edge law banks was stressed in every general session and before every group meeting, and many questions were asked as to why the public has failed to respond more liberally to appeals for capital subscriptions. The following members of the Organization Committee of the Foreign Trade Financing Corporation appeared before the convention: William C. Redfield, former Secretary of Commerce; Lewis E. Pierson, Chairman, Irving National Bank; Fred I. Kent, Vice President, Bankers Trust Company, and Julius H. Barnes, former United States Grain Corporation administrator. Their appeals for support were reinforced by other speakers. Carl Vrooman, former Assistant Secretary of Agriculture, declared that unless prompt relief was afforded the farmers' industrial depression would become a panic. He painted a picture of rural economic distress, alarming in contrast with Governor W. P. G. Harding's outline of condition of bank reserves. Mr. Vrooman said that the farmers of Illinois, of whom he is one, would be generally bankrupt if called for their loans. The editor of a farm journal said that Ohio farmers were asking for credit on their \$1 subscriptions, and that many of them could not pay their automobile license taxes on their Fords.

Mr. Vrooman has spent four months between the agricultural centres and Washington and New York seeking means for financing the movement of surplus farm products to Europe. He said he had urged the Foreign Trade Financing Corporation to organize a subsidiary especially to finance agricultural exports, since, by such a step, the farmers could be convinced that the proposed hundred-million-dollar corporation would be of direct benefit to them. In reply to a question, Mr. Vrooman said that farmers would take stock or debentures of such a corporation for a large part of their unmarketable commodities, provided they could borrow on such collateral to carry them to the next harvest. This would, of course, leave the immediate burden on the banks, but, as Mr. Vrooman pointed out, it would provide a wide distribution of interest in the Edge law bank and make the farmers eventual purchasers of debentures. Mr. Vrooman announced that if the Foreign Trade Financing Corporation could, not finance exports of grain, farmer organizations throughout the country would be called on, on or before May 30, to memorialize Congress to provide \$50,000,000 temporary capital for an agricultural export bank.

Julius H. Barnes said there had been a generous disposition to concede the vital necessity for the Foreign Trade Financing Corporation and to "let George pay in the hundred millions capital." At a special meeting in behalf of the corporation, addressed by Mr. Kent, it was stated that only \$26,000,000 of the capital and surplus of \$105,000,000 had been subscribed.

Senator Edge, in his address before the convention banquet, put his finger on the sore spot when he said that it

(Continued on Page 545)

MAY 16

Many Problems Mar the Simplicity of Undistributed Profits Tax

Any Attempt at a General Presumption Against "Tax-Free" Income Will Encounter Perplexities in State and Municipal Securities, Liberty Bonds, "Discovery Value" Exemptions, Inducements of the Shipping Act, Corporation Dividends and Fiscal and Calendar Year Computations

In the last issue of THE ANNALIST N. F. Ross, C. P. A., discussed the proposed tax on undistributed profits, and raised the point that Congress might set up a series of presumptions as to the sources of distributed income, and thus checkmate attempts at avoidance of an undistributed profits tax by the segregation of earnings. In the present article he discusses the application of such presumptions were Congress persuaded of the wisdom or necessity of creating them against "tax-free" income, and cites groups of securities which would present problems. Other articles will follow this.

By N. F. ROSS, C. P. A.

THERE is first the large class of State and municipal securities, held in large part by individuals not affected by this scheme. Individuals are being attacked under another plan, which denies investments in municipals the status of "saved" income. But there must be no small amount owned by banks, investment companies, insurance companies and even ordinary industrials. The effect, no doubt, would be to reduce the desirability of tax exempts as investments. The Secretary of the Treasury's report dilates on the serious influence of State and municipal issues on the tax situation. These securities have an "unearned" market advantage arising from a notion of the inviolable sovereignty of the States, which forbids taxing their bonds. Direct taxation is out of the question for the present, so this indirect method of reducing their attractiveness as holdings for corporations might reasonably be availed of.

Second, there are Liberty bonds, totally exempt from normal tax, and exempt in whole or in part from excess profits taxes, depending upon the issue. Where the total exemption is a matter of contract between the Government and the bondholder or of long-established practice, to alter the arrangement, even by indirection, would not be dealing fairly. As to the Liberty bond interest, which is not at present exempt from excess profits taxes, there is no reason for resorting to any presumption to make it subject to the undistributed profits tax. As taxes are computed at present these amounts are included in income subject to the excess profits tax, and then deducted to determine the amount subject to the normal tax. But the amount subject to undistributed profits taxes cannot properly be computed in that manner. Income (excluding Liberty bond interest) for normal tax purposes must be determined first, and from that the normal tax should be deducted. And to the remainder should be added the Liberty bond interest not free of corporate super-taxes.

The third group is not generally referred to as exempt income. Its exemption arises rather indirectly because of a special deduction allowance in computing income. Largely to encourage the exploration and exploitation of unproved areas during wartime Congress provided that depletion might be computed on the basis of value of property after the discovery of a mine or oil well instead of on the cost of same as unproved territory. This advantage was extended retroactively to all discoveries made since March, 1913. So some owners and operators were offered inducements which were not needed to get their production. In the absence of this provision, for all investments since March 1, 1913, cost would be the basis for figuring depletion. The cost of each unit of this mine or well as sold would be charged against

a sales price and the difference would be true income. To charge a greater amount than cost may reduce taxable income, but it does not diminish true income. That difference, no matter what it is called, is income, albeit it escapes taxation. Thus farm land acquired Jan. 1, 1914, for \$10,000 is found to contain 100,000 units of certain valuable minerals, making it worth \$90,000. During the first year of operation 10,000 units are sold at \$1 a unit. If the owner and discoverer were restricted to cost for depletion purposes

Gross income would be.....\$10,000
Depletion would be (10,000x10c.) 1,000

Taxable income would be.... \$9,000

Because of the allowance of discovery value the calculation is different.

Gross income would still be....\$10,000
Depletion, however, increases to (10,000 units at 90c.)..... 9,000

Making taxable income..... \$1,000

The difference, \$8,000, may possibly be included at the outset in a depletion reserve. But it may properly be transferred at once to distributable income or surplus. As with all other income exempt to corporations when distributed to stockholders in the year earned it becomes taxable. If total corporate income is withheld from stockholders we would be saved a problem. But if some earnings are distributed, what shall they be deemed to be? Here the answer may turn on public policy. The mines and wells that were already in full operation when this law was enacted could have the presumption turned against them without arousing any just grievance. Those who entered upon production under this inducement might reasonably object. Whether it should be enforced against possible future operators depends on the need for further encouragement of such enterprise. Yet though differentiation between the three groups may be justified in theory, it might introduce serious practical problems of administration. So whatever conclusion is reached in the interests of administration it might be made to apply to all.

SHIPPING EARNINGS

A fourth group is created by Section 23 of the Merchant Marine act of 1920. This act offers for a period of ten years special deductions and exemptions to corporations owning certain vessels documented under the laws of the United States. These deductions and exemptions are dependent on certain amounts not being distributed, and on their being invested in the building of ships in American shipyards. In one case the amount to be withheld and invested is that equal to the profits taxes saved by permitting net earnings from vessels engaged in foreign trade to be excluded from net income. In the other case, total exemption is given to gains realized in sale of certain vessels, if the entire proceeds of sale are reinvested in the same fashion. In the latter instance not merely the taxes saved must be withheld or the amount of gain, but the entire sales proceeds. If Congress intends that this indirect subsidy to shipowners be continued under the new tax law, assuming it is an undistributed profits tax law, how can it be managed?

Taking Case 1—as under the present law, there would be need for two computations, one taxing all earnings, the other excluding the exempted earnings. Taxes would be paid on the latter calculation. The difference between the two calculations would have to be withheld. The rest would be distributable. But the special earnings, having once been classi-

fied as a deduction in an undistributed profits tax calculation, can hardly be treated as distributable again, for it is like the remainder of all undistributed profits that had once been taxed, excepting that in this case the tax is forgiven. But the portion of these earnings in excess of the tax saved is, nevertheless, an amount available for distribution, and if this company distributes any of its current earnings a presumption might conceivably be made that this amount had been distributed first.

No such presumption, however, can fairly be applied in cases of the second order. For there the law clearly stipulates that the full proceeds of the sale (naturally including the profit therein) must be retained. It would be ironical to consider any part of such gains as distributable, and even if earnings are being distributed these amounts must be regarded as definitely appropriated for a given purpose, and not immediately available for stockholders. In view of this special exemption it would be reasonable to require that such amounts be definitely earmarked, so as to distinguish them from other earnings which have been taxed and which may be distributed in later years free of all taxes. The non-taxability of these amounts depends upon retention in the business, and no dodges should be approved by which they might escape both corporate taxation and the taxation usually imposed upon individual stockholders.

THE CASE WITH DIVIDENDS

Finally, where property was owned March, 1913, and it then had a value greater than cost upon subsequent sale of the entire unit or through gradual sale of output, a certain amount of "current" income will also escape taxation. Only in this case the amount that escapes is not income within the meaning of the income tax law. It is a return of capital. The value at March 1, 1913, takes the place of cost for all transactions after that date. Under the Constitution this amount could not be taxed to corporations. But despite that, according to the Supreme Court, if distributed as dividends, stockholders may be taxed. Congress, however, has chosen not to tax it. It has at the same time, however, reduced the advantage of this special favor by creating the presumption that distributions come from earnings since March 1, 1913, until all accumulations from that date are exhausted. These amounts, being restoration of 1913 capital, may not be distributed until all subsequently accumulated earnings are gone. This presumption might reasonably be continued under an undistributed profits tax law. Corporations will be deemed to have distributed current earnings and stockholders to have received current earnings.

Dividends received by corporations are now "exempt" from both normal and excess profits taxation. One corporation having already submitted to these taxes to include dividends in taxable income of another corporation would be duplicating the process on the income distributed. If the new law continues the present normal tax on the corporation itself, then, of course, exemption from normal tax to the second corporation would still be logical treatment. But if the undistributed profits tax feature is enacted, complete exemption to "corporation stockholders" can no longer be granted consistently, for the exemption has been given to the corporation issuing the dividend on the theory that it would be taxed to the recipient. Where the recipient is an individual the theory works perfectly. But where the recipient is a

corporation, if the amount is not included in taxable income, a tax thereon might be avoided altogether.

At first this inclusion may appear to result in double taxation, but closer analysis will disclose the contrary. As far as the ultimate individual stockholders are concerned this "dividend income," unless distributed to them, is like all other undistributed profits. The first corporation has merely transferred part of its profits to a second corporation, thereby passing the duty to the latter to pay a tax on these profits or to distribute them to individual taxpayers. If withheld the dividends will be merged with all other income, and not be taxed again when finally distributed.

Here we find an instance where the enactment of an undistributed profits tax law will require the redefinition of corporate taxable income. The need for redefinition will exist at least in the cases where consolidated returns cannot be reasonably required. If in the interests of simplicity, say, the requirement for consolidated returns of affiliated companies should be abandoned the need for redefinition will be universal. But it is hardly likely that the passion for simplicity would go to that length, especially should a scheme of graduated rates be adopted. The possibilities for shifting of income through price fixing and arbitrary charges are quite numerous. If a flat undistributed profits tax is introduced a motive for shifting would exist only when one of the group had an operating deficit. But under a scheme of graduated rates there probably would be a temptation to transfer income in almost every affiliated group. Thus, if a member was in the highest tax bracket and one of the other members was in a lower range, a shifting of income by any one of many devices might result in a tax advantage. It might even be done by the declaration of dividends by a highly profitable member to a less profitable one—where one is directly subsidiary to the other. Only a consolidation requirement could stop studied manipulation by making it unnecessary.

GOLD MINING

The only industry specifically exempted from all excess profits taxes is that of gold mining. It would be a simple matter to continue such total exemption under any scheme. It must be remembered that at present there is double taxation on distributed corporate earnings. The undistributed profits tax is based on the principle of single taxation, so total exemption may not be so well founded. But if, nevertheless, it is decided to grant this exemption in many cases it will be found that the operations of an undistributed profits tax will interfere with that intention. For unless the exemption is extended to the stockholders themselves, current earnings distributed will be taxed. Taxes can be avoided only by failure to declare dividends or by paying them out of previously acquired surplus. But it cannot acquire surpluses without having earnings, and if it is to distribute dividends at all, and if it has some profits each year, it simply cannot under the ordinary presumptions avoid distributing some current earnings which by definition are taxable.

Tax rates generally apply to calendar years—not to fiscal years. Where rates remain undisturbed over a period this distribution has no significance. But where they change there may be the task of applying the rates of a calendar year to the proportion of income properly assignable to that calendar year. The Revenue bills of 1917 and 1918 cut through the problem by proceeding arbi-

trarily. No attempt at exact allocation of income was permitted. The income for the fiscal year was determined and taxes computed twice, once at the rates prevailing for the calendar year in the earlier part of the fiscal period, and then again at rates prevailing for the latter part. A proportion of each (depending on the number of months of each calendar year, the fiscal period contained) was taken and the sum of these equaled the tax.

Offhand this would appear the correct procedure in the event of the substitution of an undistributed profits tax. Assuming it is so, certain modifications of previous practices, however, would have to be made. The calculation of the tax under the superseded law for the first calculation would take in income before income and profits taxes. The second calculation would be based on distributable income. To reach the latter figure the amount of normal and profits taxes assignable to the first period—plus normal taxes (if any for the second period)—would have to be deducted. Also, the amount of income under the first calculation may have to vary from that of the second calculation, in that the latter would have to include dividend income, if any.

We might also have the anomaly of treating dividends paid to stockholders in the first period, before the new tax is in effect, as "distributed" income, and hence, in strict logic, exempt in the hands of the stockholders. But if actually received by individuals before effective date of proposed law it is difficult to see how consistent treatment can be attained. Where dividends have been paid evenly over the year this would be corrected automatically. A fraction of a full year's dividends might equal the amount actually paid in the respective periods. Otherwise it would not. But assuming no insuperable difficulties in making the return, making the return does not end the matter. For unless Congress departs from precedent and ignores the calendar-year line for fiscal-year companies, the corporation will be required to analyze the surplus increase during the fiscal year into two portions. For upon subsequent distribution to stockholders these portions may have to be treated differently, depending upon the calendar year in which earned.

The undistributed profits tax differs radically from all previous schemes. The double calculation of previous years, using generally the same income in both cases, would bring no consistent results,

and finally does not save the need for the segregation of surplus for the two calendar years represented in any fiscal year. In view of that it might be necessary to prescribe a method of calculation which recognizes that fact. The most accurate results can be reached by determining the income for the separate fractions of the fiscal year independently and calculating the tax for each period as a distinct unit. Where possible the true income for each period might be computed. But where inventories, &c., are important and taken only at the end of the fiscal year, an arbitrary prorate is, of course, the only workable procedure. Where income accrues regularly overtime, like interest, a more accurate allocation might be required. But where dividend income is received no prorate should be permitted. It should be included in the period of payment. For dividend income received in a period of undistributed profits taxes is a contra to some other corporation's deductions for undistributed profits tax purposes in the same period. This is especially important for the first return under this altered scheme, because the treatment of dividend income would vary with each period.

So far there has been no published canvass of taxpayers as to the accepta-

bility of the undistributed profits tax. But this may be guessed. They will be attracted by its apparent simplicity. Compute your income. Subtract your dividend. Whatever is left, tax at a uniform rate or some graduated scale of rates. There is no "invested capital" and no "excess profits credit" to worry about.

But will it really be so simple? Are there no lurking complexities? Will there be no distracting problems of computation? Will there be no doubts or uncertainties to consider? Will there be no need for elaborate rules and rigid administration? The difficulties this paper directs attention to may not appear to many as serious as those presented by the now doomed excess profits tax. But even so, they are difficulties that cannot safely be ignored. And if Congress enacts this scheme, as it may (in view of the considerable support that it has), it should first give some thought to them. Any enactment in general language will throw the terrible burden of interpretation upon the Treasury Department, and may invite litigation over many honest differences as to what words mean. Congress should anticipate these controversies and set out in clear language how the various matters should be handled.

New Banking Methods Must Respond to New Banking Needs

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bank, which is a bank debit. Bank credits are "frozen" only by the failure of the bank to meet its obligations, or by its requirements that the borrower maintain a minimum or average balance in proportion to his loans. How can money be tied up or "frozen" in unpaid loans? The very fact that the loan is unpaid shows that the borrower has not the bank credit to pay the loan.

We hear it stated that the credits are tied up in crops which the farmer will not or can not liquidate and thereby pay his loans. Inasmuch as it is a fact that banks are pressed for funds to move crops to the market, is it consistent to say that it also takes bank funds to withhold crops from the market? It seems to be generally believed that one of the causes of our tight money condition is the fact that there is due the exporters of this country \$4,000,000,000 of commercial credits extended foreign buyers on open account for goods shipped abroad. This conclusion is reached no doubt from the fact that the loans of these exporters are "frozen" until these commercial credits are settled by actual bank credits. Now, if the labor and other costs of producing this \$4,000,000,000 of goods had been expended in the production of goods for our domestic use which were not liquidated, there would be no difference in the effect on the money condition. If tightness of money is caused by the non-liquidation of goods produced for consumption, then it would follow that the production of unconsumable and unmarketable wealth, such as public improvements, railroads, buildings, &c., permanently ties up money, and if this were so our supply of money would have to be many times as great as it now is.

A BANKER'S VIEW

The persistent notion that accumulation of wealth has effect on the demand for money is further illustrated in a paper written last year by one of the most prominent and influential bankers of New York City, in which he makes this statement: "The great body of outstanding bank credit can only be retired as it is canceled by earnings and savings and the liquidation of the stocks of commodities held against it." His observation means nothing unless by the term "bank credit" he refers to bank loans. The statement would be true only so far as the loans of an individual bank are concerned, but the "great body of outstanding bank loans" can be retired only by the reduction of the total depos-

its or outstanding banknotes of the entire banking system. In other words, the amount of bank credits and banknotes in circulation determines the amount of outstanding bank loans.

Earnings and savings represented in the form of wealth that has been accumulated and has involved exchanges of money in its production do not affect money needs after it is produced unless it is liquidated or sold. Liquidation implies transfer of funds and consequent need for money. Liquidation of such goods merely means change of ownership effected by the transfer of bank funds, the result of which is the retirement of the bank loans of the sellers and a creation of new loans by the buyers. Inasmuch as the new loans of the buyers precede the retirement of the loans of the sellers, there are in the interim additions to the total bank credits caused in this liquidation process.

Money represents a standard of value, and its function is that of a medium of exchange only. Bank credit is the chief medium used to settle exchanges in the same way that railroad cars are used to transport merchandise, and, like railroad cars, the slower they move the larger the amount required. It has been suggested in a paragraph above that funds held idle in banks and not used for the purchase of goods, which in liquidation would result in the retirement of loans, restrict the issuance of new credits if the total outstanding deposits are at or near their limit. The theory that these idle funds are performing their full function, inasmuch as the bank uses them to loan to others, is fallacious if the practical result of "borrowing money" from the bank is the creation of a new bank credit which remains in the banking system.

Every new loan creates new credits, which add to the total of deposits, and if the amount of new loans exceeds the amount of loans retired the deposits consequently increase by the same extent and approach the maximum limit, causing tightening of money. If, however, the funds represented in the existing deposits were circulating more rapidly there would result either an earlier retirement of outstanding loans absorbing bank credits or the need for new bank credits would be lessened.

Inasmuch as the total amount of the outstanding deposits in all the banks in the country is made up of innumerable individual credits, each one of which remains in existence for a more or less pe-

riod of time, if we could cut the time of each existing credit in two, the need for money would be reduced proportionately. The essence of efficiency in money circulation lies in reducing to a minimum the period of time between the creation of a credit by the loan of the buyer and the retirement of the loan of the seller.

BANKERS' ACCEPTANCES

The main purpose of this paper is the exposition of a conception of the mechanism of banking by which it is simple to see the inter-relation between loans, deposits and cash and the consequent effects of banking operations on the general monetary conditions. From this point of view, the attempt has been made to prove that "frozen loans," open foreign credits, accumulation of wealth, non-liquidation of stocks of merchandise, do not tie up money or bank funds. Such funds are tied up and withheld from use by the depositors of those funds; except to the extent that the banks require minimum or average balances in excess of their customers' needs, the banks have no control over them. The problem, then, of settling exchanges with a restricted supply of money lies in promoting methods by which the available stock of money will do more exchange work.

Under the force of extreme necessity it is possible to conceive that our present volume of exchanges can actually be effected with only a portion of the volume of money now outstanding. Idle deposits are maintained because of bankers' demands that minimum or average balances be carried proportionately to customers' loans. It would seem that influences should be exerted to moderate this practice, which is growing more pronounced. Under our banking methods today it is customary for deposit balances to be set up considerably in advance of the time needed for disbursement. Foreign banking is done to a great extent by the use of irrevocable letters of credit, which avoid the necessity of actually creating the bank balance until it is needed. International settlements of exchanges are made in many instances by offsets of commercial debits and credits. A traveler to Europe can secure a letter of credit against suitable guarantees or collaterals without the necessity of establishing a bank credit. The Federal Reserve Board and bankers have urged and started the use of bankers' acceptances. This is the most important step in the improvement of our banking methods that has been made since the establishment of the Federal Reserve system.

The general use of this form of credit, instead of creating and holding deposit balances considerably in advance of the time they are needed, would release a large amount of our gold reserve now tied up to support these balances.

While our banking and money facilities were adequate to meet all legitimate demands upon them last year, it must be remembered that we were favored with an unusually large stock of gold. The diminishing production of gold, the competition of the world for it and the probable reversal of our favorable foreign trade balance will, before many years, likely deplete our gold supply, which, if present methods prevail, will reduce proportionately the amount of money available. On the other hand, the demand for money in the future is liable to equal, if not exceed, the demands of the last year, notwithstanding the lower scale of values and wages which we expect, will obtain. Extension of the use of dollar exchange will result in the use of our currency as well as our credit in foreign countries. Today Cuba is using a large amount of our banknote currency for her domestic exchanges. It is rumored that the Germans are accumulating our currency.

We expect that before many years we will experience that desirable economic condition under which all labor and production facilities are engaged to the fullest extent at reasonable wage and price levels. Such a desirable condition demands that ample medium of exchange be provided.

The present Federal Reserve system has proved itself admirably adapted to the peculiar needs of the country, notwithstanding the fact that at the time of its adoption bankers generally had little faith in it. It is not to be expected, however, that perfection has been reached either in the system or in our methods of banking. The extension and development of our banking machinery to properly meet the problems that confront us both in domestic and foreign methods of financing depend on the sound, clear understanding of the mechanism by those who control and operate it.

This paper is written under the conviction that those who guide and influence thought and practice along monetary lines have ignored certain fundamental laws of action and reaction in the movements of credit money herein demonstrated, which are essential to a proper conception of the mechanism of banking.

Continued Prosperity Dependent Upon Foreign Trade

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was as necessary to carry the appeal for foreign trade financing capital to the public as it was to sell the Liberty Loans to the public. Senator Edge would enlist the public, the ordinary investor, the man and woman who fails to recognize their immediate interest in foreign trade; he would make them see that self-interest, patriotism and public service call urgently for support; that domestic prosperity, world stability and eventual national safety require that the credit of the American people should be put to work re-establishing the commerce of the world. This method of appeal has been steadfastly rejected by the bankers managing the organization of the biggest Edge law bank until they have spread the impression that the bankers wanted to keep in relatively few hands the stock which should be highly profitable and let the public in only on the debentures.

The Cleveland committee on the Foreign Trade Financing Corporation announced that it had just received legislative authority for the Ohio State banks to subscribe to the Edge law corporations, and that a drive would be made immediately for Ohio's quota of the corporation's capital.

FOREIGN FINANCE

On the foreign financing problem the final declaration of the convention said in part:

"The world is suffering today from unbalanced exchanges. Notwithstanding the position of the United States as a creditor nation, the present unstable financial condition of a large part of the world, especially of Europe, is the fundamental cause of our own business depression. A return to normal conditions in our own country depends in large part

upon an improvement of our foreign trade. The present retrogression is clearly evidenced by the maximum of the country's export trade, \$928,000,000 in June, 1920, decreasing in October to \$751,000,000, and in March, 1921, to \$384,000,000.

"The United States must continue to increase its imports of raw material and merchandise not detrimental to existing industry in order to receive pay for the exports necessary to stable employment of labor in agriculture and industry, and to permit of the liquidation of the obligations of the debtor nations. Continued liquidation in gold of foreign obligations to us will tend to renew inflation and arrest the beneficial readjustment of values on the basis required by present conditions throughout the world.

"It is generally agreed that the solution depends upon our ability to create adequate facilities for the purpose of drawing upon surplus American investment funds in order that the long-term credits so badly needed by the disorganized countries of Europe can be furnished. We urge the immediate creation of financial institutions under the Edge law. We commend efforts to acquaint our investing public with the necessity of purchasing debentures issued by such institutions against approved foreign securities for this purpose, so that eventually every community will serve its own vital interest in furthering our foreign commerce as a necessary component of domestic prosperity."

Avoiding political issues, the convention declared that the American tariff, "whatever its underlying principle," should provide for a bargaining basis. But several speakers, including Senator

Edge, approached the tariff without gloves. "In the midst of last year's campaign the New Jersey Senator's speech would have been little short of treason to his party. Willis H. Booth, Vice President of the Guaranty Trust Company of New York, said: "Our farmers cannot afford to allow themselves to be duped into believing that substantial relief can come through the erection of additional high tariff barriers."

Lewis E. Pierson gave one of the most instructive addresses of the convention on "Settlement of Our Export Balance," in which he emphasized the need for intelligent appreciation of imports.

"The man who is convinced of the sufficiency of domestic trade and who would build a wall of some sort around himself," said Mr. Pierson, "should be permitted to build his wall, but should be cautioned against interfering with other people's rights in the process."

Mr. Pierson described the average American as an enthusiastic advocate of exports, unreasonably prejudiced against imports. Theorists who warned us of the dangers of too large a favorable trade balance had been proved right. Abandonment of provincial, short-sighted prejudices against imports and the working out of an adequate import policy is, in the banker's opinion, quite as important as the promotion of our export trade, and each is dependent on the other.

SITUATION IN LATIN AMERICA

A warning was sounded by Thomas R. Taylor, Chief of the Latin American Division of the Bureau of Foreign and Domestic Commerce, against misjudging Latin America's immediate ability to buy from us. With exchanges upset and the flow of American investment capital into

those countries curtailed, Mr. Taylor could see no quick recovery of our trade in that direction. We can regain our volume of exports to Central and South America only through increasing our imports from those countries and furnishing capital necessary for their development enterprises.

The convention could find no immediate hope for the taxpayer's relief from the burden of Government-operated ships. The final declaration of the conference followed closely the deductions of James A. Farrell, President of the United States Steel Corporation and Chairman of the National Foreign Trade Council, who discussed at length the merchant marine policy. The Government lost its opportunity, in Mr. Farrell's opinion, to unload a large part of its ships at a fair price; now it must continue to operate them at a loss until private capital can see its way clear to undertake the business after there is some trade revival.

Mr. Farrell believes it will be three years before the surplus ships of the world can be employed at profit. He favored an international marine conference with a view to laying up, pro rata, such portion of surplus tonnage as cannot be operated profitably. The convention supported Mr. Farrell's recommendation that the laws requiring American ships to be operated with crews so large that our ships are placed at a disadvantage of 5 per cent. of the capital investment, should be immediately repealed; also that ships should be chartered, when possible, to private operators on a bare boat basis, relieving the Shipping Board of all expenses and returning some rental net to the Government.

Secretary Mellon's Tax Recommendations Seem Likely to be Adopted

Special Correspondence of The Annalist.

WASHINGTON, May 14.

THE letter sent to the Senate Finance Committee and House Ways and Means Committee last week by Secretary of the Treasury Mellon gives a fairly comprehensive idea of the program which the majority of the Administration leaders hope to carry out in revising the revenue law. Stumbling blocks may appear in the persons of some of the Senators and Representatives who feel that the program leans a bit too far toward "big business," but, as matters stand today, it would seem that most of Mr. Mellon's recommendations will be carried out.

The reaction of the Mellon letter among the leaders of Senate and House has been rather favorable than otherwise. The dominant leadership in both branches seems to be in accord with him in the position taken that the excess profits taxes must be repealed, and very considerable reductions made in the surtaxes on personal incomes. It apparently is safe to say that the revenue revision will incorporate these principles.

Senator Smoot of Utah, who for years has advocated the adoption of the sales tax in some form, has expressed the opinion that Mr. Mellon and the Senate and House leaders who now are opposed to the sales tax, will come around to his way of thinking before the new revenue bill is molded into final form for enactment into law. But, at the time this article is written, the chances seem all against the realization of the hopes of Mr. Smoot.

Mr. Mellon would reduce the upper brackets of the surtaxes on personal incomes so that in 1921 the combined normal and surtax shall not exceed 40 per cent., and in the years thereafter shall not exceed about 33 per cent. This means that the combined tax for 1921 shall include the normal tax of 8 per cent. and the surtax of 32 per cent., the surtax now paid on that part of the in-

come, which is above \$66,000, and does not exceed \$68,000. In other words, persons having incomes of more than \$68,000 would pay what amounted to a tax of 40 per cent. on their total income. Under the present law the surtax, in addition to the normal tax, rises gradually to a peak of 65 per cent., which is collectable on that part of the income designated as "\$1,000,000 or more." The actual peak in the present law, taking into consideration the normal tax of 8 per cent. as well as the surtax of 65 per cent., is 73 per cent. In the years after 1921, under the Mellon plan, the normal 8 per cent. tax and the present surtax rates up to 25 per cent. would be collected.

There is a group of Senators and Representatives who are certain to oppose such drastic revision of the upper brackets of the surtax schedules, alleging that it is lifting the burden from the very rich without giving relief to the average citizen, but the prospects now are that the new schedules proposed by Mr. Mellon, or schedules not much higher, will be adopted.

It is pretty generally admitted here among students of the tax and revenue problem that the upper brackets of the surtaxes—those above 32 per cent.—are relatively unproductive. Mr. Mellon's statement that they would yield not more than \$100,000,000 a year came as something of a surprise to many, but that is what the statistics show. It is probable that Mr. Mellon's statement that a reduction of the surtax rate would bring about a turnover of securities which would yield a larger amount of revenue to the Government will stand the acid test. Such a revision at the same time may give comfort to the possessors of great fortunes, but from the practical viewpoint of the amount of revenue collected the Government might be better off.

There would seem to be little or no doubt that both branches of Congress will agree to wiping out the excess

profits taxes. In its place Mr. Mellon suggests a flat additional tax on corporate incomes which would avoid determination of invested capital. He is convinced that a tax of this character at the rate of 5 per cent., combined with the repeal of the \$2,000 exemption applicable to corporations, would yield about \$400,000,000. The outlook is that some such plan will be brought about.

Therefore it can be accepted with reasonable assurance that changes along the lines which have just been referred to will be made. And to this extent, at least, the recommendations of Mr. Mellon would seem to be reassuring to business.

There is bound to be a fight, however, for the repeal of the tax on transportation, which Mr. Mellon says must be retained because of the large yield to the Government. Another fight is almost certain to centre on propositions which have been made for a more general repeal of taxes which hit the pocketbook of the masses, such as the tax on theatre admissions and sporting goods, the retention of which Mr. Mellon holds to be essential.

The suggestion by Mr. Mellon that steps be taken to prevent the further issuance of tax exempt bonds by States as well as by the Federal Government has its chief importance in the influence which it may have on future issues of Treasury certificates which Mr. Mellon proposes to make. He has since stated that the attitude of the Treasury toward further issues of tax-free certificates would be determined by the condition faced at the time the issues were authorized. There has not as yet been any definite policy adopted. It will be the desire of Mr. Mellon, however, where short-term notes and certificates are involved, to make none of them tax free if the market conditions warrant.

Among other important questions answered by the Mellon recommendations are those regarding the policy of the

Government toward the Victory Liberty Notes, the floating debt and the Liberty Bonds. Mr. Mellon intends to continue the present policy concerning the floating debt represented by issues of Treasury certificates. He will spread the major portion of the Victory Notes over the period from 1923 to 1928 by issuing Treasury certificates of varying maturities, and will, when the first of the Liberty Bonds come due in 1928, have preparations made for a process of refunding. It is certain that the financial market will be in much better shape for a venture in refunding of these debts by that time than it is at present.

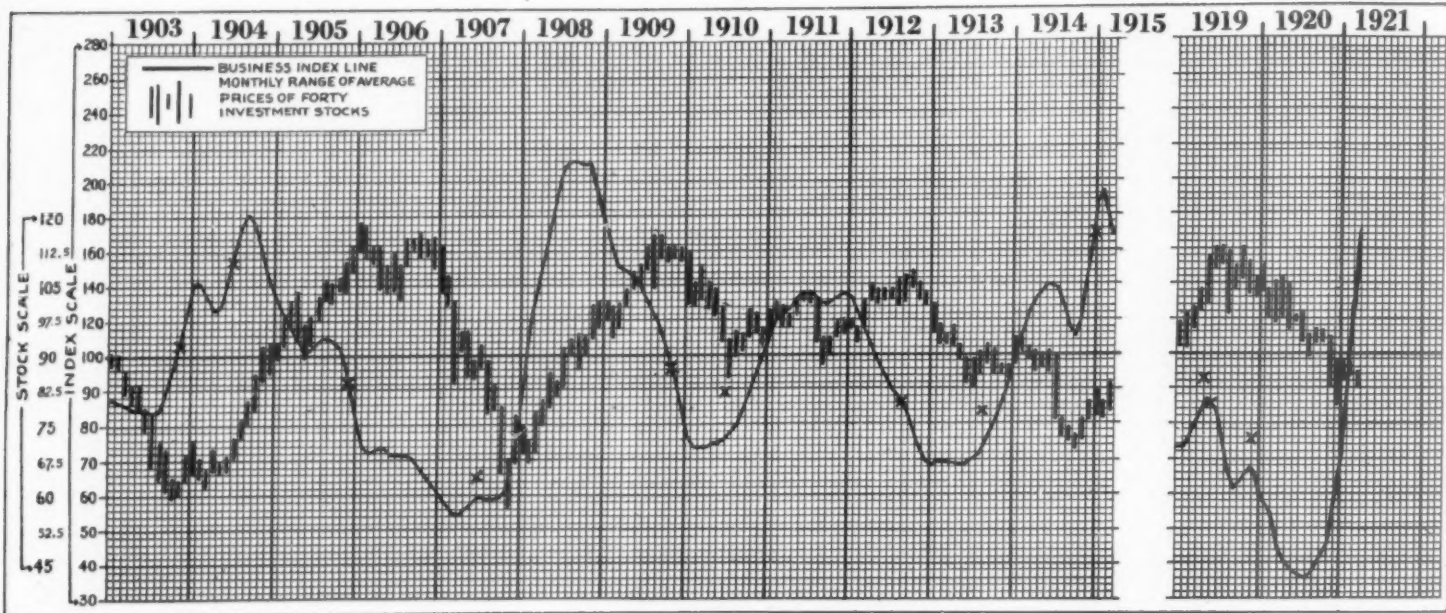
While it seems to be the opinion of Mr. Mellon that the national budget cannot be kept under \$4,000,000,000 for 1921 or 1922 the general tenor of his recommendations have brought a reassuring note into the situation. It is noticed that he has made no provision for the payment of soldiers' bonuses in his recommendations. If heavy payments are to be made for that purpose in the next two or three years the money must be collected by other means than those suggested by Mr. Mellon. So some have suggested that a sales tax might be accepted without complaint by the public, if it was made to understand that the proceeds were to go for bonus payments.

THE Guaranty Trust Company of New York has been appointed transfer agent of the capital stock of the Seaboard Finance and Investment Company.

E. A. Potter Jr., Vice President of the Guaranty Trust Company of New York, has been elected a Director of the Asia Banking Corporation in place of J. H. Auchincloss, resigned.

Robert Atkins of E. Atkins & Co., and Henry Lowe of the Johnson & Higgins Company have been elected Directors of the Independent Warehouses, Inc., of New York.

The Annalist Barometer and Business Index Line



NO change in the forecasts made by THE ANNALIST Business Index Line last November is occasioned by the March Index Number. This has risen again from 123.2 in February to 128.2 in March. It should be kept in mind, however, that the sharp rise has no special significance and that a new forecast can be started only

by a change in the direction of the line, and this has not happened yet.

The forecasts given in November were that the long bear market would terminate in November or December of 1920, that a rally would take place in January and that a relapse would begin in February, after which stocks would start on a steady, though per-

haps slow, upward swing. Apparently this relapse has not been concluded. The February figures of high and low averages prices for stocks scarcely reflected the collapse that had taken place, with 88.14 for high and 85.12 for low. The March figures disclose it more clearly, the high being only 86.66 and the low 82.51.

So far as time has made it possible to check the accuracy of the forecasts given in November, they have been accurate. It was stated then that a revival of business activity should not be looked for before next August, and nothing has occurred since these forecasts were made in November to alter this opinion.

Percentage Relations of Index Numbers at Turning Points in The Annalist Business Barometer

1903		1904		1907*		1907-1908		1910*		1913*		1914-1915		1919*		1919*		1920	
Index	Numbers	Index	Numbers	Index	Numbers	Index	Numbers	Index	Numbers	Index	Numbers	Index	Numbers	Index	Numbers	Index	Numbers	Index	Numbers
Aug. 83.7	83.7	Apr. 126.0	126.0	Apr. 53.9	53.9	Oct. 58.7	58.7	Apr. 73.9	73.9	June 69.0	69.0	Oct. 110.0	110.0	Feb. 73.6	73.6	Sep. 61.2	61.2	July 36.4	36.4
Sep. 87.4	84.5	May 128.0	127.3	May 55.2	54.4	Nov. 61.6	59.3	May 74.9	74.6	July 70.0	69.7	Nov. 122.0	111.0	Mar. 77.9	74.3	Oct. 63.3	61.8	Aug. 36.8	36.7
Oct. 96.2	94.5	June 139.0	138.6	June 57.5	59.6	Dec. 71.1	66.5	June 75.5	81.3	Aug. 71.1	75.9	Dec. 153.0	131.8	Apr. 83.3	84.1	Nov. 6.7	68.4	Sep. 40.02	40.0
Nov. 07.8	105.8	July 154.0	152.9	July 59.1	65.6	Jan. 92.0	78.2	July 76.5	89.4	Sep. 74.1	83.5	Jan. 189.0	168.3	May 87.1	92.5	Dec. 65.6	75.2	Oct. 45.95	44.0

*Note that the potential forecasts indicated by crosses in the chart for the years 1907, 1910, 1913 and 1919 did not result, as both chart and tabulations show.

THE settlement of the German reparations question, or rather the acceptance by Germany of the terms of the Allies, appears to have removed at least one perplexing problem from the international horizon. There is much to be done in working out the method of payment, and it is even possible that some hitch may occur in the proceedings, but at all events the major step has been taken. There has been some talk of the flotation of the German bonds in this country, but as yet no definite proposal has resulted. The selling of German bonds in this market could undoubtedly be done "at a price," but the difference between parity and the flotation price would mean that much loss on the total of the indemnity. Of course, it would be possible to sell the German bonds to better advantage, did they bear the endorsement of France, the power of absorption here would, however, be limited even in such a case. But, whatever may be the working out of the problem, the happening of the last week has made for a better feeling as to the international situation. Evidence of this was to be found in the continued buoyancy of the foreign exchange market, checks on Paris, London and Amsterdam rising to new high levels for the year.

The strange part was that so far as our own markets are concerned there was a tendency to ignore entirely the foreign news. Possibly this was because the outcome of the reparations question had been so clearly foreshadowed that the markets had very largely discounted the news. The fact that the stock market declined, however, might have been merely another evidence of that old Wall Street adage "to sell on the good news." Again the indifference might merely have reflected the pressing character of our own particular problems, some of which came strikingly to the forefront within the week.

Publication of the unfilled tonnage figures of the United States Steel Corporation showing a decline of more than 400,000 tons in forward business was certainly not reassuring, and word began to be noised about that the boom which the auto companies were beginning to experience might not outlive the Spring months. Furthermore, the railroad problem was still of a perplexing nature, and the evidence adduced at Washington was not of a character to instill confidence. Every one has appreciated that the railroads were having a serious time, but it was a bit disconcerting to have one of the leading railroad experts of the country announce that they were "in their death throes." Then, again, there was further evidence of the slackening in our foreign trade through the publication of the April export and import figures, which showed a visible commodity balance in our favor of only \$85,000,000. Against this there were gold imports of some \$12,000,000, with exports practically nil, so that the balance was unfavorable to us by some \$7,000,000.

This, of course, does not mean that the trade balance is, in the final analysis, actually against us, for the invisible items would probably prove a big offset. But at best it is apparent that foreign trade needs a stimulus, and, perhaps, it was recognition of this which caused the Federal Reserve Board to make six months' bankers' acceptances eligible for purchase by the Federal Reserve Banks. Heretofore the limit has been ninety days, altogether too short a time for the transaction of export and import business in the present unsettled state of the world markets.

So far as domestic trade was concerned there was no great change to be noted. The factors making for betterment, however, are still at work to that end, and ultimately it appears that business will get back on its

feet. In certain lines a degree of stability has already been established, and in others it does not seem far off. The price question, however, is the crux of the situation. As long as there is a feeling that further recessions may take place, just so long will there be hesitancy and doubt on the part of buyers. In short, there is no reason to believe that any great trade revival is for the immediate future. Should it come by the end of the year, probably the expectations of those who look with mature judgments upon the course of events would be realized.

Bonds

THERE was more buoyancy in the bond market of the past week than has been noticeable for some weeks past. There were few marked advances in price, but the undercurrents, which have been very sluggish, have flowed more freely and the indications are beginning to appear of an optimistic market. Trading during the week was quite active in spots, and the ratio between business at this time last year is showing signs of becoming smaller.

Trade conditions in some raw materials have slightly improved, and this is particularly true of the coppers. It is reported that buying has been more brisk abroad inasmuch as much of this metal has been sold to France and other countries at 13 cents a pound, delivered. Quotations for deliveries in the third quarter of the year are making a firm stand at 13½ cents a pound, which indicates a certain favorable demand. The Copper Export Association notes have been more favorably regarded and their market value is bound to react with any improvement in the price of the metal against which they are secured.

While the immediate effect of the European situation has been largely discounted, there is no question about the favorable effect on the securities market, particularly in the foreign section and in our domestic industrial section, which a definite allocation of Germany's credit position will have. With this money on a normal basis or a relatively normal basis the credit system of the Continent will again function and the exchange balances become readjusted. This can never be satisfactorily effected until Russia has been made to take her place in the trade circle, and the debts of this country as represented in its bond issues must be settled before raw material and foodstuffs be drawn out and thereby create new and necessary wealth for Europe.

The acquiescence of Germany to the present plan is a real constructive step, and while the good faith of the country is rightly questioned at least investors are able to calculate more definitely the financial hopes of the various Governments for their share of the reparations payments.

There is seemingly a distinct possibility that some time in the future the German bonds to be offered under the reparations program will seek a market in America. The proposal to float them in this country has not developed beyond a vague state, but it is quite generally the opinion that with the recent obligations of continental countries selling on a better than 8 per cent. basis it will be necessary for bonds of the German Government to sell on a nine or better basis. Furthermore, the obligation to meet the principal and interest charges will have to be very clearly defined and the added feature of a clear title to some source of revenue in case of default will in all probability be incorporated if the present demands of investors for security of money invested abroad be met. It is probable that a tax of the type

used recently by the State of San Paulo for the service of their fifteen-year 8 per cent. gold bonds be worked out and payment made to the trustee from the proceeds at frequent intervals during the year. San Paulo places an export tax on coffee, and doubtless Germany will have to do the same on some of her commodities. The foreign Government list was considerably stronger during the week and the Swiss Government 8s went to 104½. The French 8s were quoted at par and fractions, and the Kingdom of Belgium 8s, which have a gambling feature in that they are an order for 1,000 francs, were stronger with the general upward movement of foreign exchange. There was much activity in the 8 per cent. issue of this Government, which was quoted several times above par. The United Kingdom issues did not veer much during the week and the Canadians were likewise steady. There were no particular developments during the week in the railroad section of the bond market, and the greater number of issues maintained practically the same levels. The declaration of the quarterly dividends at the regular rates by the Southern Pacific and the Union Pacific served to steady the market somewhat and put aside the rumors that these roads might follow the example of the Pennsylvania. It has been thought for some time that the Canadian Pacific Railroad would enter the New York market for funds and bring out an issue bearing a coupon rate of 6½ per cent at around 97 to 100. This financing has so far failed to develop, although there is much speculation as to how such bonds, if offered, would sell. The Pennsylvania list was steady throughout the week and the gold 7s at one time went to 102. The temporary 6½s were quoted generally a shade off 96. The New York Central issues were slightly stronger, the debenture 6s being quoted 89½. The Big Four refunding and improvement 6s recovered somewhat from last week's reaction and were selling about 88½. The industrial market was quiet and practically the only development was the bringing out of a new Standard Oil series of debentures at 100 and interest yielding 9½ per cent. The Goodyear first mortgage 8s have held a very good market and are quoted at a premium of 100½.

Money

CALL money ruled within narrow limits last week, the high being 7 per cent. and the low 6½. The easing in this class of accommodation, however, as evidenced by the drop of ½ per cent. on Friday, may not be nearly so significant as some were disposed to believe. The money market during this week faces some interesting problems which may make for a stringency of funds. For instance, subscriptions are due for the \$20,000,000 issue of Northern Pacific-Great Northern bonds. Government interest payments are to be met on the second 4 per cent. Liberty bonds and on the second 4½s; the Government will sell \$200,000,000 of the new 5½ per cent. certificates of indebtedness, and there will be the redemption by the Government of \$232,124,000 maturing Treasury certificates. This will make for a churning about of funds which might in the course of its process bring about a tightening of money.

It is probable that this stringency will be only temporary. There has been nothing to indicate that the trend toward easier rates was being interrupted. On the other hand, there is none who looks for any sharp reduction in the rate on call funds. As has been pointed out, a fairly high rate is necessary in the market at the present time to make for the maintenance of out-of-town

money here. Should call funds go to 5 per cent. for instance, it is undoubtedly true that out-of-town money would find its way into bills or be withdrawn for uses at home.

Foreign Exchange

STRENGTH in the foreign exchange market was apparent throughout the week, prices in the case of all the major exchanges moving forward buoyantly. It was largely the foreign news which again governed in the upturn. The settlement of the reparations question was a constructive factor of the first order, bearing directly on French francs and sterling and having a sympathetic effect on several of the other exchanges.

For the first time this year sterling crossed \$4, slight drafts on London being quoted at 4.00 1-6. Not since April 6, 1920, has such a high price prevailed. In fact, the level touched last week was only a few cents under the high mark for last year of 4.06½. This rise in sterling was of a character to instill confidence in the foreign situation. Doubtless a factor of influence in bringing about the advance in sterling was the belief that a recent gold shipment from England represented a transfer to New York by the British Treasury, in anticipation of the United Kingdom maturity which is due later in the year, and which amounts to about \$100,000,000. More gold will be sent for this purpose, which is one reason for believing that the flood of gold into this country will not be halted for a considerable time to come. The strength in sterling was of the solid sort, the range for the week ended with Friday being relatively narrow since the low was 3.97½.

It was easy to account for the sharp rise in French francs to a high price at 8.63, a figure which has not been excelled since January, 1920. The settlement of the reparations difficulty with Germany means the reimbursement of France for at least part of her losses in the war and the foundation will be established for better trading conditions with the world at large. There is some talk that France may negotiate a loan in this market, which, of course, would tend, if carried through, to further strengthen the position of the franc.

At the same time that francs were rising so also were marks moving into new high ground, a price of 1.82½ being reached, which is the highest on record since Jan. 24 of this year. There was a wide swing in marks, for the week's low was 1.46. Probably against it was the reparations situation which affected marks, for a settlement of this perplexing problem will mean the wiping clean of the slate and the affording of an opportunity to Germany to re-establish herself without fear of increasing internal dissension. Exchange on Rome and Holland followed the trend in sterling and francs, prices in both cases making the highest point in many months.

Exchange on Madrid went contrary to the other major exchanges throughout the week. From an opening at 13.96 there was a drop to a low of 12.45. Greek exchange moved erratically. There was a dip to 4.55 during the early days of last week and a recovery to 5.55 at the close on Friday. The mid-European followed the course of the mark, moving to higher levels with each succeeding day, but at the end of the week realizing sales in the speculative account caused a reaction.

Rates on the Far Eastern exchanges were steady throughout the week, but this bore little significance since trading was light in volume. Among the South Americans, Argentina showed pronounced weakness at the outset of the week, but recovered a bit toward the close.

The Annalist Barometer of Business Conditions

Stocks

THE happenings in the stock market of last week were of a nature to make for caution in the assuming of commitments on the long side. It was a period of declining prices, and once more the evidence was plain that the market was ruled entirely at the whim of the professional traders. What public participation there had been was quickly withdrawn, as declining prices came on the tape, and in all, it was rather a blue outlook, since the market failed entirely to reflect the good news, while at the same time taking note of every untoward event.

As a matter of fact, the market was not nearly so bad as it was made to appear. It may be that prices will go lower, but there was a resistance shown that boded ill for operations on the short side unless they were undertaken with the greatest degree of caution. Undoubtedly much of the decline was brought about by the endeavors of speculators for the decline. Toward the close of the week there was a heavy buying demand in the loan crowd, some of which was unsatisfied.

The break in prices was led by the motors and the oils. In the case of the former there was every reason to expect that a reaction would take place. Speculation has been rampant in these issues, based upon reports that the automobile companies were doing an increasingly large business. Now, there is a growing doubt as to how long this business will continue, and the question is raised in some quarters as to whether the peak has not already been passed. Such rumors circulating in the financial district could not have other than a depressing effect on the automobile shares. The oils were effected in large part by rumors that there had been some heavy paper losses on the part of companies storing big stocks of oil, because of the decline in the price of crude, which has taken place during the last few months. Such losses in inventory will probably be charged against first quarter earnings, and the sight of dwindling profits, whatever may be the cause, is a disturbing factor in Wall Street.

The rail stocks were heavy, not because of any new developments, but rather because developments of a constructive nature were lacking. Then, too, there was a belief that the decision of the Railroad Labor Board might not be as favorable to the carriers as had generally been supposed some days ago. In brief, it was felt that the Labor Board might, as is so often the case in disputes, announce a verdict that would be a compromise. This, of course, might be construed as unfavorable to the railroads since there would not be the saving that has been anticipated, and consequently a reduction in freight rates would probably be out of the question. The reasoning, while plausible, was merely conjecture, but it served as a check on any advance in the railroad stocks, and even, perhaps, brought about some of the decline which was recorded. The declaration of the regular dividends by Union Pacific and Southern Pacific set at rest some rumors, but the deferring of action on the Southern Railway preferred dividend was unsettling.

There was nothing in the money situation to affect the market. Call rates ruled comparatively high, but still no more so than in recent weeks, and Wall Street was not quite hardened to a 7 per cent. rate on demand collateral loans.

Textiles

THE sentimental position of the textile industries was improved still further last week by the closer approach of final work on the emergency tariff and the drop that occurred in "best name" commercial paper following the lowering of the discount rate by the Federal Reserve Board. The improving in the part of the retail trade, which is slowly but steadily being reflected in the wholesale demand on first hands, also helped things to "perk up."

Bleached cottons again featured that industry, chiefly through the quick withdrawal, in a sold-up condition, of the May, June and July production of the well-known branded line of these goods in the country. The rapid sale of the goods was significant for two reasons—first, because the revised price was higher than most jobbing buyers had really been expecting and, second, because the production for the period specified will be more than double that of any similar period in the history of the goods' manufacture. The continued heavy demand for small check ginghams marked the colored goods end of the trade, while in the gray goods more active buying of both printcottons and sheetings brought with it higher prices on active constructions of these cloth. Most of the business transacted in them during the week was for deliveries ranging up to the first of July.

With Fall lines of men's clothing opened for the most part, attention in the woollens and worsteds trade was centered on duplicate fabric business from the clothiers. Study of the situation shows that the mills are devoting most of their energies for the new season, so far as making stock is concerned, to the more staple cloths. This leaves stocks of the popular "fancies" in a condition which presages a shortage of them later in the season. In the dress goods end of the market jobbers' salesmen continue to turn in good business from the road in the form of orders that are numerous, but individually small. At the moment no single fabric stands out as a favorite for the new season, though there is a good run on novelties of the plaid and stripe variety.

Spring business in silks is lagging and, with the approach of winter, it is rather not a great deal more is expected of the season now. Fall business is not opening up any too well, partly due to the unwillingness of buyers to place advance business in anything like a liberal way and also due to the uncertainty of the price situation in raw silks. With all the raw material markets quiet at the moment and prices easier in some of them, buyers feel that it behooves them to make haste slowly. Particularly do they feel that way in view of the fact that some reellers at Yokohama are underselling the syndicate's fixed level in order to stimulate the demand. Against that, however, are reports of the scarcity of really good silks in that market.

Recent advances from the other side of the Atlantic tell of a firmer market for flax, due to increased buying by spinners in European countries. The reports also say that Russian and Latvian exporters have decided on a fixed price for the Russian flax that will be available this year. The manufacturing situa-

tion in Great Britain is very irregular. Some of the linen mills have found it necessary to increase production, due to orders recently received from this country and Canada, while others have been obliged to curtail their output still further because of the lack of business. The exchange situation is said to have put the Continental buyers out of the race for the time being. In the New York market there has been little change of late one way or the other.

Continued lack of buying, coupled with liberal stocks available, resulted in a still further drop in burlaps in this market last week. Heavy weights are relatively stronger than the lighter bag goods. Both are very cheap, however, even when compared with their pre-war prices.

Shipping

THERE are many indications that the present marine strike will go on to a finish, when either the shipowners or the marine unions give in. The American shipowners have succeeded in dispatching their vessels in spite of the efforts of the unions to prevent them. On the other hand, the walkout of the marine engineers has materially interfered with the movement of freight steamers and has created an abnormal condition.

The shipowners, staunchly supported by the Shipping Board, have declared that they will not recede from their announced position and that they will insist upon a 15 per cent. reduction in wages, the abolition of overtime pay and certain specified changes in the working rules. However there are signs of distress. Shipowners on the Pacific have asked President Harding to declare that a national emergency exists and order the naval reserve officers to man the vessels. Threats have been made to take the licenses of officers away from them. The ranks of the American Steamship Owners' Association have been broken by the disaffection of two members—the Eastern Steamship Company and the China Mail Steamship Company. These two lines have signed a year's agreement with the marine unions at the old scale. During the latter part of the week the advantage seemed to rest with the shipowners.

Another one-ship passenger company, operating out of American ports, has made its appearance in the Polish Navigation Company. With capital raised among Polish-Americans the company has purchased the ex-Russian steamer Mitau and has renamed her the Jozef Pilsudski, in honor of the Polish leader. The steamer, having a capacity of about 400 passengers, will sail about the middle of June for Danzig, Libau and Riga. Officials of the line claim that they are negotiating for the acquisition of two other steamers.

Kennedy & Co. of New York are planning to start a new freight line from New York to Hamburg within the next few months. The company has indicated the scale upon which the operation is to be carried out.

Although it had been reported that there would be a reduction in the number of the managing agents of the Shipping Board operating general cargo services out of Atlantic ports, an announcement has just been made that Sigbee, Humphrey & Co. will start a new line from New York to Danzig and other Baltic ports for the Government. It is anticipated that the first sailing of the new service will be scheduled about June 1. The movement of commodities to the Baltic ports has been steadily picking up since the first of the year. It is reported that much of the freight is being shipped for consumption in Russia, passing through the border States.

A decline in the exports of the United States and a slight increase in the value of imports are shown in the April figures of foreign trade, as compiled by the Department of Commerce. During April, imports of a value of \$255,000,000 were reported, as compared with \$232,000,000 in March. The exports had a valuation of \$340,000,000, showing a drop from the March total of \$387,000,000. For the month of April, 1920, the export total was \$684,000,000. While there has been a decline in the volume of freight trading, it has been on order for private interests. There has not been a new order placed for an ocean-going vessel in several months. It is thought that there will be a few contracts for the construction of passenger carriers within the next few months, however, as several of the important coastwise lines are known to be drawing up plans.

A shrinkage is shown in the shipbuilding figures for American shipyards. On May 1 there were 290 steel vessels, of 1,123,176 gross tons, under construction. Of this number only 36, of 302,788 tons, were projected for the Shipping Board, as 254 vessels, of 820,388 tons, were on order for private interests. There has not been a new order placed for an ocean-going vessel in several months. It is thought that there will be a few contracts for the construction of passenger carriers within the next few months, however, as several of the important coastwise lines are known to be drawing up plans.

There has been a slackening up in the chartering of ships for the movement of coal to Europe. The Shipping Board has chartered a number of its steel ships for the transportation of fuel, but the strike has interfered with the chartering. The terms upon which the European purchasers have sought to buy fuel have prevented the coal exporters from accepting many propositions.

A decline in the port traffic for New York for April was reflected in the official figures. A total of 410 ships, of 1,496,359 tons, entered from foreign ports, while 438 ships, of 1,500,333 tons, sailed for foreign destinations. For the first month since December the number of outgoing ships exceeded the number of incoming steamers. In March 455 ships entered and 448 vessels cleared.

The Office of the Royal Mail Steam Packet Company arrived at New York last week, inaugurating the new transatlantic passenger service of that line.

Announcement has been made that the Hamburg-American Line had placed a contract with the Hamburg yard of Blohm & Voess for the construction of three 22,000-ton first-class passenger liners.

Iron and Steel

IT has been said of the iron and steel industry that it was either "prince or pauper." While it may not be literally true to say that it is pauper, now the fact remains that business is dwindling rather than picking up; that the outlook is gloomy with no signs of brightening. It is probable that the industry as a whole is operating now at less than 40 per cent. of capacity,

and that by another month activities may have slackened to somewhere in the neighborhood of 25 per cent. The certainty is reassuring. The unfilled tonnage figures of the United States Steel Corporation as of April 30 showed a falling off of more than 400,000 tons, and forward business now is approximately only half of what it was when the peak of orders was reached in the war years. The independents are even worse off than the Steel Corporation, and unless conditions improve a further shutting down of plants will have to take place.

It is the price situation which continues to be the dominant factor in the industry. It appears that as long as prices hold up so strongly against the trend of the times, that business will suffer from the feeling of a ceiling that the artificial plane of prices cannot continue indefinitely, and there is no one who wishes to stock up on steel products with such a clouded outlook as to the future. In other words, the only buying which is coming into the market is that which represents urgent requirements, the satisfying of which must be of the immediate future. The carriers are having enough difficulty in making ends meet without assuming any more burdens, and this, of course, eliminates from the market a placing of steel business which normally amounts to about 30 per cent. of the total output of the country.

Even reducing the price level would probably not instill any great buying demand for a long time to come. But ultimately it would appear that prices must again be cut, and in the long run steel products will get on a basis where the price schedule presents a high degree of attractiveness, and then, and not till then, will buying demand reassert itself.

Offerings of the Week

Woodbury County, Iowa, \$400,000 5 per cent. highway bonds, exempt from all Federal income taxes, dated May 1, 1921, due May 1, 1922-1925. Offered by R. M. Grant & Co., New York, at prices to yield from 6.25 to 6 per cent., according to maturity.

City of Toledo, Ohio, \$1,083,000 6 per cent. funding bonds, exempt from all Federal income taxes, legal investment for savings banks and trust funds in New York, New Jersey, Pennsylvania and all New England States, dated February 1, 1921, due Feb. 1, 1929. Unsold balance of \$581,000 offered at 103½ and accrued interest to yield 5.50 per cent. by Hornblower & Weeks, Field, Richards & Co., Barr & Schmelzter and H. L. Allen & Co., New York.

Omaha (Nebr.) School District, \$1,000,000 5½ per cent. gold bonds, exempt from all Federal income taxes, dated May 2, 1921, due May 2, 1951. Offered by Eldredge & Co., New York, at price to yield 5.40 per cent.

Taylor County, Florida, \$50,000 road 5 per cent. bonds, due Jan. 1, 1932, exempt from Federal income tax. Offered by Spitzer, Rorick & Co., New York, at 91½ and interest to yield 6½ per cent.

New Haven, Conn., \$255,000 5 per cent. street pavement bonds, exempt from all Federal income taxes and taxes in the State of Connecticut, legal investment for savings banks and trust funds in New York, Massachusetts, Connecticut and elsewhere, dated April 1, 1921, due April 1, 1936-41. Offered by Watkins & Co. at prices to yield 4.75 per cent.

State of California, \$800,000 highway 4½ per cent. gold bonds, dated Jan. 3, due July 3, 1927-28, exempt from all Federal income taxes, legal investment for savings banks in New York, Massachusetts, Connecticut and California. Offered by Blyth, Witter & Co. at price to yield 5.50 per cent.

Standard Oil Company of New York, \$20,000,000 twelve-year 6½ per cent. gold debentures, dated May 1, 1921. Offered by Blair & Co. the Citibank Trust Company of New York and Dillon, Read & Co. at 100 and accrued interest.

The Milwaukee Electric Railway and Light Company, \$5,000,000 twenty-year 7½ per cent. refunding and first mortgage gold bonds, Series A, dated June 1, 1921. Offered by Dillon, Read & Co., Harris, Sachs & Co., and Spencer Trask & Co. at 95 and interest to yield over 8 per cent.

Porto Rican-American Tobacco Company, \$3,000,000 ten-year 8 per cent. gold bonds, offered by the National City Company at 101 and interest to yield 8 per cent.

E. I. du Pont de Nemours & Co., \$25,000,000 ten-year 7½ per cent. gold bonds, dated May 1, 1921, offered at 100 and interest, to yield 7½ per cent., by J. P. Morgan & Co., First National Bank National City Company, Bankers Trust Company, Guaranty Company of New York and Harris, Forbes & Co.

City of Detroit, Mich., \$1,000,000 direct obligation 5½ per cent. coupon or registered bonds, dated May 1, 1921, due May 1, 1948, legal investment for savings banks and trust funds in New York, Massachusetts, Connecticut and other States, exempt from all Federal income taxes and surtaxes. Offered by George B. Gibbons & Co. at 103.38 and accrued interest, to yield 5.25 per cent.

City of Minneapolis, Minn., \$350,000 5 per cent. direct obligation sewer bonds, dated May 2, 1921, due serially May 2, 1922 to 1951, exempt from all Federal income taxes, legal investment for savings banks and trust funds in New York, New Jersey, Pennsylvania and all New England States. Offered by Eldredge & Co., New York, at prices to yield from 5.75 to 5.15 per cent., according to maturity.

Kelly-Springfield Tire Company, \$10,000,000 ten-year 8 per cent. sinking fund gold notes, dated May 15, 1921. Offered at 99½ and interest by Goldman, Sachs & Co., H. P. Goldschmidt & Co., Lehman Brothers and Halsey, Stuart & Co., Inc., New York.

Portland Railway, Light and Power Company, \$4,500,000 first lien and refunding mortgage gold bonds, twenty-five year 7½ per cent., Series A. Offered by Halsey, Stuart & Co., Inc., and the National City Company at 96 and accrued interest, to yield over 7.85 per cent.

The Niagara Falls Power Company, \$6,000,000 first and consolidation mortgage, Series AA 6 per cent. gold bonds, dated Nov. 1, 1920, due Nov. 1, 1950. Offered by Spencer Trask & Co., E. H. Rollins & Sons, New York, and Schoellkopf, Hutton & Pomeroy, Inc.

Stocks—Transactions—Bonds

STOCKS, SHARES

Week Ended May 14

	1921	1920	1919
Monday	973,185	805,590	1,533,575
Tuesday	808,303	794,517	1,444,582
Wednesday	857,300	758,289	1,871,303
Thursday	836,139	743,341	1,471,038
Friday	799,758	470,715	1,567,160
Saturday	350,400	269,407	728,645

Total, week	4,625,085	3,841,989	8,616,304
Year to date	67,456,466	105,781,869	94,000,997

BONDS (PAR VALUE)

	1921	1920	1919
Monday	\$9,416,200	\$9,615,700	\$12,149,000
Tuesday	12,152,100	9,535,000	11,918,500
Wednesday	10,232,000	9,269,400	13,054,000
Thursday	7,894,500	10,778,500	13,850,000
Friday	9,585,500	15,879,000	13,261,700
Saturday	3,806,050	6,281,000	6,709,000

Total, week	\$52,807,000	\$61,347,600	\$70,942,200
Year to date	1,098,649,230	1,449,896,850	1,246,212,320

In detail the bond dealings compare as follows with the corresponding week last year:

	May 14, '21	May 15, '20	Changes
Corp.	\$19,578,000	\$11,298,500	+ \$8,279,500
Liberty	23,717,000	45,541,600	- 21,824,600
Foreign	9,468,000	4,383,500	+ 5,084,500
State	—	2,000	- 2,000
City	44,000	122,000	- 78,000

Total, all	\$52,807,000	\$61,347,600	- \$8,540,600
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Stocks—Averages—Bonds

TWENTY-FIVE RAILROADS

	High	Low	Last	Net Same Day	Ch'ge Last Yr.
May 9	56.12	54.50	55.76	+ .96	55.26
May 10	56.18	54.96	55.16	- .60	54.58
May 11	55.27	54.46	54.61	- .55	54.18
May 12	54.43	53.41	53.74	- .87	53.49
May 13	54.42	53.44	53.97	+ .23	54.22
May 14	54.06	53.67	53.87	- .10	54.23

TWENTY-FIVE INDUSTRIALS

	High	Low	Last	Net Same Day	Ch'ge Last Yr.
May 9	89.44	87.69	88.47	- .04	113.71
May 10	88.83	87.05	88.07	- .40	113.14
May 11	88.29	86.31	86.92	- 1.15	111.38
May 12	86.98	85.38	86.20	- .72	110.84
May 13	87.38	85.27	85.76	- .44	111.30
May 14	86.34	85.50	85.39	- .17	111.94

COMBINED AVERAGE—50 STOCKS

	High	Low	Last	Net Same Day	Ch'ge Last Yr.
May 9	72.78	71.09	72.11	- .04	84.48
May 10	72.50	71.00	71.61	- .50	83.86
May 11	71.78	70.38	70.76	- .85	82.78
May 12	70.70	69.39	69.97	- .79	82.22
May 13	70.90	69.35	69.86	- .11	82.70
May 14	70.20	69.33	69.73	- .13	83.08

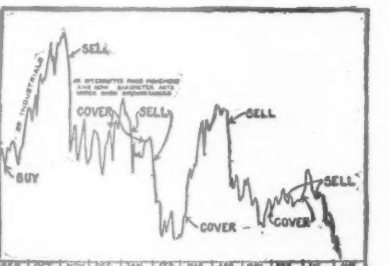
BONDS—FORTY ISSUES

	High	Low	Last	Net Same Day	Ch'ge Last Yr.
May 9	70.35	69.35	70.35	+ .12	67.00
May 10	70.30	69.30	70.30	- .05	66.93
May 11	70.24	69.24	70.24	- .06	66.84
May 12	70.18	69.18	70.18	- .06	66.74
May 13	70.02	69.02	70.02	- .16	66.70
May 14	70.05	69.05	70.05	+ .03	66.72

Stocks—Yearly Highs and Lows—Bonds

	High	Low	High	Low
*1921	73.13 May	61.90 Mar	71.69 Jan	68.80 Jan
1920	94.07 Apr	62.70 Dec	73.14 Oct	65.57 May
1919	99.50 Nov	69.73 Jan	79.05 June	71.05 Dec
1918	80.16 Nov	64.12 Jan	82.36 Nov	75.65 Sep
1917	90.46 Jan	57.43 Dec	89.48 Jan	74.24 Dec
1916	101.51 Nov	80.91 Apr	89.48 Nov	86.19 Apr
1915	94.13 Oct	58.99 Feb	87.62 Nov	81.51 Jan
1914	73.30 Jan	52.41 July	89.42 Feb	81.42 Dec
1913	79.10 Jan	63.09 June	92.31 Jan	85.45 Dec
1912	85.83 Sep	75.24 Feb	—	—
1911	84.41 June	69.57 Sep	—	—

*To date.



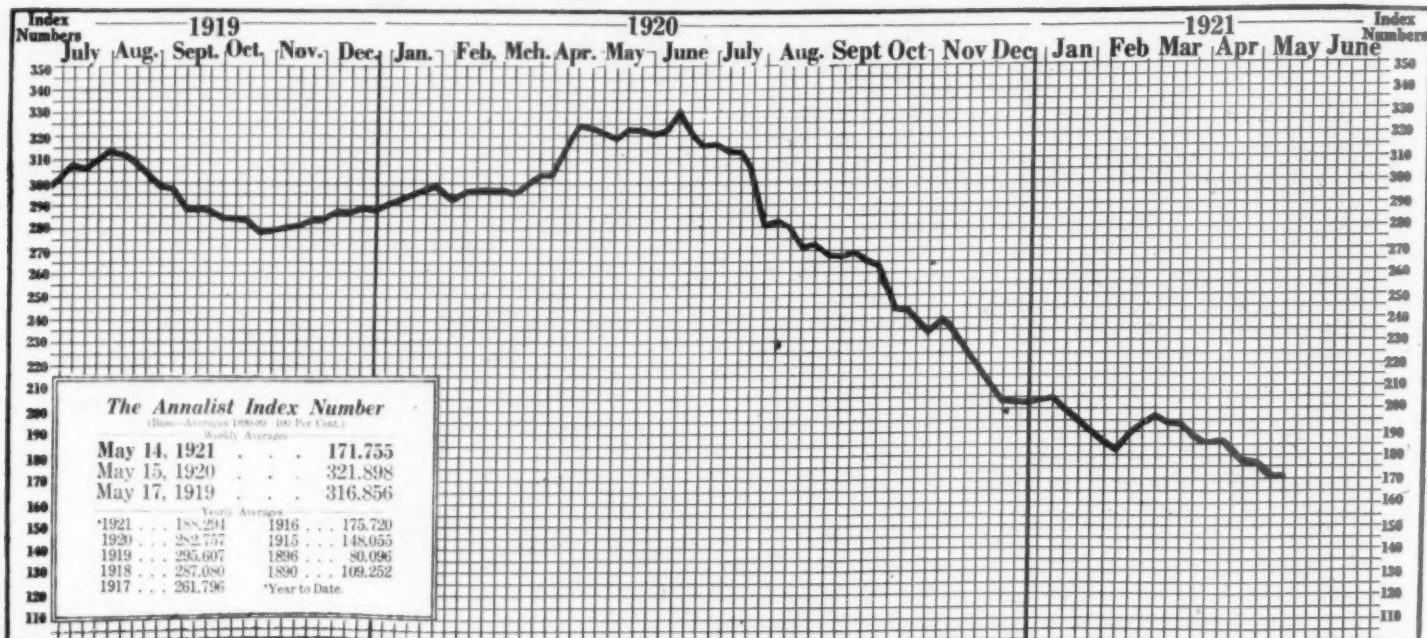
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Financial Transactions

	Last Week.	Last Year.	Year to Date.	Same Period Last Year.
Sales of stocks, shares.....	4,025,085	3,841,989	67,456,446	167,781,849
Sales of bonds, par value.....	\$52,897,000	\$31,547,000	\$1,088,649,239	\$1,449,890,825
Average price of 50 stocks.....	High 72.78 Low 69.33	High 82.69 Low 81.67	High 73.13 Low 64.96	High 94.00 Low 78.37
Average price of 40 bonds.....	High 76.35 Low 70.02	High 67.05 Low 65.52	High 71.00 Low 68.80	High 72.51 Low 69.52
Average net yield of ten high-priced bonds.....	5.357%	5.615%	5.295%	5.317%
New security issues.....	\$80,225,000	\$65,610,000	\$150,101,000	\$73,326,000
Refunding.....	27,398,500	27,398,500	77,919,216

BAROMETRICS

The State of Credit

Foreign and Domestic Exchange Rates

New York funds in Montreal were quoted at \$120.00@108.00 premium. The discount on Montreal funds in New York was from \$101.14@98.08. The week's range of exchange on the principal foreign centres last week compared as follows:

Normal Rates of Exchange.		—Last Week.—		—Prev. Week.—		—Yr. to Date.—		—Same Wk., 1920.	
London.	Demand.	High.	Low.	High.	Low.	High.	Low.	High.	Low.
1.8965.	1.8965.	4.00%.	3.97%.	3.98%.	3.96%.	4.00%.	3.33%.	3.84%.	3.89%.
10.28	—Paris	8.63	8.13	8.97	7.75	8.63	5.80	0.70	0.29
19.28	—Belgium	8.50	8.16	8.29	7.82	8.50	6.12	0.90	6.77
19.28	—Switzerland	18.00	17.71	17.80	17.62	18.00	15.22	17.60	17.45
19.28	—Italy	5.70	5.01	5.16	4.81%.	5.70	3.40	5.09	4.88
40.29	—Holland	36.28	35.55	35.54	35.16	36.28	31.25	36.625	36.3125
19.30	—Greece	5.70	4.75	4.10	5.90	7.70	4.75	11.00	11.00
19.30	—Spain	13.96	12.45	14.03	12.95	14.45	12.45	16.75	16.75
26.80	—Copenhagen	23.65	23.47	23.60	18.15	23.47	15.35	16.90	16.55
26.80	—Stockholm	23.65	23.45	23.50	23.30	23.63	20.05	21.00	20.85
26.80	—Christiania	23.65	23.50	23.50	15.30	19.80	15.30	18.85	18.35
51.44	—Russia	.38	.32	.39	.33	.67%.	.32	1.90	1.50
49.06	—Bombay	26.50	26.25	26.25	26.00	29.00	25.00	44.50	45.00
49.06	—Calcutta	26.50	26.25	26.25	26.00	29.00	25.00	44.50	45.00
78.00	—Hongkong	52.25	51.00	52.25	51.25	59.00	44.50	86.75	79.25
—	—Peking	73.50	73.50	73.50	73.50	84.50	64.50	130.00	131.00
108.32	—Shanghai	67.50	67.50	67.50	67.50	84.50	64.50	130.00	131.00
—	—Kobe	48.75	48.75	48.75	48.25	48.50	52.00	50.00	50.00
49.83	—Yokohama	48.75	48.75	48.75	48.25	48.50	48.00	52.00	50.00
50.00	—Manila	47.60	47.00	46.50	46.00	47.75	45.25	49.50	49.50
42.44	—Buenos Aires	33.625	29.75	31.625	29.875	35.625	29.75	42.875	42.625
33.55	—Rio	13.50	13.50	13.625	13.25	16.125	13.25	20.375	20.375
23.83	—Germany	1.82%.	1.46	1.56	1.50%.	1.85%.	1.33%.	2.08	1.97
20.46	—Austria	.25%.	.25	.29	.25%.	.31%.	1.8%.	.40	.49
20.26	—Yugoslavia	.76	.76	.75	.72%.	.76	.68	.65	.65
20.26	—Czechoslovakia	1.40	1.40	1.39%.	1.40	1.40	1.40	1.40	1.40
19.30	—Berade	3.05	2.95	3.02	2.96%.	3.05	2.73	2.85	2.85
19.30	—Finland	2.30	2.25	2.30	2.18	3.60	2.25	3.50	3.50
19.30	—Rumania	1.83	1.68	1.68	1.63	1.13	1.25	1.80	1.80

POTENTIALS OF PRODUCTIVITY

The Metal Barometer

	—End of April—		—End of March—	
	1921.	1920.	1921.	1920.
United States Steel orders, tons.....	5,845,224	10,359,747	6,284,765	9,892,075
Daily pig iron capacity, tons.....	39,728	91,327	51,468	108,960
Pig iron production, tons.....	*1,193,041	*2,739,797	†1,505,522	†3,375,907
*Month of April. †Month of March.				

Alien Migration

	June, 1920.	May, 1920.	April, 1920.	March, 1920.	Feb., 1920.	Jan., 1920.
Inbound	62,692	53,772	48,219	39,971	39,606	31,858
Outbound	24,543	17,121	19,107	22,639	11,007	27,066
Balance	<u>38,140</u>	<u>+38,661</u>	<u>+29,112</u>	<u>+17,332</u>	<u>+18,909</u>	<u>+4,772</u>

Building Permits (Bradstreet's)

March		February		January	
1921.	1920.	1921.	1920.	1921.	1920.
155 Cities.	155 Cities.	156 Cities.	156 Cities.	142 Cities.	142 Cities.
\$118,436,947	\$145,923,799	\$81,549,447	\$108,815,020	\$56,035,925	\$120,603,182

MEASURE OF BUSINESS ACTIVITY

Bank Clearings

Entire country, estimated from complete returns from cities representing 92.3 per cent. of the total. Percentages show changes from preceding year.

	The Last Week, P.C.	The Week Before, P.C.	Year to Date, P.C.
1921.....	\$6,562,000,000 -22.1	\$7,335,000,000 -15.2	\$133,355,000,000 -20.9
1920.....	8,427,000,000 + 9.7	8,650,000,000 + 27.1	168,970,000,000 + 9.2

Gross Railroad Earnings

	First Week in May. 11 Roads.	Fourth Week in April. 11 Roads.	Third Week in April. 16 Roads.	Month of February. 186 Roads.	From Jan. 1 to Feb. 28. 186 Roads.
1921	\$1,146,358	\$1,380,370	\$12,471,907	\$465,784,852	\$675,975,265
1922	10,204,564	10,081,830	13,112,592	424,591,290	925,430,499
Gain or loss.....	—\$1,058,206 —10.37%	—\$21,400 —1.59%	—\$640,685 —4.89%	—\$18,806,444 —4.02%	—\$49,455,234 —7.34%

WEEK'S PRICES OF BASIC COMMODITIES

	Current Minimum Price.	Range 1921.		Mean Price 1921.	Mean Price of Other Years.	
		High.	Low.	1921.	1920.	1919.
Copper: Lake, spot, per lb.....	\$0.13	\$0.13	\$0.1175	\$0.12375	\$0.1275	\$0.16125
Cotton: Spot, middling upland, lb.....	1255	4	1825	1129	1475	39125
Consent: Portland, per ton.....	2	4	2	2	2	32625
Pine: Nor. Car. Roofers 6 in., per 1,000 ft.....	28.00	29.00	27.00	28.00	46.50	44.00
Hides: Packers, No. 1, native, lb.....	.12	.16	.0930	.1275	.30	.40
Petroleum: Pennsylvania crude at well, bbl. 3.50		6.10	3.00	4.55	5.55	4.40
Fig Iron: Bessemer, at Pittsburgh, per ton.....	35.00	73.00	25.00	29.00	28.75	33.75
Rubbers: Up river, fine, per lb.....	.18	1925	.165	.17875	.34125	.54
Silk: Japan, Simshu, No. 1, per lb.....	6.00	7.00	5.50	6.25	11.4275	..

Comparison of Week's Commercial Failures (Dun's)

	Week Ended May 12, 1921.		Week Ended May 13, 1920.		Week Ended May 15, 1919.		Week Ended May 16, 1918.		Week Ended May 17, 1917.	
	To- tal.	Over \$5,000.	To- tal.	Over \$5,000.	To- tal.	Over \$5,000.	To- tal.	Over \$5,000.	To- tal.	Over \$5,000.
East	161	58	49	24	22	26	71	26	132	41
South	163	55	19	6	27	11	39	19	56	13
West	91	59	21	9	34	23	53	25	73	19
Pacific	38	13	18	11	28	13	31	11	37	9
United States	333	145	107	50	141	70	190	72	298	73
Canada	27	14	12	3	14	7	23	11	17	7

Failures by Months

	April		Four Months	
	1921.	1920.	1921.	1920.
Number	504	4,872	2,131	2,447
Liabilities	\$13,224,135	\$180,397,980	\$42,926,635	\$47,271,511

OUR FOREIGN TRADE

	March		Three Months	
	1921.	1920.	1921.	1920.
Exports	\$383,115,000	\$819,556,037	\$1,527,525,942	\$2,186,765,612
Imports	251,003,182	521,023,230	875,520,319	1,465,149,422
Balance of exports.....	\$131,519,818	\$298,532,807	\$652,005,623	\$721,616,190

Cost of Money

	Last Week.	Previous Week.	Year to Date.		—Same Week—	
			Hlgh.	Low.	1920.	1919.
New York:						
Call loans	7 @ 6½	7 @ 6½	7	5½	12 @ 7	7½ @ 7½
Time loans, 60-90 days.....	6½	6½ @ 6½	7	6½	9 @ 8	9 ½
Six months.....	7 @ 6½	7 @ 6½	7½	6½	9 @ 8	9 ½
Commer. disc'ts, 4-6 mos.....	7½ @ 6½	7½ @ 7	7½	6½	7½ @ 7½	5½ @ 5

Foreign Government Securities

		Last Week.	Previous Week.	—Same Week—	
				1920.	1919.
			Year to Date.		
British	Con. 2½%.....	47½@47.	47½@40½.	49½@48½.	50½@54½.
British	5%	87½@87.	87½@87½.	85½@84.	94½@93½.
British	4½%	80½@80.	80@77½.	77½@77½.	91½@90½.
French	rentes (in Paris).....	37.85@37.00	54.75@56.25	58.00@57.70	62.10@62.75
French	War Loan (in Paris).82.70	83.95@82.70	85.20@82.70	87.45@87.60	89.30@87.82.

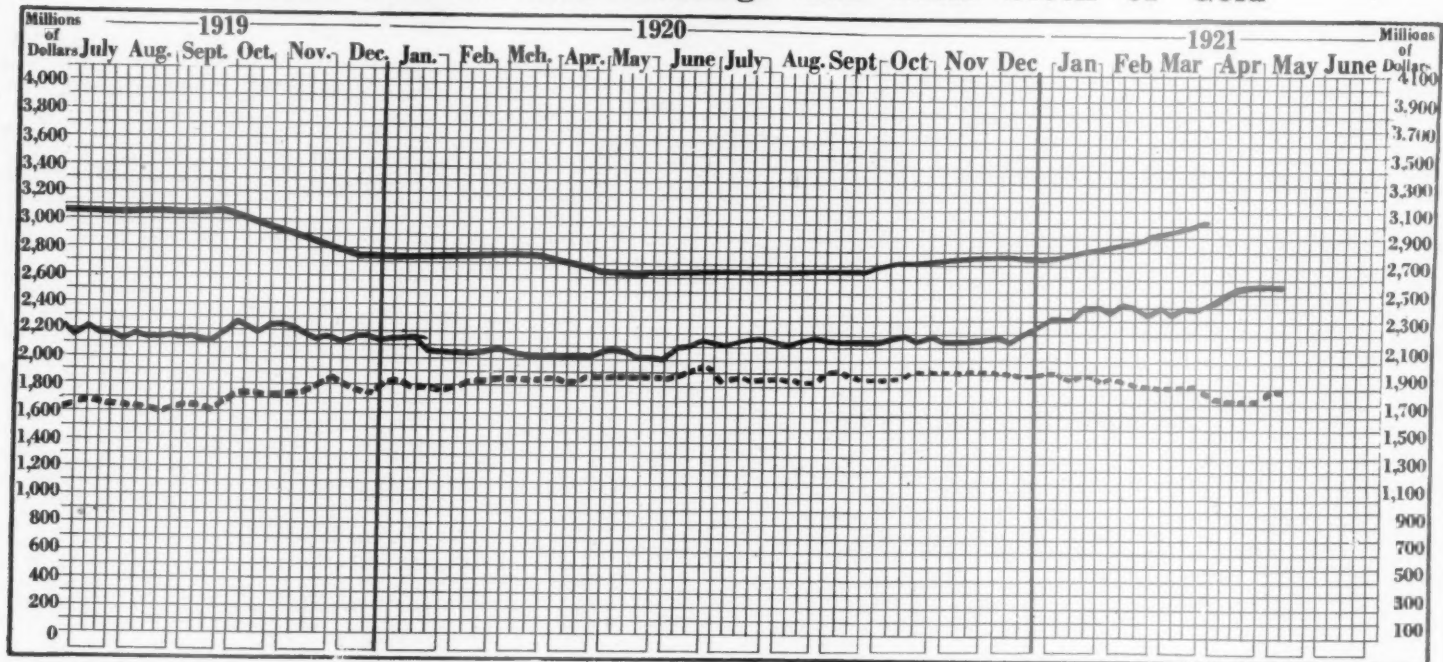
Bar Gold and Silver

	—Same Week—									
	1920.					1919.				
	Last Week.		Prev. Week.		Year to Date.		1920.		1919.	
Bar gold in London.	163s 3d	162s 11d	163s 8d	163s 3d	115s 11d	162s 11d	108s 0d	167s 6d	77s 2d	58s 2d
Bar silver in London	35½d	33½d	35½d	34½d	42½d	30½d	61½d	39s 6d	58d	53½d
Bar silver in N. Y.	61½¢	60¼¢	61½¢	60¼¢	98½¢	52¾¢	1.04½¢	99¼¢	1.19½¢	1.11¢

Average of Wholesale Prices

		Same Week	
		1920.	1919.
Last Week. Previous Week.			
Steers, good to choice, live weight.....	8.425	13.06	18.54
Hogs, light and heavy.....	8.375	14.45	20.7125
Hour, S. P., per barrel 196 pounds.....	9.925	15.75	22.125
Hour, W. S., per barrel 196 pounds.....	7.925	13.925	12.55
Potatoes, white, bushel.....	.49½	4.425	1.14
Beef, native sides, per pound.....	15.25	.17	.23
Mutton, dressed, per pound.....	.15	1.450	.2500

Federal Reserve Gold Holdings and Total Stock of Gold



The space between the base line and the broken line represents the cash reserves required, that between the broken line and the light line the excess reserves, or free gold, and the whole space between the base line and the heavy line represents the total stock of gold. The supply is computed monthly, so that the record can never be brought to the date of publication. The chart records the last figures published.

Bank Clearings					By Telegraph to The Annalist				
Week Ended Saturday, May 14					Last Week				
Year to Date—1920					Year to Date—1920				
Central Reserve Cities	1921	1920	1921	1920	Other Cities	1921	1920	1921	1920
New York	\$3,601,441,871	\$4,426,336,018	\$74,524,947,162	\$94,405,992,044	Baltimore	\$74,070,924	\$92,087,621	\$1,499,309,835	\$1,701,473,857
Chicago	496,407,543	614,847,269	9,844,927,788	12,288,713,654	Buffalo	35,910,009	47,827,516	690,259,840	802,305,080
St. Louis	119,483,175	163,556,700	2,336,231,139	3,230,899,770	Cincinnati	51,849,014	68,379,409	1,080,831,318	1,316,541,206
Total 3 C. R. cities	\$4,217,332,589	\$5,204,739,986	\$86,706,106,089	\$109,925,605,468	Columbus	12,808,500	14,617,600	251,653,500	296,766,000
Decrease	18.9%		21.1%		Denver	16,751,599	21,568,806	352,928,181	429,573,770
Other Federal Reserve cities:					Los Angeles	79,061,000	82,915,000	1,643,235,000	1,369,039,000
Atlanta	\$40,482,429	\$72,250,972	\$797,943,402	\$1,309,681,064	Louisville	24,249,990	31,461,756	371,380,379	553,307,755
Boston	274,161,675	401,066,091	5,271,638,888	7,153,902,107	Milwaukee	27,597,674	37,571,619	321,254,220	639,448,837
Cleveland	83,413,236	135,214,130	1,995,113,016	2,438,292,764	New Orleans	30,204,348	65,637,693	838,865,449	1,320,649,251
Kansas City	138,236,620	227,420,904	2,931,004,616	4,666,379,933	Providence	9,635,900	13,850,000	106,024,200	274,472,818
Minneapolis	61,462,030	84,461,032	1,195,118,173	1,130,904,993	Seattle	30,498,667	21,706,738	626,309,919	454,371,998
Philadelphia	376,596,779	515,582,270	7,573,136,369	8,861,041,973	Washington	27,467,109	45,848,397	549,435,265	807,587,328
Richmond	36,423,000	60,321,000	791,907,000	1,229,491,883		17,052,168	19,005,487	316,869,031	310,813,711
San Francisco	121,000,000	167,904,916	2,475,000,000	2,933,869,638					
Total 8 cities	\$1,131,775,769	\$1,664,421,315	\$23,031,761,404	\$29,723,565,255	Total 13 cities	\$446,246,902	\$562,486,642	\$8,937,779,137	\$10,046,351,527
Decrease	32.3%		22.5%		Decrease	20.9%		11.04%	
Total 11 cities	\$5,349,108,358	\$6,869,161,311	\$109,737,867,493	\$139,649,170,723	Total 24 cities	\$5,795,355,290	\$7,431,647,053	\$118,675,646,630	\$149,695,522,250
Decrease	22.1%		21.4%		Decrease	22.01%		20.6%	

Statements of the Federal Reserve Banks												May 12
Actual Condition												
District 1.	District 2.	District 3.	District 4.	District 5.	District 6.	District 7.	District 8.	District 9.	District 10.	District 11.	District 12.	
Boston.	New York.	Philadelphia.	Cleveland.	Richmond.	Atlanta.	Chicago.	St. Louis.	Minneapolis.	Kansas City.	Dallas.	San Francisco.	
Gold reserve.....	\$252,130,000	\$656,820,000	\$194,519,000	\$268,943,000	\$75,229,000	\$96,391,000	\$373,691,000	\$96,133,000	\$43,637,000	\$77,204,000	\$32,486,000	\$106,300,000
Rediscouts.....	39,881,000	374,871,000	102,154,000	62,917,000	40,905,000	47,800,000	117,775,000	31,091,000	13,510,000	24,955,000	12,280,000	49,558,000
Bills on hand.....	105,792,000	677,440,000	145,792,000	164,064,000	111,329,000	106,185,000	336,352,000	71,765,000	70,229,000	82,895,000	66,375,000	173,766,000
Due members.....	108,762,000	666,269,000	102,208,000	137,020,000	53,573,000	45,682,000	241,518,000	64,872,000	41,187,000	71,741,000	43,932,000	112,160,000
Notes in circulat'n.	257,732,000	725,430,000	234,291,000	277,063,000	133,129,000	159,026,000	465,267,000	109,146,000	64,215,000	86,784,000	54,127,000	238,673,000
Ratio reserve.....	72.9	53.8	58.7	63.7	41.9	49.5	54.5	61.6	41.6	50.5	38.6	55.3

Federal Reserve Bank Statement

Consolidated statement of the twelve Federal Reserve Banks compares as follows:

RESOURCES—	May 11, 1921	May 4, 1921	May 14, 1920
Gold and gold certificates.....	\$377,610,000	\$364,244,000	\$171,208,000
Gold settlement fund, Federal Reserve Board.....	450,584,000	482,200,000	389,149,000
Gold with foreign agencies.....			112,781,000
Total gold held by banks.....	\$828,194,000	\$846,444,000	\$673,138,000
Gold with Federal Reserve agents.....	1,274,138,000	1,326,087,000	1,115,902,000
Gold redemption fund.....	161,221,000	170,827,000	150,101,000
Total gold reserves.....	\$2,363,553,000	\$2,343,358,000	\$1,939,141,000
Legal tender notes, silver, &c.....	174,220,000	176,540,000	139,252,000
Total reserves.....	\$2,537,773,000	\$2,519,898,000	\$2,078,393,000
Bills discounted: Secured by U. S. Government obligations.....	917,697,000	892,366,000	1,508,104,000
All other.....	1,117,669,000	1,173,879,000	1,043,186,000
Bills bought in open market.....	76,637,000	94,302,000	413,292,000
Total bills on hand.....	\$2,111,964,000	\$2,160,547,000	\$2,964,582,000
United States Government bonds.....	25,685,000	25,689,000	26,796,000
United States Victory notes.....	23,000	19,000	69,000
U. S. certificates of indebtedness: One-year certificates (Pittman act).....	237,875,000	239,375,000	259,375,000
All other.....	3,558,000	1,009,000	20,088,000
Total earning assets.....	\$2,379,135,000	\$2,426,639,000	\$3,270,910,000
Bank premises.....	23,007,000	21,908,000	12,530,000
Five per cent. redemption fund against Federal Reserve Bank notes.....	11,374,000	10,886,000	11,787,000
Uncollected items.....	532,776,000	524,651,000	806,332,000
All other resources.....	11,886,000	12,430,000	6,119,000
Total resources.....	\$5,495,951,000	\$5,516,412,000	\$6,186,071,000
LIABILITIES—			
Capital paid in.....	\$102,033,000	\$101,857,000	\$93,107,000
Surplus.....	202,036,000	202,036,000	120,120,000
Reserved for Government franchise tax.....	32,528,000		
Deposits: Government.....	13,799,000	23,509,000	44,153,000
Member banks—reserve account.....	1,687,954,000	1,671,004,000	1,874,145,000
All other.....	31,660,000	34,428,000	93,689,000
Total deposits.....	\$1,733,413,000	\$1,728,941,000	\$2,011,987,000
Federal Reserve notes in actual circulation.....	2,804,933,000	2,828,586,000	3,083,234,000
Fed. Res. Bank notes in circulation, net liab.....	149,894,000	153,859,000	176,805,000
Deferred availability items.....	441,981,000	441,069,000	634,813,000
All other liabilities.....	26,133,000	60,064,000	66,005,000
Total liabilities.....	\$5,495,951,000	\$5,516,412,000	\$6,186,071,000
Ratio of total reserves to deposit and F. R. note liabilities combined.....	55.9%	55.3%	42.2%
Ratio of gold reserves to F. R. notes in circulation after setting aside 35 per cent. against deposit liabilities.....	68.8%	67.7%	46.6%

Statement of Member Banks

Data for Federal Reserve Cities and in Federal Reserve Branch Cities.

New York				Chicago			
May 4.	April 29.	May 4.	April 29.	May 4.	April 29.	May 4.	April 29.
Number of reporting banks.....	71	71	52	52			
Loans sec. by U. S. Gov. obliga'ts.....	\$317,386,000	\$308,425,000	\$62,771,000	\$62,111,000			
Loans sec. by stocks and bonds.....	1,071,791,000	1,055,979,000	323,339,000	313,294,000			
All other loans and discounts.....	2,621,582,000	2,630,806,000	839,264,000	835,962,000			
Total loans and discounts.....	4,010,759,000	3,995,210,000	1,225,374,000	1,211,367,000			
U. S. bonds owned (exclusive of bonds borrowed).....	260,313,000	259,700,000	19,555,000	20,206,000			
U. S. Victory notes.....	73,585,000	74,295,000	13,131,000	13,421,000			
U. S. cfs. of indebtedness.....	103,571,000	11,214,000	10,225,000	10,899,000			
Other bonds, stocks and sec's.....	575,800,000	579,355,000	141,860,000	144,914,000			
Loans, discounts, investm'ts, &c.....	5,024,028,000	5,019,574,000	1,410,145,000	1,400,807,000			
Reserve balance with F. R. Bank.....	551,734,000	547,220,000	129,648,000	124,506,000			
Cash in vault.....	97,665,000	99,950,000	32,395,000	33,231,000			
Net demand deposits.....	4,134,245,000	4,062,354,000	894,971,000	891,116,000			
Time deposits.....	293,261,000	300,387,000	314,312,000	314,374,000			
Government deposits.....	99,285,000	119,375,000	12,075,000	13,006,000			
Bills payable.....	178,821,000	195,826,000	20,034,000	19,075,000			
Bills rediscounted.....	335,123,000	312,014,000	120,029,000	110,975,000			
All Reserve Cities.....	May 4.	April 29.	May 4.	April 29.			
Number of reporting banks.....	284	284	217	217			
Loans sec. by U. S. Gov. obliga'ts.....	\$551,485,000	\$544,474,000	\$108,894,000	\$109,095,000			
Loans sec. by stocks and bonds.....	2,082,032,000	2,055,876,000	486,149,000	486,513,000			
All other loans and discounts.....	5,588,640,000	5,599,034,000	1,527,000,000	1,532,000,000			
Total loans and discounts.....	8,222,157,000	8,199,384,000	2,121,943,000	2,127,612,000			
U. S. bonds owned (exclusive of bonds borrowed).....	438,243,000	439,932,000	218,311,000	217,748,000			
U. S. Victory notes.....	107,118,000	108,830,000	50,627,000	50,759,000			
U. S. cfs. of indebtedness.....	141,327,000	154,647,000	37,632,000	43,596,000			
Other bonds, stocks and sec's.....	1,133,209,000	1,135,955,000	390,815,000	385,634,000			
Loans, discounts, investm'ts, &c.....	10,042,054,000	10,038,748,000	3,019,328,000	3,025,349,000			
Reserve balance with F. R. Bank.....	913,417,000	913,417,000	192,664,000	192,664,000			
Cash in vault.....	188,524,000	193,510,000	62,137,000	61,387,000			
Net demand deposits.....	7,166,087,000	7,080,147,000	1,591,947,000	1,592,454,000			
Time deposits.....	1,371,986,000	1,377,061,000	915,840,000	911,842,000			
Government deposits.....	162,768,000	196,471,000	29,603,000	33,316,000			
Bills payable.....	293,020,000	318,761,000	125,985,000	119,441,000			
Bills rediscounted.....	776,754,000	739,419,000	150,265,000	135,276,000			
All Other Reporting Banks.....	May 4.	April 29.	May 4.	April 29.			
Number of reporting banks.....	320	320					
Loans secured by U. S. Government obligations.....	\$83,507,000	\$85,293,000					
Loans secured by stocks and bonds.....	417,210,000	425,966,000					
All other loans and discounts.....	1,400,173,000	1,410,407,000					
Total loans and discounts.....	1,900,889,000	1,921,666,000					
U. S. bonds owned (exclusive of bonds borrowed).....	200,697,000	213,445,000					
U. S. Victory notes.....	31,679,000	32,410,000					
U. S. certificates of indebtedness.....	27,562,000	31,519,000					
Other bonds, stocks and securities.....	342,923,000	342,923,000					
Reserve balance with F. R. Bank.....	2,321,537,000	2,341,965,000					
Cash in vault.....	143,715,000	142,619,000					
Net demand deposits.....	76,653,000	75,118,000					
Time deposits.....	1,456,226,000	1,465,657,000					
Government deposits.....	653,412,000	649,565,000					
Bills payable.....	17,925,000	21,296,000					
Bills rediscounted.....	51,868,000	52,135,000					

New York Stock Exchange Transactions

Highest and lowest prices of the year are based on sales of 100 shares. Where prices are used for less than that amount they are marked with an asterisk (*).

Week Ended May 14

Total Sales 4,625,085 Shares

Yearly Price Ranges										This Year to Date		STOCKS.	Amount Capital Stock Listed.	Last Dividend		Last Week's Transactions				
High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	Date Paid.	Per Cent.			Per. Period.	First.	High.	Low.	Last.	Change.	Sales.
44	20%	46	22	46	May 9	20%	Jan. 3	ADAMS EXPRESS	12,000,000	Dec. 1, '17	1	1	44	46	42%	42%	- 2	2,200		
54	21	46%	14	59%	Jan. 7	14%	Apr. 8	Advance Rumely	13,163,000	Apr. 1, '21	1 1/2	Q	50	56	48%	48%	- 1 1/2	500		
76	56%	72	40	72	Jan. 10	45	Jan. 8	Advance Rumely pf.	11,952,900	Apr. 1, '21	1 1/2	Q	50	56	48%	48%	- 1 1/2	400		
113	66	88%	34	88%	Jan. 12	32%	Feb. 24	Air Reduction (sh.)	153,030	Dec. 15, '20	\$1	1	35	35	32%	32%	- 2 1/2	3,200		
3 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	Ajax Rubber (\$50)	10,000,000	Dec. 15, '20	\$1	1	35	35	32%	32%	- 2 1/2	5,300		
3 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	Alaska Gold Mines (\$10)	7,500,000	Dec. 1, '20	1 1/2	1	35	35	32%	32%	- 2 1/2	2,000		
3 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	Alaska Juneau G. M. (\$10)	13,967,440	Dec. 1, '20	1 1/2	1	35	35	32%	32%	- 2 1/2	2,000		
3 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	Allegheny & Western	3,200,000	Jan. 1, '21	3	SA	1 1/2	1 1/2	1 1/2	1 1/2	- 1/2	17,400		
3 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	All-American Cables	22,961,400	Apr. 14, '21	1 1/2	Q	1 1/2	1 1/2	1 1/2	1 1/2	- 1/2	1,000		
3 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	Alliance Realty	2,000,000	Apr. 14, '21	1 1/2	Q	1 1/2	1 1/2	1 1/2	1 1/2	- 1/2	5,000		
3 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	Allied Chemical & Dye (sh.)	2,116,496	May 2, '21	\$1	Q	46%	46%	43%	45%	- 1 1/2	1,000		
3 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	Allied Chemical & Dye pf.	36,070,900	Apr. 1, '21	1 1/2	Q	90	90	89%	89%	- 1/2	1,000		
3 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	Allis-Chalmers Mfg.	24,454,700	May 16, '21	1 1/2	Q	38%	38%	36%	36%	- 1 1/2	700		
3 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	Allis-Chalmers Mfg. pf.	15,719,100	Apr. 15, '21	1 1/2	Q	78	78	76%	76%	- 1 1/2	1,900		
3 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	Amal. Sugar 1st pf.	5,000,000	May 1, '21	2	Q	92%	92%	92%	92%	- 1/2	300		
3 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	Am. Agricultural Chemical	31,979,400	Apr. 15, '21	1 1/2	Q	47%	47%	46%	47	- 1/2	1,300		
3 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	Am. Agricultural Chem. pf.	28,455,200	Apr. 15, '21	1 1/2	Q	73	73	73	73	- 1/2	300		
3 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	Am. Bank Note (\$50)	4,495,650	Apr. 1, '21	75%	Q	48%	48%	48%	48%	- 1/2	1,000		
3 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	Am. Beet Sugar Co.	15,000,000	Jan. 31, '21	2	Q	41	41	37%	37%	- 2	6,850		
3 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	Am. Beet Sugar pf.	5,000,000	Apr. 1, '21	1 1/2	Q	72	72	72	72	- 1/2	1,000		
3 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	Am. Bosch Magneto (sh.)	96,000	Apr. 1, '21	\$1.25	Q	61%	61%	46%	47%	- 1 1/2	12,700		
3 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	Am. Brake S. & Fy. new (sh.)	100,000	Mar. 31, '21	\$1	Q	48%	48%	48%	48%	- 1 1/2	300		
3 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	Am. Brake S. & Fy. pf. new.	9,000,000	Mar. 31, '21	1 1/2	Q	92	92	92	92	- 1 1/2	2,300		
3 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	Am. Can. Co.	41,233,300	Apr. 1, '21	1 1/2	Q	31%	31%	29%	30%	- 1 1/2	12,800		
3 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	Am. Can. Co. pf.	41,233,300	Apr. 1, '21	1 1/2	Q	84%	84%	83%	84	- 1/2	800		
3 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	Am. Car & Foundry	30,000,000	Apr. 1, '21	3	Q	126%	126%	125%	127	- 1	4,100		
3 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	Am. Car & Foundry pf.	30,000,000	Apr. 1, '21	1 1/2	Q	1 1/2	1 1/2	1 1/2	1 1/2	- 1 1/2	1,000		
3 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	Am. Chic (sh.)	149,355	Nov. 1, '21	1	Q	23	23	23	23	- 2 1/2	100		
3 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	Am. Chic pf.	20,200,100	June 1, '20	1	Q	20%	21	20%	20%	- 1 1/2	700		
3 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	Am. Cotton Oil Co.	10,198,600	Dec. 1, '20	3	SA	54%	54%	51	53	- 3 1/2	710		
3 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	Am. Cotton Oil Co. pf.	10,198,600	Dec. 1, '20	3	SA	54%	54%	51	53	- 3 1/2	710		
3 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	Am. Drug Syndicate (\$10)	5,250,600	Dec. 15, '20	40%	Q	61%	61%	61%	61%	- 1/2	800		
3 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	Am. Express	18,000,000	Apr. 1, '21	\$2	Q	129	135	129	130 1/2	+ 1 1/2	1,300		
3 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	Am. Hide & Leather Co.	11,274,100	Oct. 1, '20	1 1/2	Q	11%	12	11%	11%	- 1 1/2	8,300		
3 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	Am. Hide & Leather Co. pf.	12,548,900	Oct. 1, '20	1 1/2	Q	32	34	31%	32	- 1 1/2	8,300		
3 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	Am. Ice	7,161,400	Apr. 25, '21	1	Q	37%	37%	35	35	- 2 1/2	600		
3 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	Am. Ice pf.	14,920,000	Apr. 25, '21	1 1/2	Q	64%	64%	64	64	- 1/2	500		
3 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	Am. International	49,000,000	Sep. 30, '20	1	Q	51%	52	47%	47%	- 4 1/2	35,500		
3 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	Am. La F. Fire Eng. (\$10)	2,110,000	May 16, '21	2 1/2	Q	10%	10%	9%	9%	- 1/2	1,700		
3 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	Am. Linsced Co.	16,750,000	Mar. 31, '21	3	Q	42%	42%	34%	36%	- 6 1/2	12,700		
3 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	Am. Linsced Co. pf.	16,750,000	Mar. 31, '21	3	Q	42%	42%	34%	36%	- 6 1/2	12,700		
3 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	Am. Locomotive Co.	25,000,000	Mar. 31, '21	1 1/2	Q	79	79	73%	73%	- 6	500		
3 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	Am. Locomotive pf.	25,000,000	Mar. 31, '21	1 1/2	Q	104%	104%	103%	103 1/2	- 1/2	8,400		
3 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	Am. Malt & Grain (sh.)	55,000	Mar. 31, '21	\$1	Q	70%	70%	70%	70 1/2	- 1/2	100		
3 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	Am. Radiator (\$25)	13,806,225	May 16, '21	1 1/2	Q	7%	7%	6%	6 1/2	- 1	20,240		
3 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	Am. Radiator pf.	3,000,000	May 16, '21	1 1/2	Q	7%	7%	6%	6 1/2	- 1	20,240		
3 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	Am. Safety Razor (\$25)	5,000,000	Apr. 2, '21	1 1/2	Q	7%	7%	6%	6 1/2	- 1	20,240		
3 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	Am. Shipbuilding	7,900,000	May 2, '21	1 1/2	Q	7%	7%	6%	6 1/2	- 1	20,240		
3 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	Am. Ship & Com. (sh.)	522,130	Mar. 15, '21	1	Q	10%	11%	10%	10 1/2	- 1/2	8,100		
3 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	Am. Smelt. & Ref. Co.	60,998,000											

New York Stock Exchange Transactions—Continued

Yearly Price Ranges										This Year to Date		STOCKS.	Amount Capital Stock Listed.	Last Dividend	Per Cent.	Period.	Last Week's Transactions					Sales
High.	Low.	High.	Low.	High.	Low.	Date.	High.	Low.	Date.	First.	High.						Low.	Last.	Change.			
54 1/2	32	62	31 1/2	48	20	35	Mar. 30	Cleve., C. C. & St. Louis.....	47,050,300	Sep. 1, '10	2	Q	42	43	41	41	— 1/2	500				
74	61	69	60	66	Mar. 3	60	Feb. 3	Cleve., C. C. & St. Louis pf.....	9,968,960	Apr. 20, '21	1 1/2	Q	62 1/2	62 1/2	62 1/2	62 1/2	—	100				
60 1/2	46	63	58 1/2	41	19	41	Apr. 4	Cleveland & Pittsburgh (\$50).....	11,387,750	Mar. 1, '21	1 1/2	Q	46	46	46	46	—	100				
108	60 1/2	106	60 1/2	40	19	41	Apr. 4	Cleat. Peabody & Co. pf.....	18,000,000	Apr. 1, '21	1 1/2	Q	46	46	46	46	—	100				
110	103 1/2	104	80	86	Jan. 13	79 1/2	Apr. 4	Coca-Cola (sh.).....	18,000,000	Apr. 1, '21	1 1/2	Q	29 1/2	29 1/2	29 1/2	29 1/2	—	5,200				
4 1/2	37 1/2	40 1/2	18	31 1/2	Apr. 29	19	Feb. 24	Colorado Fuel & Iron.....	455,543	July 15, '20	1 1/2	Q	29 1/2	29 1/2	29 1/2	29 1/2	—	1,200				
56	34 1/2	44 1/2	22	32 1/2	May 6	26 1/2	Mar. 11	Colorado Fuel & Iron pf.....	34,235,500	Feb. 20, '21	1 1/2	Q	31 1/2	32	30 1/2	33 1/2	— 1/4	1,200				
120	101 1/2	105	97 1/2	100	Apr. 11	100	Apr. 11	Colorado & Southern.....	2,000,000	Feb. 20, '21	1 1/2	Q	31 1/2	32	30 1/2	33 1/2	— 1/4	1,200				
58 1/2	48	54	40	39 1/2	May 6	27 1/2	Jan. 8	Colorado & Southern.....	31,000,000	Dec. 31, '20	1 1/2	SA	32	32	32	32	—	1,900				
5 1/2	45	47	35	46 1/2	Mar. 8	42	Jan. 26	Colorado & Southern 1st pf.....	8,500,000	Dec. 31, '20	1 1/2	SA	32	32	32	32	—	1,900				
69	39 1/2	67	50	63	Jan. 29	50 1/2	Mar. 17	Colorado & Southern 2d pf.....	8,500,000	Dec. 31, '20	1 1/2	SA	32	32	32	32	—	1,900				
75 1/2	50 1/2	65 1/2	9 1/2	12 1/2	Jan. 8	5 1/2	Mar. 18	Columbia Gas & Electric.....	50,000,000	May 16, '21	1 1/2	Q	39 1/2	40	39 1/2	39 1/2	—	5,200				
95 1/2	91 1/2	92 1/2	52 1/2	62 1/2	Feb. 10	34	Mar. 18	Columbia Graph. (sh.).....	1,311,892	Jan. 1, '21	1 1/2	Q	8 1/2	8 1/2	8 1/2	8 1/2	—	28,700				
63 1/2	37 1/2	56	34	42 1/2	May 9	34 1/2	Apr. 25	Columbia Graph. pf.....	10,581,500	Apr. 1, '21	1 1/2	Q	36	36	35	36	— 1/2	1,700				
75	34	70 1/2	51 1/2	61	Jan. 13	39	May 19	Comp. Tab. Rec. (sh.).....	131,033	Apr. 11, '21	1 1/2	Q	39 1/2	40 1/2	39 1/2	40 1/2	—	3,300				
89 1/2	78	89 1/2	70	84	Feb. 18	65	Apr. 19	Consolidated Cigar (sh.).....	103,500	Apr. 15, '21	1 1/2	Q	40 1/2	40 1/2	40 1/2	40 1/2	—	1,000				
100 1/2	78 1/2	93 1/2	71 1/2	84 1/2	May 12	77 1/2	Jan. 5	Consolidated Cigar pf.....	4,000,000	Mar. 1, '21	1 1/2	Q	68 1/2	68 1/2	68 1/2	68 1/2	—	100				
94	94	85	85	84 1/2	Apr. 29	84 1/2	Apr. 29	Consol. Distributors.....	189,750	Jan. 21, '21	1 1/2	Q	8 1/2	8 1/2	8 1/2	8 1/2	—	1,000				
105 1/2	65 1/2	97 1/2	51 1/2	66	Jan. 7	17 1/2	Mar. 12	Consolidated Gas.....	100,384,500	Mar. 15, '21	1 1/2	Q	88 1/2	88 1/2	87 1/2	88	—	13,700				
110	100 1/2	102 1/2	97 1/2	98	Jan. 26	47 1/2	May 14	Consolidated Textile (sh.).....	40,285,499	Apr. 30, '21	1 1/2	Q	84 1/2	84 1/2	84 1/2	84 1/2	—	4,100				
16	10 1/2	14 1/2	3 1/2	5	Jan. 7	1	Feb. 15	Continental Can Co. pf.....	4,455,000	Apr. 1, '21	1 1/2	Q	35	35	35	35	—	6,000				
84 1/2	58	85	63 1/2	63 1/2	Jan. 26	61	Mar. 15	Continental Can Co. pf.....	5,000,000	Oct. 20, '20	1 1/2	SA	1 1/2	1 1/2	1 1/2	1 1/2	—	3,500				
99	46	103 1/2	61	70 1/2	Mar. 26	65	Jan. 5	Continental Insur. Co. (\$25).....	10,000,000	Jan. 5, '21	2 1/2	SA	1 1/2	1 1/2	1 1/2	1 1/2	—	3,500				
108 1/2	102	107	97	104 1/2	Jan. 17	100	Jan. 5	Corn Products Refining Co. pf.....	49,784,000	Apr. 20, '21	1 1/2	Q	74 1/2	74 1/2	73	73 1/2	— 1/4	12,500				
79	48	49 1/2	24 1/2	47 1/2	May 2	25 1/2	May 11	Corn Products Refining Co. pf.....	29,827,000	Apr. 15, '21	1 1/2	Q	104 1/2	104 1/2	104 1/2	104 1/2	—	200				
261	52 1/2	278 1/2	70	167 1/2	Jan. 11	73	Jan. 3	Cosden & Co. (sh.).....	759,464	May 2, '21	62 1/2	SA	36	37 1/2	36 1/2	37 1/2	—	63,000				
105	91	100	81 1/2	91	Jan. 17	83 1/2	Jan. 3	Crescent Carpet Co.....	2,098,500	Dec. 15, '21	5	SA	49 1/2	49 1/2	49 1/2	49 1/2	—	100				
107 1/2	101 1/2	106	93 1/2	95	Feb. 15	87 1/2	May 11	Crescent Steel Co. pf.....	37,500,000	Apr. 30, '21	1 1/2	Q	84	84	70 1/2	87 1/2	—	78,900				
35	20 1/2	20 1/2	16 1/2	26	Feb. 14	18 1/2	Apr. 14	Cuban-American Sugar (\$10).....	10,000,000	Apr. 1, '21	1 1/2	Q	25 1/2	26 1/2	25 1/2	25 1/2	—	13,300				
87 1/2	60 1/2	85 1/2	54	67 1/2	Feb. 18	57 1/2	Apr. 19	Cuban-American Sugar pf.....	7,893,800	Apr. 1, '21	1 1/2	Q	21 1/2	22	18 1/2	21 1/2	— 1/2	200				
103	93 1/2	101	82	90	Jan. 4	23	Mar. 23	Cuba Cane Sugar (sh.).....	500,000	Apr. 1, '21	1 1/2	Q	62	62	61	61	—	14,700				
116	91 1/2	108	83 1/2	105 1/2	Jan. 11	80	Apr. 14	Cuba Cane Sugar pf.....	50,000,000	Apr. 1, '21	1 1/2	Q	62	62	61	61	—	1,800				
217	172 1/2	280 1/2	165	240	Jan. 2	202 1/2	Mar. 10	DAVISON CHEMICAL (sh.).....	197,300	Nov. 15, '20	51	SA	29	31	29	31	—	2,200				
15 1/2	3 1/2	9	1/2	1 1/2	Jan. 2	5	May 4	De Beers Con. M. (sh.).....	62,900	Jan. 27, '21	75c	SA	14 1/2	14 1/2	14 1/2	14 1/2	—	100				
24	6 1/2	16 1/2	1 1/2	1 1/2	Jan. 2	1	May 4	Deere & Co. pf.....	37,828,500	Mar. 1, '21	1 1/2	Q	101	101 1/2	101	101 1/2	—	2,400				
120	110	108	98 1/2	96	May 13	96	May 13	Delaware & Hudson.....	42,503,000	Mar. 1, '21	2 1/2	Q	236	240	236	240	—	1,050				
105	80	101	83	94	Apr. 21	100 1/2	Jan. 3	Denver & Rio Grande.....	38,000,000	Jan. 15, '21	2 1/2	Q	1 1/2	1 1/2	1 1/2	1 1/2	—	3,100				
104 1/2	100 1/2	103	94	94	Apr. 21	100 1/2	Jan. 3	Denver & Rio Grande pf.....	49,778,000	Jan. 15, '21	2 1/2	Q	96	96	96	96	— 1/2	100				
104 1/2	100 1/2	103	94	94	Apr. 21	100 1/2	Jan. 3	Detroit Edison.....	27,656,900	Apr. 15, '21	2 1/2	Q	75	75	75	75	—	100				
11 1/2	5 1/2	12 1/2	3 1/2	4 1/2	Jan. 3	3	Apr. 18	Detroit United Railway.....	15,000,000	Mar. 1, '21	2 1/2	Q	19	19	18 1/2	19 1/2	—	7,600				
63	61 1/2	67 1/2	27	31	Jan. 20	25	Mar. 18	Duluth-Superior Friction.....	4,000,000	Apr. 1, '21	1 1/2	Q	4 1/2	4 1/2	4 1/2	4 1/2	—	100				
101 1/2	100 1/2	102 1/2	84	91	Mar. 2	87 1/2	Mar. 7	Duluth, South Shore & Atl. pf.....	12,000,000	Jan. 3, '21	187 1/2	Q	29 1/2	29 1/2	29 1/2	29 1/2	—	100				
137	55	130	115	102 1/2	Apr. 6	102 1/2	Feb. 14	Durham Hosiery Class B (\$50).....	3,252,850	May 1, '21	1 1/2	Q	87 1/2	87 1/2	87 1/2	87 1/2	—	10				
43	23 1/2	28 1/2	13 1/2	13 1/2	Apr. 6	13 1/2	Feb. 14	EASTMAN KODAK.....	19,586,200	Apr. 1, '21	2 1/2	Q	680	680	680	680	—	10				
43	23 1/2	28 1/2	13 1/2	13 1/2	Apr. 6	13 1/2	Feb. 14	Eastman Kodak pf.....	6,165,700	Apr. 1, '21	1 1/2	Q	102 1/2	102 1/2	102 1/2	102 1/2	—	100				
43	23 1/2	28 1/2	13 1/2	13 1/2	Apr. 6	13 1/2	Feb. 14	Electric Storage Battery.....	19,891,800	Apr. 1, '21	3	Q	24 1/2	24 1/2	24 1/2	24 1/2	—	100				
101	88	91	40	40	Jan. 7	33 1/2	Mar. 11	Elk Horn Coal (\$50).....	12,000,000	Sep. 11, '20	75c	Q	24 1/2	24 1/2	24 1/2	24 1/2	—	100				
150	80	147	47	69 1/2	May 2	52																

New York Stock Exchange Transactions—Continued

Yearly Price Ranges										This Year to Date		Last Dividend		Last Week's Transactions																	
1919.		1920.		High.		Low.		Date.		Low.		Date.		Paid.		Per Cent.		Period.		First.		High.		Low.		Last.		Change.		Sales.	
250 1/4	195	206 1/4	127 1/4	153 1/4	105 1/4	Apr. 23	138 1/4	Jan. 22	Liggett & Myers	21,486,400	Mar. 1, '21	3	Q	149 1/4	150 1/4	148	150 1/4	- 1/4	800	149 1/4	149 1/4	142	146 1/4	+ 9	100	149 1/4	146 1/4	+ 3	100		
115	107	110 1/4	90	105 1/4	97 1/4	Feb. 7	97 1/4	Jan. 3	Liggett & Myers pf.	22,512,900	Apr. 1, '21	1 1/2	Q	102	102	102	102	0	100	102	102	102	102	0	100	102	102	0	100		
115	107	110 1/4	90	105 1/4	97 1/4	Feb. 7	97 1/4	Jan. 3	Lima Locomotive	4,350,000	May 1, '21	1 1/2	Q	94 1/4	94 1/4	94 1/4	94 1/4	- 1/4	100	94 1/4	94 1/4	94 1/4	94 1/4	0	100	94 1/4	94 1/4	0	100		
27 1/2	25 1/4	28	24 1/4	25 1/4	25 1/4	Jan. 10	24 1/4	Mar. 21	Loew's, Inc. (sh.)	2,965,000	May 1, '21	50c	Q	18 1/2	18 1/2	16 1/2	17 1/2	+ 1/2	28,900	18 1/2	18 1/2	16 1/2	17 1/2	+ 1/2	28,900	18 1/2	18 1/2	0	100		
27 1/2	25 1/4	28	24 1/4	25 1/4	25 1/4	Jan. 10	24 1/4	Mar. 21	Loft, Inc. (shares)	650,000	Mar. 31, '21	25c	Q	11 1/2	11 1/2	11 1/2	11 1/2	0	2,000	11 1/2	11 1/2	11 1/2	11 1/2	0	2,000	11 1/2	11 1/2	0	100		
8 1/4	40 1/4	70	25	42	31	Jan. 3	31	Jan. 3	Loose-Wiles Biscuit	6,810,200	Apr. 1, '21	1 1/2	Q	37	37	37	37	0	100	37	37	37	37	0	100	37	37	0	100		
106 1/4	94 1/4	100	93 1/4	98 1/4	93 1/4	Apr. 28	93 1/4	Jan. 10	Loose-Wiles Biscuit 1st pf.	4,599,700	Apr. 1, '21	1 1/2	Q	99	99	99	99	0	100	99	99	99	99	0	100	99	99	0	100		
120	94	115 1/4	100	100	100	Mar. 11	99	May 2	Loose-Wiles Biscuit 2d pf.	2,000,000	May 1, '21	1 1/2	Q	150 1/2	153	149 1/2	154 1/2	+ 3/4	1,900	150 1/2	153	149 1/2	154 1/2	+ 3/4	1,900	150 1/2	153	0	100		
245	147 1/4	183 1/4	120 1/4	164 1/4	104 1/4	Feb. 28	136	Feb. 3	Lorillard (P.) Co.	24,246,000	Apr. 1, '21	1 1/2	Q	102	102 1/2	101	102 1/2	+ 1	1,200	102	102 1/2	101	102 1/2	+ 1	1,200	102	102 1/2	0	100		
115	107	110 1/4	90	105 1/4	97 1/4	Feb. 7	97 1/4	Jan. 3	Lorillard (P.) Co. pf.	11,307,600	Apr. 1, '21	1 1/2	Q	102	102 1/2	101	102 1/2	+ 1	1,200	102	102 1/2	101	102 1/2	+ 1	1,200	102	102 1/2	0	100		
122 1/4	104 1/4	112 1/4	94	103 1/4	94	Jan. 11	97	Apr. 14	Louisville & Nashville	72,000,000	Feb. 10, '21	3 1/2	SA	102	102 1/2	101	102 1/2	+ 1	1,200	102	102 1/2	101	102 1/2	+ 1	1,200	102	102 1/2	0	100		
29 1/4	63	69 1/4	56	68	48	Jan. 21	59 1/4	Jan. 3	MACKAY COMPANIES	41,380,400	Apr. 1, '21	1 1/2	Q	65 1/2	65 1/2	65 1/2	65 1/2	0	100	65 1/2	65 1/2	65 1/2	65 1/2	0	100	65 1/2	65 1/2	0	100		
96	63	64 1/4	56	68	48	Jan. 21	59 1/4	Jan. 3	Mackay Companies pf.	50,000,000	Apr. 1, '21	1 1/2	Q	56	56	56	56	0	300	56	56	56	56	0	300	56	56	0	100		
137	130	151 1/4	101	135 1/4	94 1/4	Mar. 10	104 1/4	Jan. 28	Mallinson (H. R.) Co. (sh.)	200,000	Apr. 1, '21	1 1/2	Q	74	74	70	74	+ 4	600	74	74	70	74	+ 4	600	74	74	0	100		
137	130	151 1/4	101	135 1/4	94 1/4	Mar. 10	104 1/4	Jan. 28	Mallinson (H. R.) pf.	3,000,000	Apr. 1, '21	1 1/2	Q	74	74	70	74	+ 4	600	74	74	70	74	+ 4	600	74	74	0	100		
137	130	151 1/4	101	135 1/4	94 1/4	Mar. 10	104 1/4	Jan. 28	Manati Sugar	10,000,000	Apr. 1, '21	2 1/2	Q	74	74	70	74	+ 4	600	74	74	70	74	+ 4	600	74	74	0	100		
137	130	151 1/4	101	135 1/4	94 1/4	Mar. 10	104 1/4	Jan. 28	Manati Sugar pf.	3,500,000	Apr. 1, '21	1 1/2	Q	74	74	70	74	+ 4	600	74	74	70	74	+ 4	600	74	74	0	100		
88	37 1/4	65 1/4	38 1/4	58 1/4	25 1/4	Jan. 25	42 1/4	Apr. 20	Manhattan Electric Supply (sh.)	68,652	Apr. 1, '21	1 1/2	Q	57	57	57	57	0	100	57	57	57	57	0	100	57	57	0	100		
136	110	133 1/4	101	125 1/4	95 1/4	Apr. 5	119	Mar. 23	Manhattan Electric Bldg. (sh.)	5,000,000	Apr. 1, '21	1 1/2	Q	57	57	57	57	0	100	57	57	57	57	0	100	57	57	0	100		
80 1/4	61 1/4	69 1/4	56	68	48	Jan. 21	59 1/4	Jan. 3	Manhattan Beach	5,000,000	Mar. 1, '21	43 1/2	Q	24	24	24	24	0	100	24	24	24	24	0	100	24	24	0	100		
136	110	133 1/4	101	125 1/4	95 1/4	Apr. 5	119	Mar. 23	Manhattan Shirt (\$50)	5,000,000	Mar. 1, '21	43 1/2	Q	24	24	24	24	0	100	24	24	24	24	0	100	24	24	0	100		
80 1/4	61 1/4	69 1/4	56	68	48	Jan. 21	59 1/4	Jan. 3	Marlin-Rockwell (sh.)	81,136	Apr. 1, '21	1 1/2	Q	57	57	57	57	0	100	57	57	57	57	0	100	57	57	0	100		
31 1/4	23	30 1/4	11	21	10 1/4	Jan. 20	14 1/4	Mar. 11	Market Street Ry.	22,705	Mar. 1, '21	50c	Q	18 1/2	18 1/2	17	18 1/2	+ 1/2	600	18 1/2	18 1/2	17	18 1/2	+ 1/2	600	18 1/2	18 1/2	0	100		
43	25	30 1/4	14	20	10 1/4	Jan. 24	15 1/4	Jan. 10	Market Street Ry. pf.	5,855,700	Mar. 1, '21	50c	Q	18 1/2	18 1/2	17	18 1/2	+ 1/2	600	18 1/2	18 1/2	17	18 1/2	+ 1/2	600	18 1/2	18 1/2	0	100		
61	26 1/4	38	2	15 1/4	10 1/4	Jan. 29	15 1/4	Jan. 30	Maxwell Chalmers w. l.	3,500,800	July 2, '17	2 1/2	Q	15	15	15	15	0	200	15	15	15	15	0	200	15	15	0	100		
43	26 1/4	38	2	15 1/4	10 1/4	Jan. 29	15 1/4	Jan. 30	Maxwell Motors c. of dep.	9,239,400	July 2, '17	2 1/2	Q	15	15	15	15	0	200	15	15	15	15	0	200	15	15	0	100		
43	26 1/4	38	2	15 1/4	10 1/4	Jan. 29	15 1/4	Jan. 30	Maxwell Motors 1st pf.	3,405,600	Oct. 1, '18	1 1/2	Q	6 1/2	6 1/2	5 1/2	6 1/2	+ 1/2	600	6 1/2	6 1/2	5 1/2	6 1/2	+ 1/2	600	6 1/2	6 1/2	0	100		
43	26 1/4	38	2	15 1/4	10 1/4	Jan. 29	15 1/4	Jan. 30	Maxwell Motors 1st pf. c. of d.	9,727,800	July 2, '17	2 1/2	Q	15	15	15	15	0	200	15	15	15	15	0	200	15	15	0	100		
43	26 1/4	38	2	15 1/4	10 1/4	Jan. 29	15 1/4	Jan. 30	Maxwell Motors 2d pf.	1,298,300	July 2, '17	2 1/2	Q	15	15	15	15	0	200	15	15	15	15	0	200	15	15	0	100		
43	26 1/4	38	2	15 1/4	10 1/4	Jan. 29	15 1/4	Jan. 30	Maxwell Motors 2d pf. c. of d.	8,539,200	July 2, '17	2 1/2	Q	15	15	15	15	0	200	15	15	15	15	0	200	15	15	0	100		
151 1/4	60	131 1/4	65	93 1/4	45 1/4	Apr. 18	65 1/4	Jan. 4	Maxwell Motors c. of d. st. at.	15,000,000	Mar. 1, '21	2	Q	89 1/2	89 1/2	88 1/2	89 1/2	+ 1/2	900	89 1/2	89 1/2	88 1/2	89 1/2	+ 1/2	900	89 1/2	89 1/2	0	100		
110	104	107 1/4	93 1/4	101 1/4	95 1/4	Apr. 7	95	Mar. 18	Maxwell Motors c. of d. st. at.	6,250,000	Apr. 1, '21	1 1/2	Q	153 1/2	153 1/2	144 1/2	153 1/2	+ 1/2	265,400	153 1/2	153 1/2	144 1/2	153 1/2	+ 1/2	265,400	153 1/2	153 1/2	0	100		
284	102																														

New York Stock Exchange Transactions—Continued

Yearly Price Ranges										This Year to Date										STOCKS.										Amount Capital Stock Listed.										Last Dividend										Last Week's Transactions																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																							
1919.		1920.		High.		Low.		High.		Low.		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11		Jan. 11	

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	Bid	Offered		
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Panama Canal 2s, 1936-38.....	99 1/2	100 1/2	C. F. Childs & Co., 120 Broadway.	Rector 6731.
Liberty 3 1/2s, 1932-47.....	88.52	88.60	C. F. Childs & Co., 120 Broadway.	Rector 6731.
Do 2s 4s, 1927-42.....	87.34	87.44	C. F. Childs & Co., 120 Broadway.	Rector 6731.
Do 1st 4 1/2s, 1932-47.....	87.64	87.72	C. F. Childs & Co., 120 Broadway.	Rector 6731.
Do 2d 4 1/2s, 1927-42.....	87.40	87.42	C. F. Childs & Co., 120 Broadway.	Rector 6731.
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Do 4th 4 1/2s, 1923-38.....	87.46	87.50	C. F. Childs & Co., 120 Broadway.	Rector 6731.
Victory 3 1/2s, 1922-23.....	97.86	97.90	C. F. Childs & Co., 120 Broadway.	Rector 6731.
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Canadian War Loan 5s, 1937.....	86	87 1/2	Miller & Co., 120 Broadway.	Rector 7500.
Canadian Victory 3 1/2s, 1922.....	87 1/2	88	Miller & Co., 120 Broadway.	Rector 7500.
Do 5 1/2s, 1923.....	87	88	Miller & Co., 120 Broadway.	Rector 7500.
Do 5 1/2s, 1933.....	86	88	Miller & Co., 120 Broadway.	Rector 7500.
Do 5 1/2s, 1937.....	87 1/2	88 1/2	Miller & Co., 120 Broadway.	Rector 7500.
Do 5 1/2s, 1924.....	85	88	Miller & Co., 120 Broadway.	Rector 7500.
Do 5 1/2s, 1934.....	84 1/2	86 1/2	Miller & Co., 120 Broadway.	Rector 7500.
Canadian War Loan 5s, 1937.....	86	86 1/2	Henry Nightingale & Co., 42 Broadway.	Broad 7118.
Canadian Victory Loan 5 1/2s, 1934	84	85 1/2	Henry Nightingale & Co., 42 Broadway.	Broad 7118.
Toronto Harbor 4 1/2s, 1933.....	72	72	E. A. Baker & Son, 15 Broad St.	Hanover 1011.

MUNICIPAL BONDS:

Province of Alberta 4 1/2s, 1924.....	88 1/2	90 1/2	Miller & Co., 120 Broadway.	Rector 7500.
Do 5s, 1925.....	88	89 1/2	Miller & Co., 120 Broadway.	Rector 7500.
Do 5 1/2s, 1929.....	92	93	Miller & Co., 120 Broadway.	Rector 7500.
Do 6s, 1928.....	92	93	Miller & Co., 120 Broadway.	Rector 7500.
Prov. of Manitoba 6s, 1925.....	92	93	Miller & Co., 120 Broadway.	Rector 7500.
Do 5s, 1923.....	92 1/2	93 1/2	Miller & Co., 120 Broadway.	Rector 7500.
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Prov. of N. Brunswick 6s, 1928.....	92 1/2	94	Miller & Co., 120 Broadway.	Rector 7500.
Govt. of Newfoundland 5 1/2s, '30.....	85	86	Miller & Co., 120 Broadway.	Rector 7500.
Do 5 1/2s, 1928.....	94 1/2	95 1/2	E. A. Baker & Son, 15 Broad St.	Hanover 1011.
Do 5 1/2s, 1930.....	95 1/2	96 1/2	E. A. Baker & Son, 15 Broad St.	Hanover 1011.
Montreal 6s, 1923.....	95 1/2	96 1/2	Miller & Co., 120 Broadway.	Rector 7500.
Province of Ontario 4s, 1928.....	83	85	Miller & Co., 120 Broadway.	Rector 7500.
Do 5 1/2s, 1922.....	96	97 1/2	Miller & Co., 120 Broadway.	Rector 7500.
Do 5 1/2s, 1929-30.....	96	97 1/2	Miller & Co., 120 Broadway.	Rector 7500.
Do 6s, 1925.....	93	95	Miller & Co., 120 Broadway.	Rector 7500.
Do 6s, 1927-28.....	93	95	Miller & Co., 120 Broadway.	Rector 7500.
Prov. of Saskatchewan 4s, 1923.....	89	91	Miller & Co., 120 Broadway.	Rector 7500.
Do 5s, 1925.....	87 1/2	89 1/2	E. A. Baker & Son, 15 Broad St.	Hanover 1011.

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GERMAN MUNICIPAL ISSUES:				
Berlin 4s.....	16	16 1/2	Dunham & Co., 43 Exchange Place.	Hanover 8300.
Bremen 4s.....	16	17 1/2	Dunham & Co., 43 Exchange Place.	Hanover 8300.
Bremen 4 1/2s.....	16 1/2	17 1/2	Dunham & Co., 43 Exchange Place.	Hanover 8300.
Cologne 4s.....	16	17	Dunham & Co., 43 Exchange Place.	Hanover 8300.
Coblenz 4s.....	16 1/2	17	Dunham & Co., 43 Exchange Place.	Hanover 8300.
Danzig 4s.....	15	20	Dunham & Co., 43 Exchange Place.	Hanover 8300.
Dresden 4s.....	14	15 1/2	Dunham & Co., 43 Exchange Place.	Hanover 8300.
Dresden 4 1/2s.....	14 1/2	15	Dunham & Co., 43 Exchange Place.	Hanover 8300.
Dusseldorf 4s.....	14	16 1/2	Dunham & Co., 43 Exchange Place.	Hanover 8300.
Essen 4s.....	15	18	Dunham & Co., 43 Exchange Place.	Hanover 8300.
Frankfurt 4s.....	17 1/2	18 1/2	Dunham & Co., 43 Exchange Place.	Hanover 8300.
Frankfurt 5s.....	17 1/2	18 1/2	Dunham & Co., 43 Exchange Place.	Hanover 8300.
Greater Berlin 4s.....	14 1/2	15 1/2	Dunham & Co., 43 Exchange Place.	Hanover 8300.
Hamburg 4s.....	16	17 1/2	Dunham & Co., 43 Exchange Place.	Hanover 8300.
Hamburg 4 1/2s.....	17	17 1/2	Dunham & Co., 43 Exchange Place.	Hanover 8300.
Leipzig 4s.....	15	16	Dunham & Co., 43 Exchange Place.	Hanover 8300.
Leipzig 4 1/2s.....	15 1/2	17	Dunham & Co., 43 Exchange Place.	Hanover 8300.
Leipzig 5s.....	15 1/2	17 1/2	Dunham & Co., 43 Exchange Place.	Hanover 8300.
Mannheim 4s.....	15	16	Dunham & Co., 43 Exchange Place.	Hanover 8300.
Munich 4s.....	16	17 1/2	Dunham & Co., 43 Exchange Place.	Hanover 8300.
Munich 5s.....	17 1/2	18 1/2	Dunham & Co., 43 Exchange Place.	Hanover 8300.
Nuremberg 4s.....	16	17 1/2	Dunham & Co., 43 Exchange Place.	Hanover 8300.
Stuttgart 4s.....	16	17 1/2	Dunham & Co., 43 Exchange Place.	Hanover 8300.
GERMAN INDUSTRIAL ISSUES:				
German General Electric 4 1/2s.....	17 1/2	19	Dunham & Co., 43 Exchange Place.	Hanover 8300.
Badische Anilin Soda 4 1/2s.....	19	21	Dunham & Co., 43 Exchange Place.	Hanover 8300.
GERMAN GOVERNMENT ISSUES:				
German Government 3s.....	11 1/2	13	Dunham & Co., 43 Exchange Place.	Hanover 8300.
German Government 4s.....	11	13	Dunham & Co., 43 Exchange Place.	Hanover 8300.
German Government 5s.....	13 1/2	14 1/2	Dunham & Co., 43 Exchange Place.	Hanover 8300.
Berlin 4s.....	15 1/2	16	Dunham & Co., 43 Exchange Place.	Hanover 8300.
Hamburg 4s.....	17	17 1/2	Dunham & Co., 43 Exchange Place.	Hanover 8300.
FRENCH GOVERNMENT BONDS:				
French 4s, 1917.....	55 1/2	56 1/2	Dunham & Co., 43 Exchange Place.	Hanover 8300.
French 4s, 1920.....	80 1/2	81 1/2	Dunham & Co., 43 Exchange Place.	Hanover 8300.
French Victory 5s, 1931.....	69	70	Dunham & Co., 43 Exchange Place.	Hanover 8300.
French Premium 5s, 1920.....	76	77	Dunham & Co., 43 Exchange Place.	Hanover 8300.
Paris (1920 Loan) 5s.....	60	65	Henry Nightingale & Co., 42 Broadway.	Broad 7118.
BELGIAN GOVERNMENT BONDS:				
Belgian Restoration 5s, 1919.....	73	75	Dunham & Co., 43 Exchange Place.	Hanover 8300.
Belgian Premium 5s, 1920.....	75 1/2	77 1/2	Dunham & Co., 43 Exchange Place.	Hanover 8300.
ITALIAN GOVERNMENT ISSUES:				
Italian 5s, 1918.....	45 1/2	46 1/2	Dunham & Co., 43 Exchange Place.	Hanover 8300.
Italian 5s, 1920.....	45 1/2	46 1/2	Dunham & Co., 43 Exchange Place.	Hanover 8300.
Italian Treasury Notes, 1923.....	52 1/2	53 1/2	Dunham & Co., 43 Exchange Place.	Hanover 8300.
AUSTRIAN MUNICIPAL ISSUES:				
Vienna 4s.....	1 1/2	2 1/2	Dunham & Co., 43 Exchange Place.	Hanover 8300.
Vienna 4 1/2s.....	2 1/2	3 1/2	Dunham & Co., 43 Exchange Place.	Hanover 8300.
Vienna 5s.....	2 1/2	3 1/2	Dunham & Co., 43 Exchange Place.	Hanover 8300.
POLISH ISSUES:				
Polish Lib. Loan 6s, 1940.....	62	68	Henry Nightingale & Co., 42 Broadway.	Broad 7118.
BRITISH ISSUES:				
British Victory 4s.....	313	323	Dunham & Co., 43 Exchange Place.	Hanover 8300.
British Funding 4s.....	280	290	Dunham & Co., 43 Exchange Place.	Hanover 8300.
British 5s, 1922.....	397	407	Dunham & Co., 43 Exchange Place.	Hanover 8300.
British 5s, 1927.....	392	402	Dunham & Co., 43 Exchange Place.	Hanover 8300.
British 5s, 1929.....	392	402	Dunham & Co., 43 Exchange Place.	Hanover 8300.
British 5s, 1929-47.....	346	356	Dunham & Co., 43 Exchange Place.	Hanover 8300.
JAPANESE ISSUES:				
Japanese 4s, 1931.....	67 1/2	68	Dunham & Co., 43 Exchange Place.	Hanover 8300.
Japanese 4s, 1931 (200 pieces).....	67 1/2	68	Dunham & Co., 43 Exchange Place.	Hanover 8300.
Japanese 1st Ser. 4 1/2s, 1925.....	84	84 1/2	Dunham & Co., 43 Exchange Place.	Hanover 8300.
Japanese 2d Ser. 4 1/2s, 1925.....	84	84 1/2	Dunham & Co., 43 Exchange Place.	Hanover 8300.
Jap. 2d Ser. 4 1/2s, '25 (200 pieces).....	83 1/2	84	Dunham & Co., 43 Exchange Place.	Hanover 8300.
Japanese Govt. 5s, 1907.....	57	57 1/2	Maxwell B. Smith, 67 Exchange Place.	Rector 8411.
CHINESE ISSUES:				
Chinese Hukuang Ry. 5s, 1931.....	48 1/2	49 1/2	Dunham & Co., 43 Exchange Place.	Hanover 8300.
Chinese Hukuang Ry. 5s, 1931 (200 pieces).....	48 1/2	49 1/2	Dunham & Co., 43 Exchange Place.	Hanover 8300.
Chinese Reorg. 5s, 1913-08.....	49	49 1/2	Maxwell B. Smith, 67 Exchange Place.	Rector 8411.
ARGENTINE ISSUES:				
Argentine 4s, 1897.....	43 1/2	44 1/2	Dunham & Co., 43 Exchange Place.	Hanover 8300.
Argentine R. Recession 4s.....	44 1/2	45 1/2	Dunham & Co., 43 Exchange Place.	Hanover 8300.
Argentine 5s, 1945.....	65 1/2	66 1/2	Dunham & Co., 43 Exchange Place.	Hanover 8300.
Argentine 5s, 1945 (200 pieces).....	61 1/2	62 1/2	Dunham & Co., 43 Exchange Place.	Hanover 8300.
RUSSIAN ISSUES:				
Russian External 5 1/2s, 1921.....	14	16 1/2	Henry Nightingale & Co., 42 Broadway.	Broad 7118.

INDUSTRIAL AND MISCELLANEOUS

Advance Rumely 6s, 1925.....	83	87	Rauscher & Mackay, 15 Broad St.	Hanover 4434.
Do 6s, scrip.....	85	85	Rauscher & Mackay, 15 Broad St.	Hanover 4434.
American Thread 6s, 1928.....	94 1/2	96 1/2	Pynchon & Co., 111 Broadway.	Rector 813.
Bell Tel. of Canada 5s, 1925.....	81	83	Pynchon & Co., 111 Broadway.	Rector 813.
J. G. Brill 6s Equipm't, Nov. '21.....	71	75 1/2	Garrison & Co., 1630-1632 Widener Bldg., Philadelphia.	
S. G. Budd Mfg. Co. 5s, 1925.....	90	90	Garrison & Co., 1630-1632 Widener Bldg., Philadelphia.	
Can. Car & Foundry 6s, 1939.....	80 1/2	81 1/2	A. F. Ingold & Co., 74 Broadway.	Rector 3903.
Can. Car & Foundry 1st 6s, 1939.....	80	82	Pynchon & Co., 111 Broadway.	Rector 813.
Lomiton Coal 1st 5s, 1940s.....	70 1/2	81 1/2	Pynchon & Co., 111 Broadway.	Rector 813.
Pommer Steel 5s, 1935.....	67	71	Pynchon & Co., 111 Broadway.	Rector 813.
Reichmann 4s, 1939.....	101	102	W. E. Hutton & Co., 60 Broadway.	Bowling Green 4140.
Goulds Mfg. Co. 1927.....	91	91	E. A. Baker & Son, 15 Broad St.	Hanover 1011.
Lukens Steel 1st 5s, 1940.....	98	99	Moore, Leonard & Lynch, 1503 Walnut St., Philadelphia.	
Internat'l Silver Co. 1st 6s, '48.....	87	89	J. Nickerson Jr., 61 Broadway.	Bowling Green 6840.
Magnolia Pet. Co. 1st 6s, 1937.....	92 1/2	93	E. A. Baker & Son, 15 Broad St.	Hanover 1011.
Merchants Refrigerating Co. 1937.....	86	86	Garrison & Co., 1630-1632 Widener Bldg., Philadelphia.	
New York Shipbuilding 1st 5s, '05.....	70	72		

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Open Security Market

INDUSTRIAL AND MISCELLANEOUS—Continued

	Bid	Offered
Nova Sec. Steel & Coal 1st 5s, '39	61	66
Nat. Conduit & Cable 6s, 1927...	58	63
O'Jara Coal 5s, 1935...	65	67
Sherrill-Williams Co. 1st and		
refunding 6s, 1941...	84 1/2	88
Do	84	89
Spicer Mfg. Co. 6s, Oct., 1923...	93	95 1/2
Sun Co. 7s, 1931...	93	95 1/2
Do deb. 6s, 1929...	88	92
Taylor-Wharton L. & S. 1st 6s, '42	88	92
United Iron Works 7s, 1930...	90	100
Union Steel 5s, 1932...	88 1/2	89
United Fuel Gas Co. 1st 6s, '36	88 1/2	89
Union Oil Co. 1st 5s, 1931...	88 1/2	89
U. S. Light & Heat 6s, 1935...	90	96
Utah Fuel 5s, 1931...	81	84
Webster Coal & Coke 1st 5s, '42	83	88
Ward Baking 6s, 1937...	90	92
R. Wuritzer 6s, 1923...	92	94

PUBLIC UTILITIES

Adirondack El. Pow. 1st 5s, '62	79	81
Adirondack P. & L. 1st 6s, 1930	84 1/2	85 1/2
Alabama Power Co. 1st 5s, 1946	78	84 1/2
Am. Cities 5-6 col. tr. J. & J., '19	35	41
Am. Light & Trac. Co. 6s, 1925...	88 1/2	89 1/2
Am. Waterwks. & El. Co. tr. 5s, '34	55	55 1/2
Do	55 1/2	56
Do Ser. A deb. 6s, 2016...	97 1/2	98
Asheville Pow. Lt. Co. 1st 5s, '42	74	78
Bloomington, Decatur & Cham-		
paign Ry. Co. 1st ref. 5s, '40	56	65
B'klyn E. Co. Sec. A inc. 5s, '49	78 1/2	80
Do Ser. B 6s, 1930...	87 1/2	89 1/2
Do col. trust Ser. C 7s, 1930...	96	97
Do Ser. D 7s, 1940...	96	97
Bronx Gas & Elec. Co. 1st 5s, 1923	100	101
Burlington G. & L. 1st 5s, 1932...	60	65
Hurlington Ry. & L. Co. 1st 5s, '32	51	55
Butte El. & P. Co. 1st 5s, 1951...	83	85 1/2
Cal. Elec. Gen. Co. 1st 5s, '48	80 1/2	83
Carolina P. & L. Co. 1st 5s, 1938	75 1/2	78
Cedar Rap. M. & P. 1st 5s, 1923	79	80
Central St. El. Corp. 5s, new, '22	90	93
Central Power & Light 6s, 1946...	73	75
Cleve. El. Co. 1st 7s, 1935...	99 1/2	100 1/2
Do 1939...	84 1/2	85 1/2
Cities Serv. Co. 1st 5s, '40	126	131
Do 7 1/2 deb. C, 1936...	92	95
Do 7 1/2 deb. D, 1936...	84 1/2	86 1/2
Col. St. Ry. Co. 1st con. 5s, '32	62	62
Con. C. L. P. & Tr. Co. 1st 5s, '62	59	65
Con. Cities L. & P. 5s, 1942...	60	60
Consumers Power Co. 1st 5s, '36	80 1/2	81 1/2
Dallas P. & L. Co. 1st 5s, '49	86 1/2	88
D. U. & C. Ry. Co. 1st 5s, '23...	79	82
Duluth St. Ry. 1st 5s, 1930...	71 1/2	76
Do gen. 5s, 1930...	72 1/2	77
Economy L. & P. Co. 1st 5s, 1923	81	83
Elec. Dev. Co. 1st 5s, 1933...	81	83
Elmira W. L. & Ry. Co. 1st 5s, '36	72	75
Ft. Worth Pow. & L. 5s, 1931...	81 1/2	84
Gen. Hou. El. Ry. 1st 5s, '34	70	73
Gr. Western Power 1st 5s, '46	77	78
Grand Rapids & Ind. Ry. 2d 4s, '36	71 1/2	74
Gr. North Ry. of Can. 1st 4s, '34	62 1/2	68 1/2
Gr. West. Pr. conv. deb. 6s, '34	85 1/2	87 1/2
Georgia Lt. & Ry. 1st 5s, '41	62 1/2	65 1/2
Houston Elec. Co. 1st 5s, 1925...	89	93
Houston Light & Power 5s, 1931	80	85
Hydro P. Co. ref. & imp. 5s, '51	82	84
Idaho Power Co. 1st 5s, 1947...	76 1/2	78 1/2
Indianapolis Gas 5s, 1952...	72	76
Do 1st 5s, 1952...	73	76
International Ry. 5s, 1962...	60	62
Kansas City Gas Co. 1st 5s, '22	93	95
Do 1st 5s, 1944...	24	30
Kansas City Lt. & Pow. 1st 5s, '32	73	77
Do 2d 5s...	74	79
Knox Ry. & L. Co. ref. & ext. 5s, '46	63	68
Knoxville Trac. Co. 1st 5s, '38	79	83
Laclede Gas Lt. Co. 1st ref. 7s, '48	90	91
Lake Shore Elec. Co. 1st		
con. 5s, 1923...	65	65
Do gen. 5s, 1933...	47	50
Laurentide Power Co. 1st 5s, '46	79	80
Los Angeles Ry. Corp. 1st and		
ref. 5s, 1940...	58	61
Mad. River Pow. Co. 1st 5s, '35	85	88
Michigan Un. Ry. Co. 1st 5s, '36	39	40
Mason City & Clear Lake Ry.		
Co. 6s, 1932...	75	want of
Memphis St. Ry. Co. conv. 5s, '45	99 1/2	92 1/2
Mt. El. Ry. & L. Co. 1st 5s, '26	71 1/2	74
Do ref. and ext. 4 1/2s, 1931...	65	70
Do gen. ref. 5s, 1951...	81	85
Mt. Light, Heat & Trac. 5s, '29	79	80 1/2
Minn. St. Ry. & St. P. C. Ry.		
joint con. 5s, 1929...	77 1/2	78 1/2
Miss. Riv. Pow. Co. 1st 5s, '51	89 1/2	91 1/2
Miss. Val. G. & E. col. tr. 5s, '22	79	80 1/2
Mont. L. & P. 1st col. 4 1/2s, '32	81 1/2	82 1/2
Do 5s, 1933...	74	76
Mont. Trans. 1st ref. 5s, '41	71	76
Nashville Ry. & L. 1st 5s, 1933	82	84
Nevada-Cal. Pr. Co. 1st 6s, '27	82	84
New England Pr. Co. 1st 5s, '51	50	54
New Or. Ry. & L. 4 1/2s, 1935...	6	10 1/2
N. Y. Central Equipment 7s, '33	73	80
Newark Pass. Ry. Co. 1st 5s, 1930	83	86
Niag. Lock & Ont. ref. 5s, '38	62	66
Nor. & Ports. T. Co. 1st 5s, '36	71	76
Northern Electric 1st 5s, 1939...	71 1/2	72
North. Ont. L. & P. 1st 6s, '31	71 1/2	72
Northern Ind. Gas & El. 5s, '29	85	88
Nor. S. Pr. Co. 1st ref. 5s, '41	78 1/2	80 1/2
N. W. Elev. Ry. 1st 5s, 1941...	57	61
N. S. Tram. & P. 1st 5s, '46...	50	61
O & C. B. Ry. & B. 1st con. 5s, '28	70	74
Do St. Ry. 1st 5s, '28...	73	76
Do 5s, 1935...	80 1/2	83
Oklahoma Gas & Elec. 7 1/2s, '41	90	92
Ontario Power Co. 1st 5s, 1943	80	82
Ohio Pr. Co. A 1st ref. 7s, '51	91 1/2	92 1/2
Pac. Pow. & Lt. Co. 1st 5s, '30	77 1/2	80
I. a. & Ohio Pr. & L. 1st 7 1/2s, '40	93	94 1/2
Phila. Sub. Gas & Elec. ref. 5s, '60	70	72
Portland Ry. & L. P. 7 1/2s, '46	95	96
Portland Gas & Coke 1st 5s, '40	73	77
Pub. Serv. of N. J. 7s, new, '22	93	94
Provincial Lt. H. & P. 1st 5s, '46	77	82
I. a. & Ohio Pr. & L. 8s, '30...	91 1/2	93
Rio de Janeiro Tram. Lt. & Pr.		
1st 5s, 1935...	68	69
Do 5s, 1935...	68 1/2	69
Do 5s, 1935...	68 1/2	69 1/2
Rockford El. Co. 1st & ref. 5s, '39	81	86
Seattle River Power Co. 5s, '32	78 1/2	80
Seattle Electric 5s, 1930...	80	82
Do 5s, 1929...	86 1/2	87 1/2
St. Paul City Cable 1st 5s, '37	73 1/2	78
Seattle-Everett 1st 5s, 1930...	70	75
Seattle Lighting 5s, 1949...	65	68
Shawinigan W. & Pow. 1st col.		
5s, 1934...	87	89
Do 5 1/2s, 1930...	84 1/2	86
Do 6s, 1930...	90	91 1/2
Southern Cal. Edison gen. 5s, '39	83 1/2	84 1/2
Do gen. & ref. 6s, 1944...	88 1/2	89 1/2
Do 6s, 1944...	89	89 1/2
Southwestern Mo. Ed. & P. Co. 2d		
Southern Wisconsin Pr. 1st 5s, '38	62	66
Texas Pr. & L. 1st 5s, 1937...	77	79
Toronto Pr. Co. Ltd. gen. 5s, '24	80	83
Tri-City Ry. & L. Co. tr. 5s, '23	91 1/2	93
Do 1st & ref. 5s, 1930...	71	74
Twin City G. & E. 1st & ref. 5s, '33	61	65
Un. El. L. & P. Co. conv. deb. 7s, '23	94	97
United Lt. & Ry. Co. 1st 5s, '32	72 1/2	74
Union El. Lt. & P. 1st 5s, '32	81	84
Do Gas Improvem't 8s, '23...	98 1/2	99 1/2
West Penn. Trac. 1st 5s, 1909...	66 1/2	67 1/2
Do 1st 5s, 1909...	66	68
Wash.-Idaho W. L. & P. Co.		
1st sinking fund 6s, 1941...	57	61
Wisconsin Edison 6s, ev. deb. '24	80	82
Wisconsin Elec. Pow. 7 1/2s, 1945	97 1/2	98 1/2
Wisconsin River Pow. 1st 5s, '41	64	70

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yncheon & Co., 111 Broadway.	Rector 813.
ore, Leonard & Lynch, 1503 Walnut St., Phila.	

Open Security Market

INDUSTRIAL AND MISCELLANEOUS—Continued

Bid	Offered		
American Oilfields, common.....	Offer wanted	J. Nickerson Jr., 61 Broadway, Bowling Green 4840.	
Amico Oil & Land Co.....	40	Melhuish & Co., 41 Wall St., Hanover 8264.	
American Pulley.....	40	C. S. H. Jones, 36 Wall St., Hanover 906.	
Am. Radiator Co. 7% pf.....	102 1/2	Pynchon & Co., 111 Broadway, Rector 813.	
Am. Rolling Mill 7% pf.....	96	Pynchon & Co., 111 Broadway, Rector 813.	
Am. Seeding Machine pf.....	85	W. E. Hutton & Co., 60 Broadway, Bowling Green 4140.	
Am. Tire Corp.....	85	R. J. McClelland & Co., 100 Broadway, Rector 0604.	
Am. Type Foundry Co. 7% pf.....	70	Pynchon & Co., 111 Broadway, Rector 813.	
Barnhart Bros. & Spindler Co.	78	Pynchon & Co., 111 Broadway, Rector 813.	
Blue River Mining Co.....	92	Melhuish & Co., 41 Wall St., Hanover 8264.	
Borden's Cond. Milk Co.....	78	Williamson & Squire, 25 Broad St., Broad 6790.	
Do pf.....	86	Williamson & Squire, 25 Broad St., Broad 6790.	
Brighton Mills Class A 7% pf.....	86	Pynchon & Co., 111 Broadway, Rector 813.	
Brunswick-Balke-Col. Co. 7% pf.....	85	Pynchon & Co., 111 Broadway, Rector 813.	
Bucyrus Co.....	81	Pynchon & Co., 111 Broadway, Rector 813.	
Canadian Explosives pf.....	69	A. F. Ingold & Co., 74 Broadway, Rector 3991.	
Carlisle Tire & Rubber Co. pf.....	15	R. J. McClelland & Co., 100 Broadway, Rector 0604.	
Clos-Mfg. Co.....	69	R. J. McClelland & Co., 100 Broadway, Rector 0604.	
Childs Co. 7% pf.....	85	Pynchon & Co., 111 Broadway, Rector 813.	
Cleveland Automobile Co. 8%.....	65	Pynchon & Co., 111 Broadway, Rector 813.	
Clinchfield Coal common.....	28	Fitzgerald & Harte, 170 Broadway, Cortlandt 6900.	
Cling Cuiery Corp.....	10	Melhuish & Co., 41 Wall St., Hanover 8264.	
Colonial Finance units.....	22	R. J. McClelland & Co., 100 Broadway, Rector 0604.	
Commonwealth Finance Corp.....	Want market	R. J. McClelland & Co., 100 Broadway, Rector 0604.	
Do pf.....	Want market	W. E. Hutton & Co., Bowling Green 4140.	
Columbus & Xenia 8.25% gtd.....	75	Melhuish & Co., 41 Wall St., Hanover 8264.	
Consumers Stores Co.....	25	Melhuish & Co., 41 Wall St., Hanover 8264.	
Congressional Oil Corp.....	06	Pynchon & Co., 111 Broadway, Rector 813.	
Conoleum Co. 7% pf.....	75	Pynchon & Co., 111 Broadway, Rector 813.	
Continental Motors Co. 7% pf.....	80	Kohler, Bremer & Co., 32 Broadway, Broad 6910.	
Continental Clay units.....	90	R. J. McClelland & Co., 100 Broadway, Rector 0604.	
Dayton Rubber pf. units.....	68	R. J. McClelland & Co., 100 Broadway, Rector 0604.	
Dearborn Truck units.....	30	Williamson & Squire, 25 Broad St., Broad 6790.	
Del. Lack. & West. Coal.....	86	Pynchon & Co., 111 Broadway, Rector 813.	
Dodge Mfg. Co. 7% pf.....	87	Pynchon & Co., 111 Broadway, Rector 813.	
Douglas Shoe Co. 7% pf.....	87	Pynchon & Co., 111 Broadway, Rector 813.	
E. G. Budd Mfg. Co. 8% pf.....	70	R. J. McClelland & Co., 100 Broadway, Rector 0604.	
Edmunds Oil & Refining.....	1.05	Melhuish & Co., 41 Wall St., Hanover 8264.	
Do.....	1.15	J. Nickerson Jr., 61 Broadway, Bowling Green 4840.	
Elasmagnet Co. 7% pf.....	46	Kohler, Bremer & Co., 32 Broadway, Broad 6910.	
Empire Tire & Rubber Corp pf.....	7	Pynchon & Co., 111 Broadway, Rector 813.	
Everett-Heany Co.....	10	Pynchon & Co., 111 Broadway, Rector 813.	
Empire Steel & Iron com.....	116	Pynchon & Co., 111 Broadway, Rector 813.	
Do pf.....	50	Pynchon & Co., 111 Broadway, Rector 813.	
Eastern Steel common.....	23	Pynchon & Co., 111 Broadway, Rector 813.	
Do 1st pf.....	69	Pynchon & Co., 111 Broadway, Rector 813.	
Farrell, Wm. & Son, 7% pf.....	59	Pynchon & Co., 111 Broadway, Rector 813.	
Firestone Tire & Rub. Co. 7% pf.....	74	Pynchon & Co., 111 Broadway, Rector 813.	
Fisk Rubber Co. 1st 7% pf.....	76	Pynchon & Co., 111 Broadway, Rector 813.	
Fisher Body (Ohio) 8% pf.....	70	Pynchon & Co., 111 Broadway, Rector 813.	
Frick-Reid Supply Co. 8% pf.....	94	R. J. McClelland & Co., 100 Broadway, Rector 0604.	
H. H. Franklin Mfg. Co.....	44	Melhuish & Co., 41 Wall St., Hanover 8264.	
Gliffin Four Mining Co.....	1	J. Nickerson Jr., 61 Broadway, Bowling Green 4840.	
Gaylord Stores units.....	12	Kohler, Bremer & Co., 32 Broadway, Broad 6910.	
Gen. Am. Tank Car Corp. 1st pf.....	76	R. J. McClelland & Co., 100 Broadway, Rector 0604.	
Goodyear Tire com.....	112	David R. Mitchell, 20 Broad St., Rector 5199.	
Do pf.....	32	Moyse & Holmes, 20 Broad St., Rector 2908.	
Goodyear Tire & Rub. Co. 7% pf.....	70	Pynchon & Co., 111 Broadway, Rector 813.	
Godchaux Sugar Co. 7% pf.....	75	Pynchon & Co., 111 Broadway, Rector 813.	
Graton & Knight Mfg. Co. 7% pf.....	77	Pynchon & Co., 111 Broadway, Rector 813.	
St. Atl. & Pac. Tea Co. 7% pf.....	93	Pynchon & Co., 111 Broadway, Rector 813.	
St. Western Sugar Co. 7% pf.....	100	Pynchon & Co., 111 Broadway, Rector 813.	
Griffin Wheel Co. 8% pf.....	85	Pynchon & Co., 111 Broadway, Rector 813.	
Hart Oil.....	1.70	Kohler, Bremer & Co., 32 Broadway, Broad 6910.	
Do.....	1.75	R. J. McClelland & Co., 100 Broadway, Rector 0604.	
Haines Knitting Co.....	12	Moyse & Holmes, 20 Broad St., Rector 2908.	
Holly Sugar Co. 7% pf.....	92	Pynchon & Co., 111 Broadway, Rector 813.	
Hupp Motor Co. conv. 7% pf.....	90	Pynchon & Co., 111 Broadway, Rector 813.	
Hydraulic Steel conv. 7% pf.....	06	Pynchon & Co., 111 Broadway, Rector 813.	
Imperial Theatre.....	6	Liggett & Dalis, Land Title Bldg., Philadelphia, Pa.	
International Fruit Co.....	94	Melhuish & Co., 41 Wall St., Hanover 8264.	
Kansas & Gulf.....	94	R. J. McClelland & Co., 100 Broadway, Rector 0604.	
Do.....	94	David R. Mitchell, 20 Broad St., Rector 5199.	
Lehigh Valley Coal Sales.....	70	Williamson & Squire, 25 Broad St., Broad 6790.	
Libbey-Owens Sheet Glass 7% pf.....	96	Pynchon & Co., 111 Broadway, Rector 813.	
Lima Locomotive Co. 7% pf.....	92	Moyse & Holmes, 20 Broad St., Rector 2908.	
Lyons Petroleum Co.....	92	Pynchon & Co., 111 Broadway, Rector 813.	
Mecca Divide Mining Co.....	Want mkt.	Kohler, Bremer & Co., 32 Broadway, Broad 6910.	
McReynolds Oil & Ref. Corp.....	1	Melhuish & Co., 41 Wall St., Hanover 8264.	
Merchants Refrigerating 7% pf.....	87	E. A. Baker & Son, 15 Broad St.	
Metropolitan 5-50c. Stores com.....	12	R. J. McClelland & Co., 100 Broadway, Rector 0604.	
Do pf.....	43 1/2	R. J. McClelland & Co., 100 Broadway, Rector 0604.	
Do voting trust cts.....	7	R. J. McClelland & Co., 100 Broadway, Rector 0604.	
Metropolitan Credits units.....	65	Kohler, Bremer & Co., 32 Broadway, Broad 6910.	

Open Security Market

INDUSTRIAL AND MISCELLANEOUS—Continued

Bid	Offered		
Metropolitan 5-50c. Stores pf.....	44	Kohler, Bremer & Co., 32 Broadway, Broad 6910.	
Metropolitan 5-50c. Stores com.....	12	Kohler, Bremer & Co., 32 Broadway, Broad 6910.	
Metropolitan Credits units.....	65	R. J. McClelland & Co., 100 Broadway, Rector 0604.	
Midwest & Gulf Oil.....	9	Melhuish & Co., 41 Wall St., Hanover 8264.	
National Automatic Music.....	9	R. J. McClelland & Co., 100 Broadway, Rector 0604.	
National Casket.....	98	Moyse & Holmes, 20 Broad St., Rector 2908.	
New England Fuel Co.....	20	A. F. Ingold & Co., 74 Broadway, Rector 3991.	
New Jersey Zinc.....	125	Williamson & Squire, 25 Broad St., Broad 6790.	
New Mexico Ariz. Land Co.....	1 1/2	A. S. H. Jones, 36 Wall St., Hanover 906.	
Onago Oil Refining.....	18	R. J. McClelland & Co., 100 Broadway, Rector 0604.	
Packard Motor Car Co. pf.....	73 1/2	Pynchon & Co., 111 Broadway, Rector 813.	
Paige Detroit Motor Co. 7% pf.....	87	Pynchon & Co., 111 Broadway, Rector 813.	
Phony (J. C.) Co. 7% pf.....	87	Pynchon & Co., 111 Broadway, Rector 813.	
Peters Hotel Bldg. units.....	96	R. J. McClelland & Co., 100 Broadway, Rector 0604.	
Phelps-Dodge.....	145	Fitzgerald & Harte, 170 Broadway, Cortlandt 6900.	
Procter & Gamble 6% pf.....	96	Pynchon & Co., 111 Broadway, Rector 813.	
Do 8% pf.....	125	Pynchon & Co., 111 Broadway, Rector 813.	
Quaker Oats Co. 6% pf.....	85	Pynchon & Co., 111 Broadway, Rector 813.	
R. E. Seagrams.....	8 1/2	Kohler, Bremer & Co., 32 Broadway, Broad 6910.	
Ranger-Horner Oil Co.....	23	Melhuish & Co., 41 Wall St., Hanover 8264.	
Rauch & Lang units.....	65	R. J. McClelland & Co., 100 Broadway, Rector 0604.	
Republic Acceptance units.....	12	R. J. McClelland & Co., 100 Broadway, Rector 0604.	
Remington Phonograph.....	9	Kohler, Bremer & Co., 32 Broadway, Broad 6910.	
Republic Motor Truck Co.....	55	Pynchon & Co., 111 Broadway, Rector 813.	
Rolls-Royce Co. 7% pf.....	55	Pynchon & Co., 111 Broadway, Rector 813.	
Royal Baking Powder 6% pf.....	78	Pynchon & Co., 111 Broadway, Rector 813.	
Sav. Sugar Ref. Co. conv.....	50	Pynchon & Co., 111 Broadway, Rector 813.	
Steel & Tube Co. of Am. 7% pf.....	77 1/2	Pynchon & Co., 111 Broadway, Rector 813.	
Singer Mfg.....	90 1/2	Williamson & Squire, 25 Broad St., Broad 6790.	
Snowden-Williams Co. com.....	28	W. E. Hutton & Co., 60 Broadway, Bowling Green 4140.	
Do pf.....	98	W. E. Hutton & Co., 60 Broadway, Bowling Green 4140.	
Stevens-Duryea units.....	59	R. J. McClelland & Co., 100 Broadway, Rector 0604.	
Smith Rubber & Tire.....	1 1/2	R. J. McClelland & Co., 100 Broadway, Rector 0604.	
Stevens-Duryea units.....	Want mkt.	Kohler, Bremer & Co., 32 Broadway, Broad 6910.	
Tenn. Agri. Chem. Corp.....	10	Melhuish & Co., 41 Wall St., Hanover 8264.	
Tex. Belmont Pet. Co. of Del.....	50	R. J. McClelland & Co., 100 Broadway, Rector 0604.	
Transatlantic Coal.....	4 1/2	Melhuish & Co., 41 Wall St., Hanover 8264.	
Turbogas Motor Corp. com. & pf.....	Want mkt.	Melhuish & Co., 41 Wall St., Hanover 8264.	
United Automotive units.....	98	R. J. McClelland & Co., 100 Broadway, Rector 0604.	
United Auto Stores.....	13 1/2	R. J. McClelland & Co., 100 Broadway, Rector 0604.	
Do.....	16	David R. Mitchell, 20 Broad St., Rector 5199.	
Union Coal Strippings Mining 7% pf.....	Want mkt.	Melhuish & Co., 41 Wall St., Hanover 8264.	
U. S. Automotive units.....	95	Kohler, Bremer & Co., 32 Broadway, Broad 6910.	
United Cigars, Canada pf.....	1 1/2	Kohler, Bremer & Co., 32 Broadway, Broad 6910.	
U. S. Auto Stores common.....	15 1/2	R. J. McClelland & Co., 100 Broadway, Rector 0604.	
U. S. Cigar.....	17 1/2	Moyse & Holmes, 20 Broad St., Rector 2908.	
U. S. Finishing pf.....	75	W. E. Hutton & Co., 60 Broadway, Bowling Green 4140.	
U. S. Printing & Lith. 7% pf.....	85	Pynchon & Co., 111 Broadway, Rector 813.	
U. S. Worsted Co. 1st 7% pf.....	22	Pynchon & Co., 111 Broadway, Rector 813.	
U. S. Mortgage units.....	163	R. J. McClelland & Co., 100 Broadway, Rector 0604.	
U. S. Hotel Cap. & Seal.....	1 1/2	R. J. McClelland & Co., 100 Broadway, Rector 0604.	
Utah-Idaho Sugar.....	5 1/2	J. A. Hogle & Co., 109 Main St., Salt Lake City, Utah.	
Van Raalte Co., Inc. 1st 7% pf.....	77	Pynchon & Co., 111 Broadway, Rector 813.	
Weich Grape Juice Co. 7% pf.....	90	Pynchon & Co., 111 Broadway, Rector 813.	
Willis Corp. pf.....	100	Pynchon & Co., 111 Broadway, Rector 813.	
Do common.....	100	R. J. McClelland & Co., 100 Broadway, Rector 0604.	
White Deer Mtn. Water Co. 6% pf.....	18 1/2	R. J. McClelland & Co., 100 Broadway, Rector 0604.	
Winchester Co. 7% pf.....	75	Melhuish & Co., 41 Wall St., Hanover 8264.	
Winnboro Mills 7% pf.....	92	Pynchon & Co., 111 Broadway, Rector 813.	

RAILROADS

Chicago, Burlington & Quincy.....	135	145	Bennett M. Minton, 30 Broad St., Broad 4377.
Georgia R. R. & Banking.....	190	200	Bennett M. Minton, 30 Broad St., Broad 4377.
Hudson & Manhattan.....	34	41	Woff & Stanley, 72 Trinity Place, Rector 2920.
Do.....	11	13	Woff & Stanley, 72 Trinity Place, Rector 2920.
Do Companies pf.....	4	6	Bennett M. Minton, 30 Broad St., Broad 4377.
Illinois Central Leased Line.....	60 1/2	62 1/2	Spencer Trask & Co., 25 Broad St., Broad 3500.
Lackawanna R. R. of N. J.....	66		
Mar. Leased Line.....	55	57	Bennett M. Minton, 30 Broad St., Broad 4377.
Morris & Essex.....	66	68	Bennett M. Minton, 30 Broad St., Broad 4377.
St. Louis Bridge 2d pf.....	44	47	Bennett M. Minton, 30 Broad St., Broad 4377.

TOBACCO SECURITIES

American Tobacco scrip.....	106	107	MacAndrews & Forbes pf.....
Tobacco Products 8% scrip.....	92	95	Porto Rico-American Tobacco.....
American Cigar common.....	87	91	Do 7% scrip.....
Do pf.....	81	86	R. J. Reynolds common B.....
Do pf.....	102	106	Do common A.....
Do pf.....	93	95	Do pf.....
Imperial Tobacco of Gt. Brit. & Ire.....	94	94	Weyman-Bruton common.....
MacAndrews & Forbes common.....	92	95	Do pf.....

Dividends Declared and Awaiting Payment

STEAM RAILROADS.				Pe- Pay- Books				Company.				Rate. riod. able. Close.				Pe- Pay- Books			
Company.	Rate. riod.	Pay- able.	Books Close.	Company.	Rate. riod.	Pay- able.	Books Close.	Company.	Rate. riod.	Pay- able.	Books Close.	Company.	Rate. riod.	Pay- able.	Books Close.				
Ala. Great Southern.....	\$1.50	June 20	May 31	Bethl Stl. com. & com. B 1 1/4	Q July 1	*June 15	Iron Products pf.....	\$2	Q May 16	*May 2	St. Joseph Lead.....	25c	Q June 20	June 10					
Do pf.....	\$1.50	Aug. 18	July 14	Do 8% pf.....	2 Q July 1	*June 15	Kelly-Spght. Tire 8% pf. 2	Q May 16	May 2	Sharp Mfg.....	2	Q May 21	Apr. 30						
Catawissa 1st & 2d pf.....	\$1.25	May 10	*May 5	Do 7% pf.....	1 1/4 Q July 1	*June 15	Lake of Woods Mill.....	3	Q June 1	May 21	Sinclair Cons. Oil pf.....	\$2	Q May 31	May 13					
Chestnut Hill.....	.75c	Q June 4	May 20	Brit. Col. Fish & Pack.....	1 1/4 Q May 21	May 9	Do pf.....	1 1/2	Q June 1	May 21	Smith (A. O.) pf.....	1 1/4	Q May 16	*May 2					
Cleve. & Pittsburgh.....	1 1/4	Q June 1	May 10	Brill (J. G.) Co. pf.....	3/4 Q May 2	Apr. 23	Lauson Monotype.....	1 1/2	Q May 31	*May 2	Southern Pipe Line.....	3	Q June 1	May 16					
Do sp., gtd.....	1	Q June 1	May 10	Brookside Mills.....	5	May 16	*May 10	Lee Rubber & Tire.....	50c	Q June 1	May 16	Southern Cal. Edison.....	2	Q May 15	*Apr. 30				
Cripple Creek Cent. pf. 1	Q June 1	*May 14	Brooklyn Edison.....	2	Q June 1	May 20	Lehigh Coal & Nav.....	\$1	Q May 3	*Apr. 30	Spalding & Bros. 1st pf. 1 1/4	Q June 1	May 18						
Delaware & Hudson.....	2 1/4	Q June 20	*May 28	Buckeye Pipe Line.....	2	Q June 15	June 1	Mahoning Investment.....	\$1.50	Q June 1	May 23	Do 2d pf.....	2	Q June 1	May 18				
Elmira & Williamsport.....	2.25	May 2	*Apr. 20	Butter Mill.....	2	Q May 14	May 4	Lig. & M. com. & com. B 3	3	Q June 1	May 16	Standard Milling.....	2	Q May 31	May 21				
Illinois Central.....	1 1/4	Q June 1	May 6	Burns Bros.....	2 1/4	Q May 16	May 2	Ludlow Mfg. Assoc.....	\$1.50	Q June 1	May 2	Do pf.....	1 1/4	Q May 31	May 21				
Norfolk & Western.....	1 1/4	Q June 18	May 31	By-Products Coke.....	1 1/2	Q May 20	May 5	Ludlow Mfg. Assoc.....	\$1	Sp. June 1	May 2	Standard Oil, Ind.....	\$1	Q June 15	May 18				
North Pennsylvania.....	\$1	Q May 25	May 11	Cabot Mfg.....	2 1/4	Q May 16	*May 6	Manatt Sugar.....	2 1/2	Q June 1	May 17	Standard Oil, Kansas.....	3	Q June 15	*May 31				
Pennsylvania.....	.50c	Q May 31	May 2	California Packing.....	1 1/4	Q June 15	June 1	Manhattan Shirt.....	.43 1/2c	Q June 1	*May 17	Standard Oil, Kansas.....	3	Ex. June 15	*May 21				
Pere Marquette pr. pf.....	1 1/4	Q May 2	*Apr. 14	Caseln Co. of America.....	1	Q May 16	May 1	Martin-Perry.....	.50c	Q June 1	*May 16	Standard Oil (Neb.).....	200	Stk June 16	Apr. 15				
Phila., German, & Nor.....	\$1.50	Q June 4	May 20	Cement Securities.....	2	Q June 30	May 31	Mass. Cotton Mills.....	4	May 10	Apr. 22	Standard Oil, Cal.....	\$1	Q June 15	May 14				
P. B. & L. E. pf.....	\$1.50	June 1	May 14	Cement Securities.....	10	Stk June 1	May 20	Mass. Gas pf.....	2	June 1	May 16	Standard Oil, N. Y.....	4	Q June 15	May 16				
Pitts. & West Va.....	1 1/4	Q May 31	May 6	Cities Service.....	1 1/2	M June 1	May 15	May Department Stores.....	2	Q June 1	May 16	Standard Motor Constr.....	2 1/4	May 16	Apr. 11				
Reading 1st pf.....	.50c	Q June 9	May 24	Cities Service.....	1 1/4	Stk June 1	May 15	May Department Stores.....	2	Q Sep. 1	Aug. 15	Stand. Text. pf. A & B 1 1/4	Q June 1	June 15					
Reading.....	2	Q May 12	Apr. 19	Do pf. & pf. B.....	1 1/2	M June 1	May 15	Do pf.....	1 1/2	Q July 1	June 15	Standard Oil, Nebraska.....	5	June 20	May 20				
Southern Pacific.....	1 1/2	Q July 1	*May 31	Do pf. & pf. B.....	1 1/2	M June 1	May 15	Do pf.....	1 1/2	Q Oct. 1	Sep. 15	Studebaker Corp. com.....							
Union Pacific.....	2 1/4	Q July 1	*June 1	Clt. Service, Bks. Shs. 35 1/4c	M June 1	May 15	McCorry Stores.....	1	Q June 15	June 1	Studebaker Corp. com.....	1 1/4	Q June 1	May 10					
				Columbia Gas & El.....	1 1/4	Q May 16	Apr. 30	Merritt Oil.....	2 1/2	Q May 16	Apr. 30	Stern Bros. pf.....	1 1/4	Q June 1	*May 16				
				Col. Fuel & Iron.....	2	Q May 25	*May 12	Merrimac Mfg.....	2	Q June 1	Apr. 27	Stewart-War. Speed.....	.50c	Q May 15	Apr. 30				
				Conn. Power pf.....	1 1/4	Q June 1	*May 20	Miami Copper.....	50c	Q May 16	*May 2	Do 1st & 2d pf.....	2	Q May 16	May 2				
				Consol. Gas, N. Y.....	1 1/4	Q June 15	May 11	Michigan Sugar.....	10c	Q June 1	May 13	Suncoo Mills.....	1 1/4	Q May 16	May 2				
				Consol. Cigar pf.....	1 1/4	Q June 1	May 16	Do pf.....	15c	June 1	May 13	Tacoma Gas & Fuel pf. 1 1/4	Q May 14	Apr. 30					
				Cont. Paper & Bag.....	1 1/4	Q May 16	May 9	Middle West Utilities pf. 1 1/2	1 1/2	Q May 14	Apr. 30	Tanaco Det. Axle pf.....	1 1/4	Q June 1	May 14				
				Do pf.....	1 1/4	Q May 16	May 9	Montreal L. H. & P.....	1 1/2	Q May 16	Apr. 30	Tobacco Products pf.....	1 1/4	Q June 16	May 14				
				Cosden & Co. pf.....	1 1/4	Q June 15	June 1	Motor Wheel pf.....	2	Q May 16	*Apr. 30	Todd Shipyard.....	\$2	Q June 20	June 1				
				Crescent Co.....	1 1/4	Q June 15	June 1	Nat. Biscuit.....	1 1/2	Q May 31	May 17	Underwood Typewriter.....	2 1/2	Q July 1	June 4				
				Do pf.....	1 1/4	Q June 15	June 1	Nat. Cloak & Suit pf.....	1 1/2	Q June 1	May 2	Do pf.....	1 1/4	Q July 1	June 4				
				Crescent Pipe Line.....	.75c	Q June 15	May 24	Nat. Lead.....	1 1/2	Q June 15	May 20	Un. Tank C. com. & pf. 1 1/4	Q June 1	May 5					
				Davis Mills.....	1 1/4	Q June 25	June 11	Nat. Refining.....	1 1/2	Q May 15	*May 1	United Cigar Stores.....	1	M June 24	May 10				
				Decker & Cohn pf.....	1 1/4	Q June 1	May 20	Nat. Sugar Refining.....	2 1/4	Q July 2	June 11	United Drug 2d pf.....	1 1/4	Q June 1	May 16				
				Deere & Co. pf.....	1 1/4	Q June 1	May 14	Nebraska Power pf.....	1 1/2	Q June 1	May 14	U. S. Gas Imp. pf.....	.87 1/2c	Q June 15	May 27				
				Eastman Kodak.....	2 1/4	Q July 1	May 11	New Jersey Zinc.....	2	Q Aug. 10	July 30	U. S. Steel.....	1 1/4	Q June 29	June 1				
				Eastman Kodak.....	1 1/4	Q July 1	May 11	New York Shipbuilding.....	8	Q June 1	*May 10	Do pf.....	1 1/4	Q May 28	May 3				
				Do pf.....	1 1/4	Q July 1	May 31	Newmarket Mfg.....	2 1/2	Q May 16	*May 10	United Cigar Stores.....	2	M June 2	May 19				
				East. Steel lat & 2d pf. 1 1/4	Q June 15	June 1	New River pf.....	1 1/2	Q June 1	May 21	United Profit Sharing.....	1 1/4	Ex. June 15	*May 24					
				Essex County.....	3	June 1	May 12	Niles-Bement-Pond.....	1	Q June 20	*June 1	United Profit Sharing.....	1 1/4	Ex. June 15	*May 24				
				Elec. Invest. pf.....	1 1/4	Q May 21	*May 11	Do pf.....	1 1/2	Q May 20	*May 4	U. R. Stores, all classes.....	1 1/2	Q June 30	June 15				
				Famous Players.....	2	Q July 1	June 15	Nipissing Mines.....	3	Q Apr. 30	Apr. 18	U. S. Typo.....	1 1/4	Q June 30	June 15				
				Federal Utilities pf.....	1 1/4	Q June 1	May 24	Nipissing Mines.....	3	Q Apr. 30	Apr. 18	U. S. Typo.....	1 1/4	Q June 30	June 15				
				General Clear.....	1 1/4	Q June 1	May 24	Ohio Elevator.....	.50	Stk July 1	June 15	Vacuum Oil.....	3	May 31	May 2				
				Do deb. pf.....	1 1/4	Q July 1	June 24	Owens Bottle.....	2	Q June 1	May 16	Valvoline Oil.....	2 1/4	Q June 14	June 6				
				General Asphalt pf.....	1 1/4	Q June 1	May 17	Owens Bottle.....	.50	Stk June 1	May 16	Van Raalte 1st & 2d pf. 1 1/4	Q June 1	May 17					
				Gillette Safety Razor.....	.43	Q June 1	Apr. 30	Penn. Coal & Coke.....	\$1	Q May 10	*May 6	Wahle Co.....	\$1	Q July 1	June 21				
				Goodrich pf.....	1 1/4	Q July 1	June 21	Pac. Gas & El. 1st pf. & orig. pf.....	Q May 16	Apr. 30	Do pf.....	1 1/4	Q July 1	June 21					
				Gold & Stock Tel.....	1 1/4	Q July 1	June 20	Philadelphia Electric.....	.43 1/2c	Q May 15	May 25	Wamsutta.....	1 1/4	Q June 15	May 21				
				Grafton Co. E. L. & P.....	2	Q May 27	*May 18	Do pf.....	.50c	Q June 15	May 23	Warrick Iron & Steel.....	.30c	Q May 16	Apr. 30				
				Gt. A. & P. Tea pf.....	1 1/4	Q June 1	May 17	Do new pf.....	23.88c	Q June 15	May 23	Wells Fargo.....	2 1/4	June 20	May 20				
				Harb-Walker Refrac.....	1 1/4	Q June 1	May 20	Pittsburgh Oil & Gas.....	.12 1/2c	Q May 10	May 2	West India Sugar.....	1 1/4	Q June 1	May 16				
				Do pf.....	1 1/4	Q July 20	July 9	Pittsburgh Steel pf.....	1 1/4	Q June 1	May 14	Do pf.....	2	Q June 1	May 16				
				Hartford Water.....	1	Q May 27	*May 18	Pratt & Whitney pf.....	1 1/4	Q May 20	*May 4	Weber & Helihroner pf. 1 1/4	Q June 1	*May 25					
				Homestake Mining.....	.25c	May 25	May 30	Pressed Steel Car.....	2	Q June 8	May 18	White (J. G.) Co. pf.....	1 1/4	Q June 1	May 16				
				Hum. & Pr. Sec. pf.....	1 1/4	Q May 16	Apr. 30	Do pf.....	1 1/4	Q June 1	May 18	Do Engineering pf.....	1 1/4	Q June 1	May 16				
				Indiana Steel.....	.25c	Q June 1	May 18	Pratt & Whitney pf.....	1 1/4	Q May 20	*May 4	Do Management pf.....	1 1/4	Q June 1	May 16				
				Int. Harvest.....	1 1/4	Q June 1	May 24	Pullman Co.....	2	Q May 16	Apr. 30	Woods Mfg.....	2	Q June 1	May 21				
				Int. Cotton Mills.....	.50c	Q June 1	May 24	Pure Oil.....	.50c	Q June 1	May 10	Woodworth (F. W.) pf. 1 1/4	Q July 1	*June 10					
				Do pf.....	1 1/4	Q June 1	May 24	Pure Oil.....	.50c	Stk June 1	May 10	Woodworth (F. W.) Co. 2	Q June 1	May 2					

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5—Golden State, May 28th.

San Francisco to East India via Honolulu (Manila, Saigon,
Singapore, Colombo, Calcutta).

5—Creole State.

5—Wolverine State, June 11th.

New York to East Coast South America via Rio de Janeiro,
Santos, Montevideo, Buenos Aires.

3—Martha Washington.

New York to Boulogne, London.

6—Old North State,

6—Panhandle State, May 24th.

New York to Spain via Mexico and Cuba.

7—Black Arrow,

Europe to New York via Danzig.

6—Susquehanna,

Europe to New York via Bremen.

6—Susquehanna,

Europe to New York via London and Boulogne.

6—Panhandle State,

New York to Europe via Bremen and Danzig.

6—Antigone,

Return New York via Danzig, May 28th.

New York to Europe via Boulogne and London.

6—Old North State,

Return New York via London and Boulogne, May 19th.

New York to Europe via Bremen and Danzig.

6—Susquehanna, May 21st.

Return New York via Danzig, June 9th; via Bremen, June
14th.

Europe to New York via London and Boulogne.

6—Panhandle State, June 9th.

New York to Europe via Boulogne and London.

6—Old North State, June 7th.

Return New York via London and Boulogne, June 23rd.

New York to Europe via Bremen and Danzig.

6—Antigone, June 25th.

Return New York via Danzig, July 16th.

New York to Europe via Boulogne and London.

6—Panhandle State, June 28th.

Return New York via London and Boulogne, July 14th.

New York to Europe via Bremen and Danzig.

6—Susquehanna, July 5th.

Return New York via Danzig, July 24th; via Bremen,
July 29th.

New York to Europe via Boulogne and London.

6—Old North State, July 12th.

Return New York via London and Boulogne, July 28th.

New York to Europe via Boulogne and London.

6—Panhandle State, August 2nd.

Return New York via London and Boulogne, August 18th.

New York to Europe via Boulogne and London.

6—Old North State, August 16th.

Return New York via London and Boulogne, September
1st.

New York to Europe via Bremen and Danzig.

6—Susquehanna, August 18th.

Return New York via Danzig, September 6th; via Bremen,
September 10th.

New York to Europe via Boulogne and London.

6—Panhandle State, September 6th.

Return to New York via London and Boulogne, September
22nd.

New York to Europe via Boulogne and London.

6—Old North State, September 20th.

Return New York via London and Boulogne, October 6th.

Return New York from Genoa.

New York to Italy via Naples and Genoa.

6—Princess Matoika.

Return New York from Genoa; from Naples.

New York to Italy via Naples and Genoa.

6—Pocahontas, May 19th.

Return New York from Genoa, June 9th; from Naples,
June 11th.

New York to Italy via Naples and Genoa.

6—Princess Matoika, June 2nd.

Return New York from Genoa, June 23rd; from Naples,
June 25th.

New York to Italy via Naples and Genoa.

6—Pocahontas, June 30th.

Return New York via Genoa, July 21st; via Naples, July
23rd.

New York to Italy via Naples and Genoa.

6—Princess Matoika, July 14th.

Return New York via Genoa, August 4th; via Naples,
August 6th.

New York to Italy via Naples and Genoa.

6—Pocahontas, August 11th.

Return New York via Genoa, September 1st; via Naples,
September 3rd.

New York to Italy via Naples and Genoa.

6—Princess Matoika, August 25th.

Return New York via Genoa, September 15th; via Naples,
September 17th.

New York to Italy via Naples and Genoa.

6—Pocahontas, September 22nd.

Return New York via Genoa, October 13th; via Naples,
October 15th.

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- 2 Matson Navigation Co.,
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- 4 New York & Porto Rico S. S. Co.,
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- 5 Pacific Mail S. S. Co.,
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621 Market St., San Francisco, Calif.
- 6 U. S. Mail S. S. Co.,
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- 5 Bilbao, Oporto, Lisbon
- 6 Black Sea Ports
- 7 Bordeaux, Ghent
- 8 Bremen, Antwerp
- 9 Danzig
- 10 Bremen, Hamburg
- 11 Bristol, Manchester
- 12 Christiania, Copenhagen
- 13 Constantinople, Varna, Bour-
gas, Constanza, and other
Black Sea Ports
- 14 Copenhagen, Gothenburg,
Stockholm, Reval
- 15 Cork, Dublin, Belfast
- 16 Dunkirk, Rotterdam
- 17 French Atlantic Ports
- 18 Genoa, Naples, Savona
- 19 Gibraltar, Tunis
- 20 Glasgow, Avonmouth
- 21 Gothenburg, Malmö
- 22 Greek, Turkish Ports
- 23 Havre, St. Nazaire
- 24 Hull
- 25 Lisbon, Oporto, Vigo
- 26 Liverpool
- 27 Avonmouth
- 28 Bristol
- 29 Boulogne
- 30 London, Liverpool
- 31 Manchester
- 32 Piraeus, Patras, Salonica
- 33 Ragusa, Venice, Bari, Ancona
- 34 Rotterdam, Antwerp
- 35 Scandinavian Ports
- 36 Scandinavian and Baltic
- 37 Spain, Portugal

South America

- 38 Bahia, Rio de Janeiro
- 39 Brazil and Plate
- 40 Buenos Aires, Montevideo,
Pernambuco, Santos
- 42 Chili-Iquique, Antofagasta
- 43 Ecuador, Peru, Chili
- 44 West Coast

Cuba and Mexico

- 45 Kingston, Matanzas, Neuquitas,
Cardenas
- 46 North Side
- 47 South Side
- 48 Tampico, Mexico

Islands of Atlantic, West Indies and Caribbean Sea

- 49 Jamaica, Haiti
- 50 Sanchez de Macoris, Santo
Domingo, D. R.
- 51 Pointe à Pitre
- 52 Porto Rico
- 53 San Juan, Ponce
- 54 Trinidad, Demerara

China, Japan, Philippines and Straits Settlements

- 55 Manila, Hilo
- 56 Yokohama, Kobe, Shanghai,
Hong Kong, Dairen, Tientsin
- 57 New Zealand and Australian
Ports

India and Dutch East Indies

- 58 Alexandria, Aden
- 59 Rangoon, Calcutta, Bombay
- 60 Karachi, Colombo
- 61 Penang, Belawan, Delhi, Port
Swettenham, Singapore

Africa

- 62 Canary Islands
- 63 North Africa, Malta, Egypt,
Levant, Red Sea Ports, Ma-
deira, Morocco
- 64 South and East Africa
- 65 West Coast

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